- 1 HB338
- 2 216213-1
- 3 By Representative Brown (K)
- 4 RFD: Boards, Agencies and Commissions
- 5 First Read: 15-FEB-22

Τ	216213-1:n:U2/U4/2U22:KMS/Cmg LSA2U21-26/U	
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8	SYNOPSIS:	Under existing law, the Alabama Board of
9		Funeral Service licenses and regulates funeral
10		establishments, funeral directors, and embalmers.
11		This bill would provide for the licensing
12		and regulation of cemetery authorities and
13		cemeteries by the board.
14		Amendment 621 of the Constitution of Alabama
15		of 1901, now appearing as Section 111.05 of the
16		Official Recompilation of the Constitution of
17		Alabama of 1901, as amended, prohibits a general
18		law whose purpose or effect would be to require a
19		new or increased expenditure of local funds from
20		becoming effective with regard to a local
21		governmental entity without enactment by a 2/3 vote
22		unless: it comes within one of a number of
23		specified exceptions; it is approved by the
24		affected entity; or the Legislature appropriates
25		funds, or provides a local source of revenue, to
26		the entity for the purpose.

The purpose or effect of this bill would be
to require a new or increased expenditure of local
funds within the meaning of the amendment. However,
the bill does not require approval of a local
governmental entity or enactment by a 2/3 vote to
become effective because it comes within one of the
specified exceptions contained in the amendment.

A BILL

TO BE ENTITLED

11 AN ACT

Relating to the Alabama Board of Funeral Service; to amend Sections 34-13-20 and 34-13-111, Code of Alabama 1975; to add Article 6, commencing with Section 34-13-300, to Chapter 13, Title 34, Code of Alabama 1975; to provide for the licensing and regulation of cemetery authorities and cemeteries by the board; to make corresponding technical changes; and to repeal Sections 27-17A-46, 27-17A-47, and 27-17A-48, Code of Alabama 1975, relating to endowment care cemeteries, the establishment of an endowment care fund, and the maintenance of records by a cemetery authority, respectively, under the Cemetery Merchandise and Services Trust Fund; and in connection therewith would have as its purpose or effect the requirement of a new or increased expenditure of local funds within the meaning of Amendment 621 of the Constitution of Alabama of 1901, now appearing as

- 1 Section 111.05 of the Official Recompilation of the
- 2 Constitution of Alabama of 1901, as amended.
- 3 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
- 4 Section 1. 34-13-20 and 34-13-111 of the Code of
- 5 Alabama 1975, are amended to read as follows:

and residents of the State of Alabama.

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- "(a) There is established the Alabama Board of

 Funeral Service, consisting of nine members, each of whom. The

 members of the board shall be citizens of the United States
 - "(b) The appointing authorities shall coordinate their appointments to assure board membership is inclusive and reflects the racial, gender, geographic, urban/rural urban, rural, and economic diversity of the state.
 - "(c) Commencing on January 1, 2019 2023, as the terms of the members serving on the board on August 1, 2017 2022, expire, the <u>professional</u> membership of the board shall be reconstituted to consist of seven <u>nine</u> professional members and two consumer members.
 - "(1) Each professional member of the board shall be a citizen of the United States, a resident of Alabama, and licensed and in good standing with the board as an embalmer or funeral director at the time of appointment and during the entire term of office. Professional members of the board shall be appointed by the Governor pursuant to subsection (e). As the terms of the members serving on the board on the effective date of the act adding this sentence expire, the professional

membership of the board shall be appointed to reflect the
following:

"a. Four Three of the professional members of the board shall hold a current license from the board to practice embalming in the state, shall have been actively practicing embalming in the state for the last 10 consecutive years immediately preceding appointment, and shall be engaged in the practice of embalming at the time of appointment to the board.

"b. Three Four of the professional members of the board shall hold a current license from the board to practice funeral directing in the state, shall have been actively engaged in funeral directing in the state for the last 10 consecutive years immediately preceding appointment, and shall be the operator of a funeral establishment in this state at the time of appointment to the board. Two of these four professional members shall also hold a current certificate of authority to sell preneed services and merchandise.

"c. Two of the professional members of the board shall hold a current license from the board to practice as a cemetery sales agent, shall have been actively engaged in cemetery sales in the state for the last five consecutive years immediately preceding appointment, and shall be an operator of a cemetery in this state at the time of appointment to the board. One of these two professional members shall also hold a current certificate of authority to sell preneed services and merchandise. The initial appointment for one cemetery sales agent appointed pursuant to this

paragraph shall expire on December 31, 2025, and for the other

December 31, 2026. Thereafter, the cemetery sales agent

members shall serve pursuant to subsection (e).

"(2) Each consumer member of the board shall represent the public in general and shall have been a citizen of the United States and a resident of Alabama for the last 10 consecutive years immediately preceding appointment and during the entire term of office. A consumer member of the board may not have held, nor currently hold, a license or certification issued by the board, be employed at any time by, or professionally or financially associated with, the holder of a license or certificate issued by the board, or be related within the third degree of consanguinity or affinity to the holder of a license or certificate issued by the board. One consumer member of the board shall be appointed by the Lieutenant Governor and one consumer member shall be appointed by the Speaker of the House of Representatives pursuant to a procedure adopted by rule of the board.

"(d) Commencing in October of 2018 2022, and each October thereafter of a year where at least one professional member term on the board has expired, or is vacant for any reason, all licensed funeral directors and, licensed embalmers, and licensed cemetery sales agents shall meet in Montgomery, at a time and place fixed by the board, for the purpose of nominating and submitting the names of three licensed persons for each position on the board to the Governor. The Governor shall promptly appoint one of the three

persons so nominated to serve as a professional member of the board.

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"(e)(1) Professional and consumer members of the board shall serve staggered terms of four years each to provide continuity of service on the board. If an appointment is not made before the expiration of a term, the board member then serving may continue to serve until a successor has been appointed. A board member may not serve more than two full consecutive terms on the board.

- "(2) A board member who is appointed to fill a vacancy which occurs before the expiration of the term of the vacating member shall serve the remaining portion of the term to which the former member was appointed. If a member is appointed to fill an unexpired term of less than two years, the time may not be counted toward the maximum eight years of service.
- "(3) Not more than one professional member of the board may reside in the same district as created by Section 34-13-21. A cemetery sales agent may serve in the same district as another board member. The nominating cemetery sales agents shall coordinate their nominations to ensure that one cemetery sales agent serving on the board resides within the northern half of the state and one resides within the southern half of the state, as divided by the board, and neither may reside within the same congressional district.
- "(4) At each meeting where nominations are made for the professional members of the board, only one licensed

funeral director or, licensed embalmer, or licensed cemetery sales agent employed by the same funeral establishment or cemetery may vote. Only licensed funeral directors and embalmers may nominate and vote on board seats held by funeral directors and embalmers pursuant to subsection (c) and only licensed cemetery sales agents may nominate and vote on board seats held by cemetery sales agents pursuant to subsection (c).

- "(f)(1) In accordance with applicable law, in addition to a board member resigning from the board in writing, a board member may be removed from the board for any of the following grounds:
- "a. The refusal or inability to perform board duties in an efficient, responsible, or professional manner.
 - "b. The misuse of his or her position on the board to obtain financial gain or seek personal advantage for himself, herself, or another person.
 - "c. A final adjudication or determination of guilt by any lawful authority of the board member or sanction of the board member for the violation of any law the board determines is substantially related to any practice governed by this chapter.
 - "d. The revocation or suspension of the license of a professional member of the board.
 - "(2) Any board member who fails to qualify after appointment shall automatically become ineligible to serve as a member of the board and a new member, properly qualified,

shall be appointed in the same manner as the original
appointment and shall serve the remainder of the term of the
vacating board member.

"(3) If a consumer board member fails to attend two or more meetings within a year, without a valid excuse as determined by the board, he or she shall be removed from the board. A new consumer board member shall be appointed in the same manner as the original appointment and shall serve the remainder of the term.

"\$34-13-111.

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- "(a) No funeral establishment or branch thereof for the preparation, disposition, and care of dead human bodies shall be opened or maintained unless licensed by the board. No funeral establishment or branch shall be moved without obtaining a new funeral establishment license from the board.
- "(b) Every funeral service, memorial service, or committal service, or part thereof, that is conducted in Alabama, for hire or for profit, shall be in the actual charge and shall be under the direct supervision of a funeral director who is licensed by the board, unless otherwise provided for in this chapter or by rule of the board.
- "(c) The board shall set a fee, not exceeding one hundred fifty dollars (\$150), that shall be in addition to the license fee for the first inspection of any funeral establishment seeking a license under Section 34-13-72 made for the purpose of determining whether the funeral establishment has fulfilled the requirements for licensure

pursuant to this chapter. The board shall set a fee, not exceeding one hundred fifty dollars (\$150), for each reinspection necessitated by failure of any funeral establishment to pass the first inspection. The board, or a representative of the board, shall annually conduct at least one unannounced inspection of each funeral establishment and branch, with an inspection fee of not more than one hundred dollars (\$100). The inspection fee shall be submitted to the board within 45 days after the inspection. Any funeral establishment that does not submit the inspection fee within 45 days shall be charged a late penalty fee, as established by the board. A funeral establishment, or branch thereof, that is used for the preparation, disposition, and care of dead human bodies shall meet and conform to this chapter and to such other lawful standards and requirements as may be determined by rule of the board in furtherance of this chapter; and, for failure to do so, the board may revoke the funeral establishment license in accordance with the procedure set forth in this chapter.

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- "(d) Applications for transfer of a license to another location in the same county shall be made upon a form furnished by the board and shall be accompanied by a fee of not more than seventy-five dollars (\$75).
- "(e) Any change in ownership of a funeral establishment shall be immediately reported to the board on a form provided by the board. The new owner of the establishment shall comply with Section 34-13-112 and Section 34-13-113 and

Т	shall provide to the board a signed copy of the asset purchase		
2	agreement with dollar amounts redacted. The fee for a change		
3	of ownership application is two hundred fifty dollars (\$250).		
4	"(f)(1) Each funeral establishment operating under		
5	this chapter shall pay, on a date prescribed by rule of the		
6	board, a disposition fee not exceeding fifty dollars (\$50) for		
7	each final disposition arranged or performed by the funeral		
8	establishment. The disposition fee applies to all final		
9	dispositions and may be collected directly from the consumer,		
10	submitted to the board quarterly, and deposited into the		
11	Alabama State Funeral Service Fund.		
12	"(2) When a final disposition is not arranged by a		
13	funeral establishment operating under this chapter, each		
14	cemetery shall pay, on a date prescribed by rule of the board,		
15	a disposition fee not exceeding fifty dollars (\$50) for each		
16	final disposition arranged or performed by the out-of-state		
17	funeral establishment. The disposition fee may be collected		
18	directly from the consumer, submitted to the board quarterly,		
19	and deposited into the Alabama State Funeral Service Fund.		
20	"(3) Failure to remit a disposition fee as required		
21	by this subsection shall result in disciplinary action by the		
22	board pursuant to this chapter."		
23	Section 2. A new Article 6, commencing with Section		
24	34-13-300, is added to Chapter 13 of Title 34, Code of Alabama		
25	1975, to read as follows:		
26	ARTICLE 6. REGULATION OF CEMETERIES.		
27	§34-13-300. Cemetery operations.		

This article applies to cemetery authorities and
does not apply to any cemetery owned and operated by a
governmental agency or a religious institution and any
cemetery which does not charge fees or sell plots, internment
rights, or any related cemetery merchandise.

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§34-13-301. Initial license; cemetery authority.

- (a) No legal entity may operate a cemetery authority without first obtaining a cemetery establishment license issued by the board.
- (b) An applicant for a cemetery establishment license shall file a written application with the board on forms provided by the board.
- (c) A cemetery establishment license is not transferable. At least 30 days before a cemetery authority changes ownership, or before more than 50 percent change in equity ownership occurs, the person acquiring the ownership or control shall submit a completed application for a cemetery establishment license to the board and shall satisfy the ownership requirements provided in Section 34-13-302.

§34-13-302. Existing companies; effect of article.

- (a) A cemetery authority existing on October 1, 2022, may continue in full force and effect after that date, shall immediately apply for an establishment license, and shall thereafter be operated in accordance with this article.
- (b) Any person who operates a non-endowment care cemetery shall register, apply for, and obtain an establishment license from the board to operate the

non-endowment care cemetery. Thereafter, the non-endowment care cemetery shall be operated in accordance with this chapter.

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- (c) To obtain a license to operate a cemetery authority, an applicant shall substantiate, to the satisfaction of the board, the following:
- (1) That the applicant is of good moral character and shall submit to a criminal history background check pursuant to subdivision (2).
- (2) An applicant for an establishment license shall submit to the board, on a form sworn to by the applicant, his or her name, date of birth, Social Security number, and two complete sets of fingerprints for completion of a criminal history background check. The board shall submit the fingerprints to the Alabama State Law Enforcement Agency for a state criminal history background check. The fingerprints shall be forwarded by the agency to the Federal Bureau of Investigation for a national criminal history background check. Costs associated with conducting a criminal history background check shall be paid by the applicant. The board shall keep information received pursuant to this subdivision confidential, except that information received and relied upon in denying the issuance of a cemetery establishment license may be disclosed if necessary to support the denial. All character information, including the information obtained through the criminal history background checks, shall be

considered in licensure decisions to the extent permissible by all applicable laws.

- (d) An applicant for an original or renewal license to operate a cemetery authority shall submit all of the following to the board:
 - (1) A completed application, including a copy of the current rules of the non-endowment care cemetery.
 - (2) If requested by the board, a current plat of the land utilized by the non-endowment care cemetery, showing the location of the non-endowment care cemetery, and each burial plot and mausoleum, including the status of each, and the status of each interment space or burial chamber, and any access roads to the non-endowment care cemetery.
 - (3) A schedule of all charges in accordance with Section 8-30-2, and as required by board rule, detailing and itemizing the retail cost of all products, interment rights, and all merchandise and services offered by the cemetery authority.
 - (4) Payment of any applicable fees. An application to the board for an initial cemetery authority license shall be accompanied by an application fee, in an amount to be determined by the board, not to exceed one thousand dollars (\$1,000). Thereafter, on or before September 1 of each year, the licensee shall pay a license renewal fee, in an amount to be determined by the board, not to exceed one thousand dollars (\$1,000).

(5) A designation of a point of contact, including the name of the general manager of the non-endowment care cemetery. If this information should change at any time, the new point of contact and general manager should be immediately reported to the board on a form prescribed by the board.

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- (6) Evidence of satisfactory completion of an inspection of the non-endowment care cemetery by the board.
- (e) A non-endowment care cemetery shall publicly display all current and valid licenses and a current schedule of all charges.
- (f)(1) The board may suspend or revoke a non-endowment care cemetery establishment license if the board determines that the continued operation of the cemetery authority is hazardous to purchasers, beneficiaries, or the people of this state.
- (2) If the board determines that the continued operation of the cemetery authority is hazardous to purchasers, beneficiaries, or the people of this state, the board may levy a fine, in an amount determined by the board, not to exceed five hundred dollars (\$500) per day, and may revoke the establishment license of the non-endowment care cemetery until the board determines any hazardous conditions are removed and resolved.
- (g) In addition to any other penalty imposed by this chapter, the board may levy a fine, not to exceed fifty dollars (\$50) per day, for each day a cemetery authority fails to file any reports or records as required by the board.

1 §34-13-303. Registration and licensing of existing 2 endowment care cemeteries.

- (a) Any person who operates an endowment care cemetery shall register, apply for, and obtain a cemetery establishment license from the board to operate the endowment care cemetery. Thereafter, the endowment care cemetery shall be operated in accordance with this chapter.
- (b) To obtain a license to operate as an endowment care cemetery, an applicant shall substantiate, to the satisfaction of the board, the following:
- (1) That the applicant is of good moral character and shall submit to a criminal history background check pursuant to subdivision (2).
- establishment license shall submit to the board, on a form sworn to by the applicant, his or her name, date of birth, Social Security number, and two complete sets of fingerprints for completion of a criminal history background check. The board shall submit the fingerprints to the Alabama State Law Enforcement Agency for a state criminal history background check. The fingerprints shall be forwarded by the agency to the Federal Bureau of Investigation for a national criminal history background check. Costs associated with conducting a criminal history background check shall be paid by the applicant. The board shall keep information received pursuant to this subdivision confidential, except that information received and relied upon in denying the issuance of an

endowment care cemetery establishment license may be disclosed if necessary to support the denial. All character information, including the information obtained through the criminal history background checks, shall be considered in licensure decisions to the extent permissible by all applicable laws.

- (c) An applicant for an original or renewal endowment care cemetery establishment license shall submit all of the following to the board:
- (1) A completed application, including a copy of the current rules of the endowment care cemetery.
- (2) A schedule of all charges in accordance with Section 8-30-2, and as required by board rule, detailing and itemizing the retail cost of all products, interment rights, and all services offered by the cemetery authority.
- (3) Payment of all applicable fees. An application to the board for an initial license as an endowment care cemetery shall be accompanied by an application fee, in an amount to be determined by the board, not to exceed one thousand dollars (\$1,000). Thereafter, on or before September 1 of each year, each licensed endowment care cemetery shall pay a license renewal fee, in an amount to be determined by the board, not to exceed one thousand dollars (\$1,000).
- (4) A designation of a point of contact, including the name of the general manager of the endowment care cemetery. Any change in the designation of a point of contact or the general manager shall be immediately reported to the board on a form prescribed by the board.

1 (5) Evidence of satisfactory completion of an 2 inspection by the endowment care cemetery by the board.

- (6) Verification, in a manner prescribed by the board, that the endowment care trust fund of the endowment care cemetery is active and in good standing.
- (d) (1) The board may revoke, suspend, place on probation, or refuse to renew the establishment license of the endowment care cemetery, if the board determines that the continued operation of the endowment care cemetery would be hazardous to purchasers, beneficiaries, or the people of this state.
- (2) The board may levy a fine, in an amount determined by the board, not to exceed five hundred dollars (\$500) per day, until the board determines the hazardous conditions are removed and resolved.
- (e) In addition to any other penalty imposed by this chapter, the board may levy a fine, not to exceed fifty dollars (\$50) per day, for each day an endowment care cemetery fails to file its annual reports as required by this chapter, and the board may levy a fine, not to exceed fifty dollars (\$50) per day, for each day an endowment care cemetery fails to file the statement of activities of the endowment trust.
- \$34-13-304. Licensing a newly established cemetery authority.
- (a) No newly established cemetery authority may operate, unless otherwise authorized by this chapter or rule

of the board, without first obtaining an establishment license from the board.

- (b) A legal entity wanting to establish a new cemetery authority shall first file a written application with the board, on forms provided by the board.
 - (c) Upon receipt of the application fee, in an amount to be determined by the board, not to exceed one thousand dollars (\$1,000), the board shall conduct an investigation of the applicant that examines all of the following criteria for approval of the application:
 - (1) The creation of a legal entity to conduct cemetery business, and its proposed financial structure.
 - (2) Verification, in a manner prescribed by the board, that the endowment care trust fund of the cemetery is established in good standing.
 - (3) A plat of the land to be used for the cemetery, showing the location of the cemetery and the access roads to the cemetery.
 - (4) A schedule of all charges in accordance with Section 8-30-2, and as required by board rule, detailing and itemizing the retail cost of all products, interment rights, and all merchandise and services to be offered by the cemetery authority.
 - (5) Payment of all applicable fees.
- 25 (6) Evidence of satisfactory completion of an inspection of the cemetery by the board.

(7) Submission of documentation from the governing body of the municipality with jurisdiction over the property in which the cemetery is to be located, certifying that the applicant has satisfied all municipal and county commission requirements to operate the cemetery, and that the plans for the cemetery are in compliance with all municipal and county zoning requirements.

- (8) Submission of development plans that are sufficient to ensure the community that the cemetery will provide adequate cemetery services and that the property is suitable for use as a cemetery.
- (d) The board, upon receipt of all documents and reports, shall grant or refuse to grant the authority to organize a cemetery to the applicant based upon the criteria set forth in this chapter or rule of the board.
- (e) A newly established cemetery authority shall publicly display all current and valid licenses pursuant to this chapter or rule of the board.
- (f) If the board decides to deny an application, the board shall give written notice of that decision to the applicant. The notice shall state a time and a place for a hearing before the board and shall include a summary statement of the reasons for the proposed denial. The notice shall be mailed, by certified mail, to the applicant at the address stated in the application at least 20 days before the date of the scheduled hearing. The applicant shall pay the costs of the hearing as assessed by the board, unless the applicant

notifies the board, by certified mail at least five days
before the date of the scheduled hearing, that the applicant
waives the hearing. An appeal of the decision of the board
shall be with the Circuit Court of Montgomery County.

- establishment license, the board shall give written notice of that decision to the applicant. The notice shall also inform the cemetery authority that a cemetery establishment license to operate a cemetery shall be issued upon the completion of all of the following:
- (1) The establishment of an endowment care trust fund, and submission to the board of a certificate from the trust company certifying receipt of the initial deposit required under this chapter.
- (2) A description, by metes and bounds, of the acreage tract of the proposed cemetery, together with evidence, pursuant to a title insurance policy or certification by an attorney, that the applicant is the owner in fee simple of the tract of land.
- (3) A plat of the cemetery, showing the number and location of all lots surveyed and permanently staked for sale.
- (4) Certification after an inspection by the board, or a representative of the board, that at least two acres of the proposed cemetery, including a paved road extending from a public roadway to the developed section, are fully developed and ready for burials.

- (h) On or before September 1 of each year, each
 licensed cemetery authority shall pay a license renewal fee,
 in an amount determined by the board, not to exceed one
 thousand dollars (\$1,000).
 - (i) The board may revoke, suspend, place on probation, or refuse to renew a cemetery establishment license if the board determines that the continued operation of the cemetery authority would be hazardous to purchasers, beneficiaries, or to the people of this state.

\$34-13-305.

A legal entity or cemetery authority may not represent to the public that it is operating as an endowment care cemetery or perpetual care cemetery until it has received a license from the board to operate as an endowment care cemetery and has satisfied the endowment care trust provisions specified in Section 34-13-306.

\$34-13-306.

Any provision of law to the contrary notwithstanding, if the board determines that the continued operation of an endowment care cemetery is hazardous to purchasers, beneficiaries, or the public, the board may direct the trustee of the endowment care fund to release any or all portions of funds, including any principal amounts held in the endowment trust, to be distributed and released to the cemetery authority for the sole purposes of eliminating the hazardous conditions, and the board may adopt rules to ensure

- the released endowment care funds are used for their intended purposes and principal amounts are repaid.
- \$34-13-307. Designation and licensing of a general manager.

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- (a) Each cemetery authority shall designate a general manager, who shall be and remain employed by the cemetery authority at a designated cemetery or cemeteries. The general manager shall be licensed as a preneed sales agent, if the cemetery authority has a certificate of authority, or a cemetery sales agent in accordance with this chapter. A general manager is responsible for all of the following at a designated cemetery:
- (1) Full charge, control, and supervision of all activities performed on the premises and involving cemetery services.
- (2) Preparing or submitting all reports and documents prescribed or required by the board.
- (3) Reporting any significant changes in operations, management, or pertinent information to the board.
- (4) Assisting the board in conducting inspections of the cemeteries.
- (5) Ensuring all licenses relating to the operation of each cemetery are renewed timely.
- (b) A general manager may sell, offer, and execute the sales of grave spaces, mausoleum crypts, niches, vaults, or any other cemetery merchandise or services under any plan authorized for the cemetery and on behalf of all cemetery

locations owned or operated by the sponsoring cemetery authority.

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(c) The sponsoring cemetery authority shall be responsible for the activities of the general manager. A cemetery authority shall be subject to discipline if any person acting as a general manager violates this chapter or rule of the board.

§34-13-308. Licenses for cemetery sales agents.

- (a) A cemetery sales agent is a person licensed in this state to sell cemetery services or cemetery merchandise. No person shall offer to sell niches, memorials, vaults, or any other cemetery merchandise or services under any plan authorized for any cemetery, before obtaining a license as a cemetery sales agent from the board.
- (b) To obtain a license as a cemetery sales agent, a person shall file a written application with the board on forms prescribed by the board. The board may require whatever information and documentation the board deems necessary to protect the public interest.
- (c) The requirements of this section are in addition to the requirements provided in Chapter 30 of Title 8 for a salesperson.
- (d) The qualifications for licensure as a cemetery sales agent are as follows:
 - (1) The applicant shall be at least 18 years of age.
- (2) The applicant shall be in good standing with the board.

1 (3) The applicant may not have any felony or
2 misdemeanor convictions that relate to any activity regulated
3 by this chapter or a crime involving moral turpitude, as
4 defined by this chapter.

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- (4)a. The applicant shall be of good moral character and shall submit to a criminal history background check pursuant to paragraph b.
- b. The applicant shall submit to the board, on a form sworn to by the applicant, his or her name, date of birth, Social Security number, and two complete sets of fingerprints for completion of a criminal history background check. The board shall submit the fingerprints to the Alabama State Law Enforcement Agency for a state criminal history background check. The fingerprints shall be forwarded by the agency to the Federal Bureau of Investigation for a national criminal history background check. Costs associated with conducting a criminal history background check shall be paid by the applicant. The board shall keep information received pursuant to this subdivision confidential, except that information received and relied upon in denying the issuance of a cemetery sales agent license may be disclosed if necessary to support the denial. All character information, including the information obtained through the criminal history background checks, shall be considered in licensure decisions to the extent permissible by all applicable laws.
- (e) An application for licensure as a cemetery sales agent shall be submitted to the board with an application fee,

in an amount to be determined by the board, not to exceed five hundred dollars (\$500). The application shall contain, at a minimum, all the following:

- (1) The name, address, Social Security number, and date of birth of the applicant and any other information the board may reasonably require of the applicant.
- (2) The name, address, and establishment license number of the sponsoring cemetery authority.
- (3) An affidavit, signed by the applicant, that the applicant satisfies the requirements of this chapter.
- (4) An affidavit, signed by the general manager of the cemetery, stating all of the following:
- a. That the cemetery authority has trained the applicant in the provisions of this chapter relating to the sale of cemetery services and merchandise, grave spaces, mausoleum crypts, and niches.
- b. That the cemetery authority has trained the applicant in the provisions of the sales contracts of the cemetery authority, and the nature of the burial rights sold by the cemetery authority.
- c. That the applicant is authorized to offer, sell, and sign preneed sales contracts on behalf of the cemetery authority, if the cemetery authority has a current and active certificate of authority to sale preneed sales contracts.
- (5) A statement indicating whether the applicant has any type of working or agency relationship with any other cemetery authority or funeral home.

(f) A cemetery sales agent may be registered as a cemetery sales agent on behalf of more than one cemetery authority, provided that he or she has received the written consent of all cemetery authorities and has filed the written consent with the board.

- (g) A cemetery authority shall notify the board within 30 days after sponsorship of a cemetery sales agent has been terminated.
- (h) A cemetery sales agent shall be affiliated with the cemetery authority that he or she is representing.
- (i) Upon receipt of an application that complies with this section, the board shall issue a cemetery sales agent license to the applicant. The board, by rule, shall provide for the annual renewal of the license and shall charge a renewal fee, in an amount to be determined by the board, not to exceed five hundred dollars (\$500).
- (j) If the board grants a cemetery sales agent license, the board shall give written notice of that decision to the applicant. A cemetery sales agent license shall be issued to the applicant upon presentment to the board of a duly executed statement of employment between the applicant and the cemetery or cemeteries to be serviced by him or her.
- (k) If the board denies an application for a cemetery sales agent license, the board shall give written notice of that decision to the applicant. The notice shall state a time and a place for a hearing before the board and shall include a summary statement of the reasons for the

denial. The notice shall be mailed, by registered of certified mail, to the applicant at the address stated in the application at least 30 days before the date of the scheduled hearing. An appeal of the decision of the board shall be with the Circuit Court of Montgomery County.

- (1) The cemetery authority shall be responsible for the activities of all cemetery sales agents and all employees acting as cemetery sales agents, who are affiliated with the cemetery authority and who perform any type of sales of grave spaces, mausoleum crypts, or niches on behalf of the cemetery authority. A cemetery authority shall be subject to discipline if any person acting as a cemetery sales agent violates this chapter or any rule of the board.
- (m) A cemetery sales agent may sell, offer, and execute the sales of grave spaces, mausoleum crypts, niches, vaults, or any other cemetery merchandise or services under any plan authorized for the cemetery and on behalf of all cemetery locations owned or operated by the sponsoring cemetery authority.
- (n) An individual may begin operating as a cemetery sales agent as soon as a completed application as a cemetery sales agent is approved by the board.
- \$34-13-309. Application for a change of control; filing fee.

A person who proposes to acquire ownership of more than 50 percent of an existing cemetery authority, whether by purchasing the capital stock of the cemetery authority,

purchasing an owner's interest in the cemetery authority, or otherwise acting to effectively change the control of the authority, shall first make application on a form prescribed by the board for a certificate of approval for the proposed change of control. The application shall contain the name and address of each proposed new owner. The board shall issue a certificate of approval only after the board determines that the proposed new owners are qualified by good moral character, experience, and financial responsibility to control and operate the cemetery authority in a legal and proper manner, and that the interest of the public generally will not be jeopardized by the proposed change in control. An application for approval of a change of control shall be completed and accompanied by a filing fee, in an amount determined by the board, not to exceed one thousand six hundred dollars (\$1,600). The board may not approve any change of control until the applicant has provided sufficient evidence that any trust accounts, as required by this chapter or rule of the board, are maintained and funded in the required amounts. If the cemetery authority has posted a performance bond in lieu of any trust accounts, as required by this chapter or rule of the board, then the board may not approve any change of control until the applicant has provided sufficient evidence that the performance bond is being appropriately maintained and is in an amount sufficient to cover all payments made directly or indirectly by or on account of purchasers who have not received the purchased property and services.

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1 §34-13-310. Applications for license renewal.

All applications for a renewal license under this chapter shall be submitted annually on or before September 1, in the case of an existing cemetery authority. Before any sale of cemetery property, in the case of a new cemetery authority, or a change of ownership or control as provided in Section 34-13-305, an application for transfer and a new establishment license shall be submitted and approved and a new license issued.

§34-13-311. License not assignable or transferable.

No license issued pursuant to this chapter shall be transferable or assignable and no licensee shall develop or operate any cemetery, authorized by this chapter, under any name or at any location other than that contained in the application for the license.

§34-13-312. Individual sales contracts and purchaser's endowment care and maintenance expectations.

At the time of making a sale or receiving the initial sale deposit under this chapter, the cemetery authority shall deliver to the person to whom the sale is made, or who makes the deposit, both of the following:

(1) An instrument in writing, in a form approved by the board, itemizing all merchandise and services sold and a statement that the net income of the endowment care and maintenance trust fund shall be used solely for the care and maintenance of the cemetery, for reasonable costs of

- administering the care and maintenance, and for reasonable costs of administering the trust fund.
- 3 (2) A copy of the current rules of the cemetery 4 authority.

\$34-13-313.

- (a) The cemetery authority shall publicly display all current and valid licenses as provided in this chapter and a current schedule of charges shall be available upon request.
- (b) In accordance with Section 8-30-2, each cemetery organized and operating under the laws of this state shall have a full and complete schedule of all charges for cemetery services and cemetery merchandise, provided by the cemetery, plainly printed or typewritten, maintained, made available to consumers, and subject to inspection. A copy shall be kept at the usual place for transacting the regular business of the cemetery.

§34-13-314. Timely delivery of cemetery merchandise.

- (a) The board may adopt rules to ensure the prompt installation and setting of memorials, grave markers, head stones, and other markers by requiring memorials, grave markers, head stones, and other markers to be ordered and installed in a timely manner, as defined by the board.
- (b) The board may impose a fine, in an amount determined by the board, not to exceed two hundred dollars (\$200) per day for each violation, on any seller who violates the rules adopted by the board pursuant to subsection (a).

1 §34-13-315. Authority of board to investigate 2 cemetery complaints, practices, and implement resolutions.

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In addition to any power conferred on the board by this chapter, the board shall have the following powers and duties relating to the enforcement of this article and any rule adopted pursuant to this article:

- (1) To investigate, upon its own initiative or upon a verified complaint in writing, the actions of any person engaged in the business or acting in the capacity of a licensee under this chapter. The board may suspend, revoke, or place on probation the license of any licensee who, in performing or attempting to perform any of the acts specified in this article or rule of the board, the board determines has done any of the following:
 - a. Failed to pay a required fee.
- b. Failed to make a report required by this chapter or rule of the board.
 - c. Failed to remit any required amount to the care and maintenance trust fund, merchandise trust fund, or pre-construction trust fund.
 - d. Made a substantial misrepresentation.
- e. Made a false statement of a character likely to influence or persuade.
 - f. Made a continued and flagrant course of misrepresentation or made false promises through cemetery sales agents or employees.

- g. Violated any provision of this chapter or rule of the board.
- h. Operated a cemetery in a manner that was
 hazardous to a purchaser, beneficiary, or the people of this
 state.

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- i. Engaged in any other conduct, whether of the same or a different character than specified in this section, which constitutes fraud or dishonest dealing, or has any felony or misdemeanor convictions that relate to any activity regulated by this chapter or a crime involving moral turpitude, as defined by this chapter.
- (2) To apply to the courts, in its own name, for injunctive relief to prevent a violation of this chapter or any rule of the board. A court may grant injunctive relief regardless of whether criminal prosecution or any other action is instituted as a result of the violation. A single violation is sufficient to invoke the injunctive relief provided by this subdivision. In any action for injunctive relief, an order or judgment may be entered awarding a temporary or permanent injunction as deemed proper by the court; provided, that before any action is brought by the board pursuant to this subdivision, the board shall give a cemetery authority at least 20 days' notice in writing, stating the alleged violation and giving the cemetery authority an opportunity, within that 20-day period, to cure the violation. In addition to all other means provided by law for the enforcement of a temporary restraining order, temporary injunction, or

permanent injunction, the court may impound and appoint a receiver for the property and business of the cemetery authority including, but not limited to, books, papers, documents, and records pertaining thereto, or so much thereof as the court may deem reasonably necessary to prevent further violation of this chapter or rule of the board through or by means of the use of the property and business. The board may institute proceedings against a cemetery authority, and its owners or officers, when an audit, pursuant to this chapter or rule of the board, reveals a shortage in the care and maintenance trust fund, merchandise trust fund, or mausoleum and below ground crypts pre-construction trust fund, to recover the shortage.

- (3) To adopt rules requiring licensees to file with the board plans and specifications for the minimum quality of any product sold. The sale of any product for which plans and specifications required by the rules of the board have not been filed, or the sale of any product of a lesser quality than the plans and specifications filed with the board, is a violation of this chapter.
- (4) If the board finds that failure by a licensee to maintain a cemetery properly has caused that cemetery to become a public nuisance or a health or safety hazard, the board may do any of the following:
- a. Bring an action for injunctive relief against the responsible licensee in the circuit court of the county in

- which the cemetery, or any part thereof, is located or in the 1 2 Circuit Court of Montgomery County.
- b. Issue an emergency suspension of all licenses 3 held by the cemetery, and its associated personnel, in 4 5 accordance with the Administrative Procedure Act.

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- \$34-13-316. Cemetery inspection and endowment audit 7 by the board.
 - (a) The board, as often as the board determines necessary, shall inspect and audit the business of any person operating a cemetery authority under this chapter. The inspection and audit shall be performed by representatives of the board who are employed or contracted by the board.
 - (b) A written report of each inspection and audit shall be filed with and maintained by the board.
 - (c) Any person, establishment, or entity inspected and audited, upon request, shall produce all records of the person, establishment, or entity. The representatives of the board designated to perform inspections and audits may inspect and audit the records and affairs of any person, establishment, or entity operating a cemetery authority under the jurisdiction of the board at any time, regardless of whether the inspection and audit are in connection with a formal inspection or audit, or not.
 - (d) Any person, establishment, or entity subject to a formal inspection and audit pursuant to this section shall pay the board an audit fee, in an amount determined by the board, not to exceed one thousand dollars (\$1,000) per audit

day. The scope of informal, formal, and special inspections and audits shall be established by rule of the board.

- (e) Whenever the board determines that a special inspection and audit of the premises, facilities, books, or records of a cemetery authority is necessary because of the failure of the cemetery authority to comply with this chapter or rule adopted by the board, the board shall charge a fee based on the cost of the special inspection and audit including, but not limited to, the compensation of any employees involved in the special audit and any other reasonable expenses incurred.
- (f) The board, by rule, may provide for the suspension or revocation of the cemetery establishment license of any person, establishment, or entity that fails to submit levied inspection and audit fees to the board within 30 days after the invoice date. In addition, the board may levy a fine, in an amount determined by the board, not to exceed fifty dollars (\$50) per day for each day the cemetery authority fails to submit the inspection and audit fees.

§34-13-317. Additional penalties and fines.

- (a) Unless otherwise provided by this chapter, any person who violates this chapter, or rule adopted by the board pursuant to this chapter, shall be guilty of a Class A misdemeanor.
- (b) (1) Any person who knowingly executes a sales contract or receives payments for cemetery merchandise or

services without having a valid license as a cemetery sales agent:

- a. Shall be guilty of a Class B felony for each contract for which the amount of the contract, or the sum of payments received, is greater than two thousand five hundred dollars (\$2,500).
- b. Shall be guilty of a Class C felony for each contract for which the amount of the contract, or the sum of payments received, is greater than five hundred dollars (\$500) and equal to or less than two thousand five hundred dollars (\$2,500).
- c. Shall be guilty of a Class A misdemeanor for each contract for which the amount of the contract, or the sum of payments received, is five hundred dollars (\$500) or less.
- (2) In addition to the criminal penalty imposed under subdivision (1), upon conviction of an offense under subdivision (1), or an equivalent offense in any jurisdiction, as determined by the board, a person may not thereafter obtain a certificate of authority from the board or be licensed as a preneed sales agent, cemetery sales agent, or general manager by the board.
- (3) If the board determines that the continued operation of a cemetery authority is hazardous to purchasers, beneficiaries, or the people of this state, the board may levy a fine, in an amount determined by the board, not to exceed five hundred dollars (\$500) per day, and may revoke the establishment license of the cemetery authority, until the

board determines that the hazardous conditions are removed and resolved.

- (4) In addition to any other penalty provided by this chapter, or rule of the board pursuant to this chapter, the board may levy a fine, in an amount determined by the board, not to exceed fifty dollars (\$50) per day, for each day a cemetery authority fails to file any reports required by this chapter or rule of the board, and the board may also levy a fine, in an amount determined by the board, not to exceed fifty dollars (\$50) per day, for each day a cemetery authority fails to satisfy and comply with any order issued by the board.
 - (5) If a representative of a cemetery authority offers to sell grave spaces or lots, interment rights, niches, memorials, vaults, or any other cemetery merchandise or services under any plan authorized for any cemetery before obtaining a license from the board as a cemetery sales agent, the board may levy a fine, not to exceed two thousand five hundred dollars (\$2,500), on the cemetery authority for each violation.
 - (6) If a cemetery authority sells interment rights, grave spaces or lots, niches, memorials, vaults, or any other cemetery merchandise or services under any plan authorized for any cemetery before obtaining a cemetery establishment license from the board, the board may levy a fine, not to exceed two thousand five hundred dollars (\$2,500), on the cemetery authority for each violation.

Section 3. Sections 27-17A-46, 27-17A-47, and
2 27-17A-48, Code of Alabama 1975, relating to endowment care
3 cemeteries, the establishment of an endowment care fund, and
4 the maintenance of records by a cemetery authority,
5 respectively, under the Cemetery Merchandise and Services
6 Trust Fund, are repealed.

Section 4. Although this bill would have as its purpose or effect the requirement of a new or increased expenditure of local funds, the bill is excluded from further requirements and application under Amendment 621, now appearing as Section 111.05 of the Official Recompilation of the Constitution of Alabama of 1901, as amended, because the bill defines a new crime or amends the definition of an existing crime.

Section 5. This act shall become effective on the first day of the first month following its passage and approval by the Governor, or its otherwise becoming law.