- 1 SB351
- 2 117362-1
- 3 By Senator Ross
- 4 RFD: Governmental Affairs
- 5 First Read: 02-FEB-10

1	117362-1:n:01/27/2010:KMS/ll LRS2010-417
2	
3	
4	
5	
6	
7	
8	SYNOPSIS: Existing law does not provide for the
9	regulation of real estate appraisal management
10	companies.
11	This bill would rename the Alabama Real
12	Estate Appraisers Act the Alabama Real Estate
13	Appraisers and Appraisal Management Company
14	Registration and Regulation Act.
15	This bill would provide for the licensing
16	and regulation of real estate appraisal management
17	companies by the State of Alabama Real Estate
18	Appraisers Board.
19	
20	A BILL
21	TO BE ENTITLED
22	AN ACT
23	
24	Relating to real estate appraisal management
25	companies; to rename the Alabama Real Estate Appraisers Act
26	the Alabama Real Estate Appraisers and Appraisal Management
27	Company Registration and Regulation Act; to designate existing

1 Chapter 27A, consisting of Sections 34-27A-1 to 34-27A-29, 2 inclusive, of Title 34, Code of Alabama 1975, as Article 1 and add Article 2, consisting of Sections 34-27A-50 to 34-27A-64, 3 inclusive, to Chapter 27A of Title 34, Code of Alabama 1975, and amend Sections 34-27A-1 and 34-27A-2, Code of Alabama 5 6 1975, to provide for the licensing and regulation of real 7 estate appraisal management companies by the State of Alabama Real Estate Appraisers Board. 8 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA: 9 10 Section 1. An article heading is added before Section 34-27A-1 of the Code of Alabama 1975, to read as 11 12 follows: ARTICLE 1. REAL ESTATE APPRAISERS. 13 Section 2. Sections 34-27A-1 and 34-27A-2 of the 14 Code of Alabama 1975, are amended to read as follows: 15 "\$34-27A-1. 16 17 "This chapter shall be known and may be cited as the "Alabama Real Estate Appraisers and Appraisal Management 18 Company Registration and Regulation Act." 19 "\$34-27A-2. 20 21 "The following terms as used in this chapter shall 22 have the following meanings: 23 "(1) APPRAISAL. The act or process of developing an 24 opinion of value of real property; an opinion of the value of 25 real property; of or pertaining to appraising real property 26 and related functions such as appraisal practice or appraisal

27

services.

1	"(2) APPRAISAL MANAGEMENT COMPANY. A corporation,
2	partnership, sole proprietorship, subsidiary, limited
3	liability company, or other business entity that performs
4	appraisal management services.
5	"(3) APPRAISAL MANAGEMENT SERVICES. To directly or
6	indirectly perform any of the following functions for a fee on
7	behalf of a lender, financial institution, or any other person
8	or entity:
9	"a. Administer an appraiser panel.
10	"b. Recruit, qualify, verify licensing and
11	certification, and negotiate fees and service level
12	expectations with an appraiser panel member.
13	"c. Receive and deliver an order for an appraisal to
14	an appraiser who is a member of an appraiser panel.
15	"d. Track and determine the status of an order for
16	an appraisal.
17	"e. Conduct quality control of a completed appraisal
18	through technical or administrative review, or both, before
19	delivery of the completed appraisal.
20	"f. Deliver a completed appraisal to one or more
21	persons that have ordered an appraisal.
22	" $\frac{(2)}{(4)}$ APPRAISAL SUBCOMMITTEE. The appraisal
23	subcommittee of the Federal Financial Institutions Examination
24	Council.
25	" $\frac{(3)}{(5)}$ APPRAISAL FOUNDATION. The Appraisal
26	Foundation incorporated as an Illinois not-for-profit
27	corporation on November 30, 1987.

1	" <del>(4)</del> (6) APPRAISAL REPORT. Any communication, written
2	or oral, of an appraisal.
3	"(7) APPRAISER. A person who holds a license or
4	certification to complete a real estate appraisal in the state
5	where real property that is the subject of the appraisal is
6	<pre>located.</pre>
7	"(8) APPRAISER FEE SCHEDULE. A list of various
8	appraisals requested by an appraisal management company from
9	an appraiser and the related fee for each appraisal.
10	"(9) APPRAISER PANEL. A network of licensed or
11	certified appraisers who are independent contractors of an
12	appraisal management company and have satisfied all of the
13	following requirements:
14	"a. Responded to an invitation, request, or
15	solicitation from an appraisal management company, in any
16	form, to perform an appraisal for any person or entity that
17	has ordered an appraisal through the appraisal management
18	company, or to perform an appraisal for the appraisal
19	management company directly, on a periodic basis, as assigned
20	by the appraisal management company.
21	"b. Been selected and approved by an appraisal
22	management company to perform an appraisal for a person or
23	entity that has ordered an appraisal through the appraisal
24	management company, or to perform an appraisal for the
25	appraisal management company directly, on a periodic basis, as
26	assigned by the appraisal management company.

"(5)(10) BOARD. The State of Alabama Real Estate
Appraisers Board established pursuant to the provisions of
this chapter.

"(6)(11) CERTIFIED APPRAISAL or CERTIFIED APPRAISAL REPORT. An appraisal or appraisal report given or signed and certified as such by a licensed real property appraiser other than a trainee or registered real property appraiser. When identifying an appraisal or appraisal report as "certified," the real property appraiser shall indicate which type of license is held. A certified appraisal or appraisal report represents to the public that it meets the appraisal standards defined in this chapter.

"(7)(12) COMPLETE APPRAISAL. The act or process of developing an opinion of value of real property or an opinion of value of real property performed without invoking the departure rule.

"(13) CONTROLLING PERSON. Any of the following:

"a. The owner, officer, or director of a corporation, partnership, limited liability company, or other business entity seeking to offer appraisal management services in this state.

"b. An individual employed, appointed, or authorized by an appraisal management company to enter into a contractual relationship with a client for the performance of appraisal management services and to enter into agreements with independent appraisers for the performance of real estate appraisal services.

1	"c. An individual who may direct or influence the
2	direction of the management or policies of an appraisal
3	management company.
4	"(14) EMPLOYEE. An individual who has an employment
5	relationship with an appraisal management company and is
6	treated by the appraisal management company as an employee for
7	purposes of compliance with federal income tax laws.
8	" $\frac{(8)}{(15)}$ EXECUTIVE DIRECTOR. The chief
9	administrative employee of the board.
10	" $\frac{(9)}{(16)}$ EXPERIENCE POINTS. The allowable credit for
11	appraisal of particular types of properties.
12	"(10)(17) FEDERALLY RELATED TRANSACTION. Any real
13	estate-related financial transaction which:
14	"a. A federal financial institutions regulatory
15	agency or the resolution trust corporation engages in,
16	contracts for, or regulates; and
17	"b. Requires the services of an appraiser.
18	"(11)(18) FEDERAL FINANCIAL INSTITUTIONS REGULATORY
19	AGENCIES. The Board of Governors of the Federal Reserve
20	System, the Federal Deposit Insurance Corporation, the Office
21	of the Comptroller of the Currency, the Office of Thrift
22	Supervision, and the National Credit Union Administration.
23	"(12) (19) FINANCIAL INSTITUTION. An insured
24	depository institution as defined in Section 3 of the Federal
25	Deposit Insurance Act or an insured credit union as defined in
26	Section 101 of the Federal Credit Union Act.

1	" $\frac{(13)}{(20)}$ LIMITED APPRAISAL. The act or process of
2	developing an opinion of value of real property or an opinion
3	of value of real property developed under and resulting from
4	invoking the departure rule.
5	" <del>(14)</del> (21) REAL ESTATE. An identified parcel or tract
6	of land, including improvements, if any.
7	"(22) REAL ESTATE APPRAISAL SERVICES. The practice
8	of accepting an assignment to develop and report an opinion or
9	the value of real property in conformance with the Uniform
10	Standards of Professional Appraisal Practice published by the
11	Appraisal Foundation.
12	" <del>(15)</del> (23) REAL ESTATE-RELATED FINANCIAL TRANSACTION.
13	Any transaction involving any of the following:
14	"a. The sale, lease, purchase, investment in or
15	exchange of real property, including interests in property, or
16	the financing thereof.
17	"b. The refinancing of real property or interests in
18	real property.
19	"c. The use of real property or interests in
20	property as security for a loan or investment, including
21	mortgage-backed securities.
22	"(16)(24) REAL PROPERTY. One or more defined
23	interests, benefits, and rights inherent in the ownership of
24	real estate.
25	"(25) UNIFORM STANDARDS OF PROFESSIONAL APPRAISAL
26	PRACTICE (USPAP). Standards promulgated by the Appraisal
27	Foundation and adopted by rule pursuant to this chapter."

Section 3. Article 2, consisting of Sections

34-27A-50 to 34-27A-64, inclusive, is added to Chapter 27A of

Title 34, Code of Alabama 1975, to read as follows:

ARTICLE 2. REAL ESTATE APPRAISAL MANAGEMENT

5 COMPANIES.

\$34-27A-50.

It is unlawful for any person or entity to engage in or attempt to engage in business as an appraisal management company, perform appraisal management services, or advertise or hold itself out as engaging in or conducting business as an appraisal management company without first being registered by the board pursuant to this article.

§34-27A-51.

- (a) Application for registration under this article shall be made in writing to the board on forms prescribed by the board and shall include all of the following:
  - (1) The name of the applicant.
- 18 (2) The business, physical, and email address of the applicant.
  - (3) A telephone number and other contact information for the applicant.
    - (4) If the applicant is a not an Alabama domestic corporation, the name and contact information for the registered agent of the applicant for service of process in this state.
    - (5) The name, address, and contact information for any individual, corporation, partnership, or other business

entity that owns a 10 percent or greater share of the applicant.

- 3 (6) The name, address, and contact information of a 4 controlling person for the applicant.
  - (7) Certification that the applicant has a system and process in place to verify that any person added to an appraiser panel of the applicant holds a license in good standing in this state pursuant to Article 1.
  - (8) Certification that the applicant has a system and process in place to review the work of all appraisers that are performing real estate appraisal services for the applicant on a periodic basis to ensure that the real estate appraisal services are being conducted in accordance with the Uniform Standards of Professional Appraisal Practice and Article 1.
  - (9) Certification that the applicant maintains a detailed record of each service request that it receives and identification of the appraiser that performs the real estate appraisal services for the applicant.
  - (10) An irrevocable uniform consent to service of process.
    - (11) Any other information required by the board.
  - (b) Upon receipt of a properly completed application, surety bond, and fee and upon determination by the board that an applicant is of good moral character, is financially sound, and satisfies all registration requirements, the board shall issue to the applicant a

- certificate of registration authorizing the applicant to do
  business as a real estate appraisal management company in this
  state.
  - (c) Registration granted by the board pursuant to this article shall be valid for one year from the date on which it is issued.

7 §34-27A-52.

5

6

8

9

10

11

12

13

14

15

16

17

18

19

- (a) An appraisal management company applying for registration in this state may not be owned by any person, or have any person as a principal in the company, who has had any of the following:
  - (1) An appraisal registration, license, or certificate refused, denied, canceled, or revoked in this or any other state.
  - (2) A professional registration, license, or certificate refused, denied, canceled, or revoked in this or any other state.
    - (b) Any person that owns, is an officer of, or has a financial interest in an appraisal management company in this state shall satisfy all of the following:
- 21 (1) Be of good moral character, as determined by the 22 board.
- 23 (2) Submit to a background investigation, as 24 determined by the board.
- 25 (3) Provide evidence of financial stability to carry 26 out the business of the appraisal management company.

- 1 (c) An appraisal management company applying for 2 registration in this state may not do any of the following:
- 3 (1) Employ any person who has ever had a
  4 registration, license, or certificate to act as an appraiser
  5 in this or any other state refused, denied, canceled, or
  6 revoked.

- (2) Employ any person who has ever had a professional registration, license, or certificate in this or any other state refused, denied, canceled, or revoked.
- (3) Enter into an independent contractor arrangement with any person who has ever had a registration, license, or certificate to act as an appraiser or a professional registration, license, or certificate in this or any other state refused, denied, canceled, or revoked.
- (4) Enter into a contract, agreement, or other business relationship with any entity that employs, has entered into an independent contract arrangement with, or has entered into any contract, agreement, or other business relationship with any person who has ever had a registration, license, or certificate to act as an appraiser or a professional registration, license, or certificate in this or any other state refused, denied, canceled, or revoked.
- (d) An employee of an appraisal management company, or any contractor working in any capacity on behalf of an appraisal management company, that has any involvement in the ordering of appraisal services, the actual performance of appraisal services, or the review and analysis of completed

1 appraisals shall be an appraiser certified in the state in 2 which the activity is being performed. The license classification shall qualify the employee to perform all 3 applicable job functions. \$34-27A-53. 5 (a) An appraisal management company applying for 6 7 registration in this state shall designate one controlling person as the main contact for all communication between the 8 9 board and the appraisal management company. 10 (b) The controlling person designated pursuant to subsection (a) shall satisfy all of the following 11 12 requirements: (1) Hold a license or certificate to act as a 13 14 certified appraiser in at least one state. (2) Have never had a registration, license, or 15 certificate to act as an appraiser refused, denied, canceled, 16 17 or revoked in any state. (3) Have never had a professional registration, 18 license, or certificate refused, denied, canceled, or revoked 19 20 in any state. 21 (4) Be of good moral character, as determined by the 22 board. 23 (5) Submit to a background investigation, as 24 determined by the board. \$34-27A-54. 25

shall disclose to the board, as part of the registration

(a) An applicant for registration under this article

26

- 1 process, whether the applicant has developed or uses an 2 appraiser fee schedule.
- (b) Upon request of the board, an appraisal 3 management company that uses an appraiser fee schedule shall disclose to the board the methodologies, techniques, and data 5 sources utilized in determining the fee schedule. The 6 7 disclosure shall include a calculation of the percentage of the appraiser compensation to the fee paid by the client.
  - (c) Following the review of a fee schedule pursuant to this section, the board shall make any substantive results available to the public.

12 \$34-27A-55.

8

9

10

11

13

14

15

16

17

18

19

20

21

22

24

25

26

The board may adopt rules not inconsistent with this article which are reasonably necessary to implement, administer, and enforce this article. Promulgated rules may include, but not be limited to, all of the following:

- (1) Prescribing forms and procedures for submitting information to the board.
- (2) Prescribing standards of practice for appraisal management companies registered under this article.
- (3) Prescribing forms and procedures for the operation of real estate appraisal management companies.

\$34-27A-56. 23

> (a) The board shall establish by rule an application fee in an amount sufficient to sustain administration of this article. The board may also establish a late filing fee and

other fees deemed necessary by the board for the proper administration of this article.

- (b) In addition to the application fee and late filing fee, where applicable, an applicant for registration shall post with the board a surety bond in the amount of twenty thousand dollars (\$20,000). The bond shall be annually maintained on renewal. The bond shall be in a form prescribed by the board by rule and shall accrue to the state for the benefit of a claimant against the registrant to secure the faithful performance of obligations under this article. The aggregate liability of the surety may not exceed the principal sum of the bond. A party with a claim against a registrant may bring suit directly on the surety bond or the board may bring suit on behalf of a claimant. Consumer claims shall be given priority in recovering from a bond.
- (c) An appropriate deposit of cash or security may be accepted by the board in lieu of the required bond. The face amount of the bond shall annually be restored upon renewal of registration. Annual renewal of registration shall occur before the expiration date of the registration. Failure to timely renew registration shall result in loss of authority to operate an appraisal management company in this state.

  Request for reinstatement after expiration shall be accompanied by the annual registration fee and any late filing fee established by board rule.

\$34-27A-57.

- 1 (a) The board shall issue a unique registration
  2 number to each appraisal management company and shall annually
  3 publish a list of registered appraisal management companies
  4 and their corresponding registration numbers.
  - (b) Each appraisal management company shall include its registration number on all print and electronic advertising, including any advertising or communication posted on the Internet.

\$34-27A-58.

An appraisal management company shall do all of the following:

- (1) Annually certify to the board, on a form prescribed by the board, that the appraisal management company has a system and process in place to verify that any person added to the appraiser panel of the appraisal management company is licensed or certified in good standing pursuant to Article 1.
- (2) Annually certify to the board, on a form prescribed by the board, that the appraisal management company has a system in place to periodically review the work of all appraisers performing appraisals for the appraisal management company and to ensure that the appraisals are being conducted in accordance with Uniform Standards of Professional Appraisal Practice.
- (3) At least annually, audit appraisals received by the appraisal management company to ensure that the appraisals are being performed in accordance with Uniform Standards of

Professional Appraisal Practice. The audit shall also validate the rotation system used for appraisal assignments. A copy of the most recent audit report, not more than 11 months old, shall be provided to the board at annual registration renewal.

(4) Annually certify to the board, on a form prescribed by the board, that the appraisal management company maintains a detailed record of each service request received and each appraiser assigned to perform the appraisal. A copy of the record shall be retained for at least five years after the date the appraisal management company forwards the appraisal to the client.

§34-27A-59.

- (a) Before placing an assignment with an appraiser, an appraisal management company shall verify that the appraiser receiving the assignment is a compliant appraiser for the performance of the appraisal being assigned.
- (b) An appraisal management company may not enter into any contract or agreement with an appraiser for the performance of an appraisal unless the appraiser is licensed or certified in good standing pursuant to Article 1.
- (c) An appraisal management company operating in this state, except in cases of breach of contract or performance of services that violates Uniform Standards of Professional Appraisal Practice or any published standards of best practices, shall make payment to an appraiser for the completion of an appraisal or valuation assignment within 45

days after the date the appraisal management company, or an assignee, receives a completed appraisal or valuation study.

\$34-27A-60.

- (a) An appraisal management company may not remove an appraiser from an appraiser panel or otherwise refuse to assign requests for appraisal services to an appraiser, unless within the first 30 days after initial appointment, without first satisfying all of the following requirements:
- (1) Providing written notice to the appraiser of the reasons for removal or refusal to assign.
- (2) Providing written notice of the nature of any alleged illegal conduct or violation of Uniform Standards of Professional Appraisal Practice or state licensing standards if such is the reason for removal or refusal to assign.
- (3) Providing an opportunity for the appraiser to respond to the written notice.
- (b) An appraiser that is removed from an appraiser panel for alleged illegal conduct or violation of Uniform Standards of Professional Appraisal Practice or state licensing standards may file a complaint with the board for a review of the decision of the appraisal management company. The board may not address the nature of the business relationship between the appraiser and the appraisal management company or any other matter not specifically related to the removal or refusal to assign.
- (c) If after opportunity for hearing and review, the board determines that an appraiser did not commit any illegal

conduct or violation of Uniform Standards of Professional

Appraisal Practice or state licensing standards, the board

shall order that the appraiser be reappointed to the appraiser

panel without prejudice. Upon reappointment, the appraisal

management company may not refuse to make assignments, reduce

the number of assignments, or otherwise penalize the

appraiser.

8 \$34-27A-61.

- (a) It is unlawful for any employee, director, officer, or agent of an appraisal management company to influence or attempt to influence the development, reporting, or review of an appraisal through coercion, extortion, collusion, compensation, instruction, inducement, intimidation, bribery, or in any other manner including, but not limited to, any of the following:
- (1) Withholding or threatening to withhold timely payment for an appraisal.
- (2) Withholding or threatening to withhold future business of, or demoting or terminating the services of, or threatening to demote or terminate the services of an appraiser.
- (3) Promising future business, promotions, or increased compensation to an appraiser.
- (4) Conditioning the request for an appraisal, or the payment of an appraisal fee or salary or bonus on the opinion, conclusion, or valuation to be reached by an

appraiser, or on a preliminary estimate or opinion requested
from an appraiser.

- (5) Requesting that an appraiser provide an estimated, predetermined, or desired valuation in an appraisal report, or provide estimated values or comparable sales at any time prior to the completion of an appraisal.
- (6) Providing to an appraiser an anticipated, estimated, encouraged, or desired value for a subject property, or a proposed or target amount to be loaned to the borrower, except that a copy of the sales contract for purchase transactions may be provided.
- (7) Providing to an appraiser, or any entity or person related to the appraiser, stock or other financial or nonfinancial benefits.
- (8) Removing an appraiser from an appraiser panel without prior written notice to the appraiser.
- (9) Obtaining, using, or paying for a second or subsequent appraisal, or ordering an automated valuation model in connection with a mortgage financing transaction, unless there is a reasonable basis to believe that the initial appraisal was flawed or tainted and such basis is clearly and appropriately noted in the loan file, or unless such appraisal or automated valuation model is done pursuant to a bona fide pre-funding or post-funding appraisal review or quality control process.

- 1 (10) Prohibiting an appraiser from disclosing within 2 a report the amount of the appraisal fee paid by the appraisal 3 management company to the appraiser for an assignment.
  - (11) Any other act or practice that impairs or attempts to impair the independence, objectivity, or impartiality of an appraiser.

- (b) Nothing in subsection (a) shall be construed as prohibiting an appraisal management company from requesting that an appraiser do any of the following:
- (1) Provide additional information regarding the basis for a valuation.
- (2) Correct objective factual errors in an appraisal report.
  - (3) Consider additional verifiable information not previously known or considered by the appraiser in completing an assignment.
    - (c) An appraisal management company may not alter, modify, or otherwise change a completed appraisal report submitted by an appraiser.
    - (d) Any registrant having a good faith belief that a real estate appraiser licensed in this state has violated applicable law or the Uniform Standards of Professional Appraisal Practice, or has engaged in unethical conduct, shall file a complaint with the board.
    - (e) A registrant shall comply with the ethics rule and the competency rule of the Uniform Standards of Professional Appraisal Practice.

1 \$34-27A-62.

The board may censure, conditionally or unconditionally suspend registration, revoke registration, assess costs of investigation and adjudication, levy fines, or impose civil penalties not exceeding twenty-five thousand dollars (\$25,000) against any appraisal management company that the board determines is attempting to or has performed any of the following:

- (1) An act in violation of this article.
- (2) A violation of any rule adopted by the board in the interest of the public and consistent with this article.
- (3) The procurement of a license through fraud, misrepresentation, or deceit.

\$34-27A-63.

- (a) The board shall conduct adjudicatory proceedings for any violation of this article in accordance with the Administrative Procedure Act. Adjudicatory proceedings shall include, but not be limited to, all of the following due process protections:
- (1) Before censuring, suspending, or revoking registration under this article, the board shall notify the registrant in writing of any charges at least 20 days before the date set for hearing and shall afford the registrant an opportunity to be heard in person or by counsel.
- (2) The written notice shall be served by personal service on the controlling person of the registrant, or the agent for service of process of the registrant in this state,

- or by sending the notice by certified mail, return receipt requested, to the controlling person at the address of the registrant on file with the board.
  - (3) The hearing on the charges shall be at a time and place prescribed by the board, in accordance with the Administrative Procedure Act.
  - (4) The hearing may be conducted before a hearing officer designated by the board who shall make findings of fact, conclusions of law, and enter an adjudicatory disposition.
  - (5) The board shall deliver or mail any findings of fact, conclusions of law, and adjudicatory dispositions to the registrant.
  - (b) Nothing in this section shall prevent the resolution of a pending matter through an alternative dispute resolution process or informal settlement process adopted by the board.

\$34-27A-64.

This article does not apply to:

- (1) A person that exclusively employs persons on an employer and employee basis for the performance of appraisals, where the employer is responsible for ensuring that the appraisals are performed by employees in accordance with Uniform Standards of Professional Appraisal Practice.
- (2) A department or unit within a financial institution that is subject to direct regulation by an agency of the United States or this state, that receives a request

for the performance of an appraisal from one employee of the financial institution, and another employee of the same financial institution assigns the request for the appraisal to an appraiser that is part of an appraiser panel, except that an appraisal management company that is a wholly owned subsidiary of a financial institution may not be considered a department or unit within a financial institution to which this chapter does not apply.

(3) A person that enters into an agreement with an appraiser for the performance of an appraisal and, upon the completion of the appraisal, the report of the appraiser performing the appraisal is signed by both the appraiser who completed the appraisal and the person who requested the completion of the appraisal.

Section 4. This act shall become effective on the first day of the third month following its passage and approval by the Governor, or its otherwise becoming law.