

1 OHODCC-1

2 By Representative Clouse

3 RFD: Insurance

4 First Read: 23-Mar-23



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SYNOPSIS:

Under existing law, the Alabama Board of Funeral Service licenses and regulates funeral establishments, funeral directors, and embalmers.

This bill would provide further for definitions and the membership of the board.

This bill would also establish the Alabama

Preneed Funeral and Cemetery Act of 2023 and would

transfer the regulation of preneed contracts pursuant
to the Preneed Funeral and Cemetery Act from the

Commissioner and the Department of Insurance to the
board.

This bill would authorize the Department of
Insurance to temporarily transfer certain funds to the
Alabama Board of Funeral Service to defray costs
associated with the administration and operation of the
Alabama Preneed Funeral and Cemetery Act of 2023.

Section 111.05 of the Constitution of Alabama of 2022, prohibits a general law whose purpose or effect would be to require a new or increased expenditure of local funds from becoming effective with regard to a local governmental entity without enactment by a 2/3 vote unless: it comes within one of a number of specified exceptions; it is approved by the affected entity; or the Legislature appropriates funds, or



provides a local source of revenue, to the entity for the purpose.

The purpose or effect of this bill would be to require a new or increased expenditure of local funds within the meaning of the amendment. However, the bill does not require approval of a local governmental entity or enactment by a 2/3 vote to become effective because it comes within one of the specified exceptions contained in the amendment.

40 A BILL

41 TO BE ENTITLED

42 AN ACT

Relating to the Alabama Board of Funeral Service; to amend Section 34-13-1, as amended by Act 2022-339, 2022
Regular Session, Sections 34-13-20, 34-13-21, and 34-13-22,
Sections 34-13-23 and 34-13-27, as amended by Act 2022-339,
2022 Regular Session, Code of Alabama 1975, to rename the
Alabama Board of Funeral Service as the Alabama Board of
Funeral Services and to provide further for definitions and
the membership of the board; to add Article 5 to Chapter 13,
Title 34, Code of Alabama 1975, by amending and renumbering
Sections 27-17A-1, 27-17A-3, 27-17A-4, 27-17A-10 to 27-17A-25,
inclusive, 27-17A-30 to 27-17A-34, inclusive, and 27-17A-40 to
27-17A-57, inclusive, as Sections 34-13-170 to 34-13-172,
inclusive, 34-13-190 to 34-13-206, inclusive, 34-13-230 to



- 57 34-13-234, inclusive, and 34-13-260 to 34-13-277, inclusive,
- 58 Code of Alabama 1975; to establish the Alabama Preneed Funeral
- and Cemetery Act of 2023; to transfer the existing Preneed
- 60 Funeral and Cemetery Act, and the regulation of preneed
- 61 contracts, from the Commissioner and Department of Insurance
- to the Alabama Board of Funeral Service; to authorize the
- 63 Department of Insurance to temporarily transfer certain funds
- 64 to the board to defray costs associated with the
- administration and operation of the Alabama Preneed Funeral
- and Cemetery Act of 2023; and in connection therewith would
- have as its purpose or effect the requirement of a new or
- 68 increased expenditure of local funds within the meaning of
- 69 Section 111.05 of the Constitution of Alabama of 2022.
- 70 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA:
- 71 Section 1. Sections 34-13-1, as amended by Act
- 72 2022-339, 2022 Regular Session, Sections 34-13-20, 34-13-21,
- 73 and 34-13-22, and Sections 34-13-23 and 34-13-27, as amended
- 74 by Act 2022-339, 2022 Regular Session, of the Code of Alabama
- 75 1975, are amended to read as follows:
- 76 "\$34-13-1
- 77 (a) For purposes of this chapter, the following terms
- 78 have the following meanings:
- 79 (1) ACCREDITED SCHOOL or COLLEGE OF MORTUARY SCIENCE. A
- 80 school or college approved by the American Board of Funeral
- 81 Service Education, or a successor organization, which
- 82 maintains a course of instruction of not less than 48 calendar
- 83 weeks or four academic quarters or college terms and which
- 84 gives a course of instruction in the fundamental subjects



related to funeral service and mortuary science education as
approved by the American Board of Funeral Service Education,
or a successor organization, and other courses of instruction
in fundamental subjects as may be prescribed by the Alabama
Board of Funeral Service.

- (2) ALKALINE HYDROLYSIS. The technical process that reduces human remains to bone fragments using heat, water, and chemical agents.
- enclosure, without ornamentation or a fixed interior lining, which is designed for the encasement of human remains and which is made of cardboard, pressed-wood, composition materials, with or without an outside covering, pouches of canvas, or other materials.
- (3) (4) AMERICAN BOARD OF FUNERAL SERVICE EDUCATION. The national academic accreditation agency for college and university programs in funeral service and mortuary science education. The accrediting function of the American Board of Funeral Service Education is recognized by the United States Department of Education and the Council on Higher Education Accreditation.
- 106 (4) (5) APPRENTICE EMBALMER or EMBALMER'S APPRENTICE.

 107 Any person engaged in the study of the art of embalming under

 108 the instructions and supervision of a licensed embalmer

 109 practicing in this state.
- 110 (5) (6) APPRENTICE FUNERAL DIRECTOR or FUNERAL

 111 DIRECTOR'S APPRENTICE. Any person operating under or in

 112 association with a funeral director for the purpose of



113	learning the business or profession of funeral director, to
114	the end that he or she may become licensed under this chapter.
115	(7) AT NEED. At the time of death or immediately
116	following death.
117	$\frac{(6)}{(8)}$ AUTHORIZING AGENT. A person at least 18 years of
118	age, except in the case of a surviving spouse or parent, who
119	is legally entitled to order the cremation or final
120	disposition of particular human remains.
121	(9) BASIC SERVICES FEE. The fee for the professional
122	services of the funeral director and staff that is added to
123	the total cost of the funeral arrangements. The term includes
124	a charge for services performed in conducting the arrangements
125	conference, planning the funeral, securing the necessary
126	permits, preparing the notices, and coordinating the cemetery
127	or crematory arrangements.
128	(10) BELOW-GROUND CRYPT. A preplaced enclosed chamber,
129	usually constructed of reinforced concrete, poured in place or
130	a precast unit installed in quantity, either side-by-side or
131	multiple depth, and covered by earth or sod and known also as
132	a lawn crypt or turf-top crypt.
133	(11) BENEFICIARY. One who benefits from an act, such as
134	one for whom a preneed contract is entered into or the
135	successor-in-interest of a life insurance policy.
136	$\frac{(7)}{(12)}$ BOARD. The Alabama Board of Funeral Service.
137	(13) BRANCH. Any person or entity that is part of a
138	common business enterprise that has a certificate of authority
130	issued nursuant to Article 5 and elects to operate under a

name other than that of the common business enterprise.



141 (14) BURIAL. The placement of human remains in a grave 142 space or lawn crypt. 143 (8) (15) CASH ADVANCE ITEMS. Any item of service or 144 merchandise described to a purchaser using the term cash 145 advance, accommodation, cash disbursement, or similar term. A 146 cash advance item is also any item obtained from a third party 147 and paid for by a funeral provider on behalf of a purchaser. Cash advance items include, but are not limited to, all of the 148 149 following: a. Cemetery or crematory services. 150 151 b. Pallbearers. 152 c. Public or other transportation. 153 d. Clergy honoraria. 154 e. Flowers. 155 f. Musicians or singers. 156 q. Nurses. 157 h. Obituary notices. 158 i. Funeral programs. 159 j. Gratuities. 160 k. Death certificates. 161 1. Outer burial containers. 162 m. Cemetery plots. 163 n. Escorts. 164 (9) (16) CASKET. A rigid container designed for the encasement of human remains which is usually constructed of 165 166 wood, metal, or similar material and ornamented and lined with fabric. 167

168 (10) (17) CEMETERY. A place established, maintained,

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169 managed, operated, or improved which is dedicated to and used 170 or intended to be used for the permanent interment of human 171 remains and their memorialization. It may be either land or 172 earth interment; a columbarium; a mausoleum for vault or crypt 173 entombment; a structure or place used or intended to be used 174 for the interment of cremated remains; cryogenic storage; or 175 any combination of one or more thereof. 176 (11) (18) CEMETERY AUTHORITY. Any individual, person, 177 firm, profit or nonprofit corporation, trustee, partnership, society, religious society, church association or 178 179 denomination, municipality, or other group or entity, however 180 organized, insofar as they or any of them may now or hereafter establish, own, operate, lease, control, or manage one or more 181 182 cemeteries, burial parks, mausoleums, columbariums, or any 183 combination or variation thereof, or hold lands or structures 184 for burial grounds or burial purposes in this state and engage in the operation of a cemetery, including any one or more of 185 186 the following: The care and maintenance of a cemetery; the 187 interment, entombment, and memorialization of the human dead 188 in a cemetery; the sale, installation, care, maintenance, or 189 any combination thereof, with respect of monuments, markers, 190 foundations, memorials, burial vaults, urns, crypts, mausoleums, columbariums, flower vases, floral arrangements, 191 192 and other cemetery accessories for installation or use within a cemetery; and the supervision and conduct of funeral and 193 194 burial services within the bounds of the cemetery. (19) CEMETERY MERCHANDISE. Any property offered for 195 sale, contracted for sale, or sold for use in connection with 196



97	the burial, final disposition, memorialization, interment,
98	entombment, or inurnment of human remains by a cemetery
99	authority. The term specifically includes, but is not limited
200	to, the casket, the alternative container, the outer burial
201	container, the memorial, and interment rights.
202	(20) CEMETERY SERVICES. At need or preneed services
203	provided by a cemetery authority for interment, entombment,
204	inurnment, and installation of cemetery merchandise.
205	(21) CERTIFICATE HOLDER. A funeral establishment,
206	cemetery authority, third-party seller, or any other person to
:07	whom a valid certificate of authority to sell preneed
08	contracts has been granted by the board.
09	(22) COLUMBARIUM. A structure or room or space in a
10	building or structure used or intended to be used for the
11	inurnment of cremated remains.
12	$\frac{(12)}{(23)}$ CONVICTION. The entry of a plea of guilty or a
. 3	guilty verdict rendered by any court of competent
4	jurisdiction, excluding traffic violations.
5	(13) (24) CREMATED REMAINS. Human remains recovered
6	after the completion of the cremation process, including
7	pulverization, which leaves only bone fragments reduced to
8	unidentifiable dimensions, and the residue of any foreign
9	materials that were cremated with the human remains.
О	(25) CREMATED REMAINS CONTAINER. A receptacle in which
1	cremated remains are placed.
2	$\frac{(14)}{(26)}$ CREMATION. The technical irreversible process,
3	using heat, flames, or chemical agents, that reduces human
: 4	remains to bone fragments. The reduction takes place through





- 225 heat and evaporation. Cremation shall include the processing,
- and may include the pulverization, of the bone fragments.
- 227 Cremation is a process and is a method of final disposition.
- $\frac{(15)}{(27)}$ CREMATIONIST. A person licensed by the board
- 229 to perform the procedure of cremation.
- $\frac{(16)}{(28)}$ CREMATION CHAMBER. The retort or vessel used
- 231 to reduce human remains to bone fragments.
- (17) (29) CREMATION CONTAINER. The container in which
- 233 human remains are transported to a crematory, in which human
- 234 remains are placed upon arrival at a crematory, or for storage
- and placement in a cremation chamber for cremation.
- (18) (30) CREMATORY. A building or portion of a building
- that houses a cremation chamber and that may house a holding
- 238 facility for purposes of cremation and as part of a funeral
- establishment.
- 240 (31) CREMATORY AUTHORITY. Any person who owns or
- 241 controls a crematory.
- 242 (32) DEATH CERTIFICATE. A legal document containing
- vital statistics pertaining to the life and death of the
- deceased.
- 245 (33) DECEASED or DECEDENT. One who is no longer living.
- (19) (34) EMBALMER. Any person engaged, or holding
- 247 himself or herself out as engaged, in the business, practice,
- science, or profession of embalming, whether on his or her own
- 249 behalf or in the employ of a registered and licensed funeral
- 250 director.
- (20) (35) EMBALMING. The practice, science, or
- 252 profession, as commonly practiced, of preserving,



253	disinfecting, and preparing by application of chemicals or
254	other effectual methods, human dead for burial, cremation, or
255	transportation.
256	(36) ENCASEMENT. The placement of human remains in a
257	rigid container including, but not limited to, a casket or
258	urn.
259	(37) ENDOWMENT CARE. The maintenance and repair of all
260	places in a cemetery, subject to the rules of the cemetery
261	authority. The term may also be referred to as endowed care,
262	perpetual care, improvement care, or permanent care.
263	(38) ENDOWMENT CARE TRUST FUND. An irrevocable trust
264	fund set aside by law with a trustee, along with the income
265	therefrom, to provide for the endowment care of a cemetery.
266	(39) ENTOMBMENT. The act of placing human remains in a
267	<pre>mausoleum crypt.</pre>
268	(40) FINAL DISPOSITION. The lawful disposal of human
269	remains whether by interment, cremation, or other method.
270	$\frac{(21)}{(41)}$ FUNERAL. A ceremony for celebrating,
271	sanctifying, or remembering the life of a person who has died.
272	A funeral may be divided into the following two parts:
273	a. The funeral service, which may take place at a
274	funeral home, church, or other place.
275	b. The committal service or disposition, which may take
276	place by the grave, tomb, mausoleum, or crematory where the
277	body of the decedent is to be buried or cremated.
278	$\frac{(22)}{(42)}$ FUNERAL ARRANGEMENTS. The completing of

(22) (42) FUNERAL ARRANGEMENTS. The completing of
funeral service arrangements, cremation arrangements, and the
financial details of a funeral at the time of death. The term



includes the collection of vital statistic information, death certificate information, obituary and funeral notice completion, the completion of a statement of funeral goods and services selected, organizing of funeral and memorial services for families, and the ordering of cash advance items.

will receive the benefit of the funeral and cemetery goods and services to be delivered under a preneed contract at the time of his, her, or their death.

or supervising funerals, the practice of preparing dead human bodies for burial by means other than embalming, or the preparation for the <u>final</u> disposition of dead human bodies; the making of funeral arrangements or providing for funeral services or the making of financial arrangements for the rendering of these services; the provision or maintenance of a place for the preparation for <u>final</u> disposition of dead human bodies; the use of the terms funeral director, undertaker, mortician, funeral parlor, or any other term from which can be implied the practice of funeral directing; or the holding out to the public that one is a funeral director or engaged in a practice described in this subdivision.

(24) (45) FUNERAL DIRECTOR. A person required to be licensed to practice the profession of funeral directing under the laws of this state, who consults with the public, who plans details of funeral services with members of the family and minister or any other person responsible for such planning, or who directs, is in charge, or apparent charge of,

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309 and supervises funeral service in a funeral home, church, or 310 other place; who enters into the making, negotiation, or 311 completion of financial arrangements for funeral services, or 312 who uses in connection with the profession of funeral 313 directing the terms funeral director, undertaker, funeral 314 counselor, mortician, or any other term or picture or 315 combination thereof when considered in context in which used, 316 from which can be implied the practicing of the profession of 317 funeral directing or that the person using such term or picture can be implied to be holding himself or herself out to 318 319 the public as being engaged in the profession of funeral 320 directing; and for all purposes under Alabama law, a funeral director is considered a professional. For the purposes of 321 322 this chapter, the term does not include any cemetery 323 authority.

(25) (46) FUNERAL ESTABLISHMENTS. The term includes any funeral home or mortuary service located at a specific street address where the profession of funeral directing, embalming, or cremation is practiced in the care, planning, and preparation for burial, cremation, or transportation of human dead. A funeral establishment shall consist of and maintain all of the following facilities:

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a. A preparation room equipped with sanitary nonporous floor and wall and necessary drainage and ventilation, and containing operating embalming equipment, necessary approved tables, instruments, hot and cold running water, containers or receptacles for soiled linen or clothing, and supplies for the preparation and embalming of dead human bodies for burial,



- 337 cremation, and transportation.
- 338 b. A display room containing a stock of adult caskets
- 339 and funeral supplies displayed in full size, cuts,
- 340 photographs, or electronic images. At no time shall less than
- 341 eight different adult size caskets be on the premises.
- 342 c. At least one operating funeral coach or hearse
- 343 properly licensed and equipped for transporting human remains
- 344 in a casket or urn.
- 345 d. If engaged in the practice of cremation, the
- 346 establishment shall satisfy all crematory requirements
- 347 provided in this chapter and have on site an adequate supply
- 348 of urns for display and sale.
- e. A room suitable for public viewing or other funeral
- 350 services that is a minimum of 1,000 square feet.
- f. An office for holding arrangement conferences with
- 352 relatives or authorizing agents.
- 353 (47) FUNERAL SERVICE. At need or preneed services
- 354 provided by a funeral establishment in connection with funeral
- directing, final disposition of human remains, or installation
- of memorials.
- 357 (48) FUNERAL SUPPLIES or FUNERAL MERCHANDISE. Any
- 358 item offered for sale, contracted for sale, or sold for use in
- 359 connection with funeral directing or funeral services when
- 360 sold by a funeral director including, but not limited to,
- 361 caskets, alternative containers, outer burial containers,
- 362 urns, memorials, clothing used to dress human dead when sold
- 363 by a funeral director, and all equipment and accoutrements
- 364 normally required for the preparation for burial or funeral



365 and other disposition of human dead.

- 366 (49) GRAVE SPACE. A space of ground in a cemetery that is used or intended to be used for in-ground burial.
- 368 (27) (50) GROSS IMMORALITY. Willful, flagrant, or
 369 shameful immorality or showing a moral indifference to the
 370 opinions of the good and respectable members of the community
 371 and to the just obligations of the position held by the
 372 offender.
- $\frac{(28)}{(51)}$ HOLDING ROOM. Either of the following:
- a. A room within a funeral establishment that satisfies
 the requirements of a branch location as provided in this
 chapter or board rule, for the retention of human remains
 before final disposition.
- 378 b. A room within a crematory facility, designated for 379 the retention of human remains before and after cremation, 380 that is not accessible to the public.
- 381 (52) HUMAN REMAINS. The body of a decedent in any stage
 382 of decomposition, including cremated remains.
- 383 (53) INTERMENT. The final disposition of human remains
 384 by burial, burial at sea, entombment, or inurnment.
- 385 (54) INTERMENT RIGHT. The right to inter human remains
 386 in a particular interment space in a cemetery.
- 387 (55) INTERMENT SPACE. A space intended for the final
 388 disposition of human remains including, but not limited to, a
 389 grave space, mausoleum crypt, niche, and below-ground crypt.
- 390 (56) INURNMENT. The act of placing cremated remains in 391 a receptacle including, but not limited to, an urn and 392 depositing it in a niche.



393	(57) LICENSEE. Any individual, firm, corporation,
394	partnership, joint venture, or limited liability company which
395	obtains a license, certificate, or registration in accordance
396	with this chapter.
397	(29) (58) MANAGING CREMATIONIST. A licensed funeral
398	director and cremationist who has full charge, control, and
399	supervision of all activities involving cremation at a funeral
400	establishment or crematory.
401	(30) (59) MANAGING EMBALMER. A licensed embalmer who has
402	full charge, control, and supervision of all activities
403	involving the preparation room and embalming.
404	(31)(60) MANAGING FUNERAL DIRECTOR. A licensed funeral
405	director who has full charge, control, and supervision of all
406	activities involving funeral directing for a funeral
407	establishment.
408	(61) MAUSOLEUM. A chamber or structure used or intended
409	to be used for entombment.
410	(62) MAUSOLEUM CRYPT. A chamber of a mausoleum of
411	sufficient size for entombment of human remains.
412	(63) MEMORIAL. Any product, other than a mausoleum or
413	columbarium, used for identifying an interment space or for
414	commemoration of the life, deeds, or career of some decedent
415	including, but not limited to, a monument, marker, niche
416	plate, urn garden plaque, crypt plate, cenotaph, marker bench,
417	and vase.
418	(64) MEMORIAL RETAILER. Any person offering or selling
419	memorials at retail to the public.
420	(65) MEMORIALIZATION Any permanent system designed to



421 <u>mark or record the names and other data pertaining to a</u>
422 decedent.

violent act, or any act involving theft, theft of services, theft by deception, extortion, receiving stolen property, identity theft, forgery, fraud, tampering with records, bribery, perjury, or any similar act in any jurisdiction.

(33) (67) MORTUARY SCIENCE. The scientific, professional, and practical aspects, with due consideration given to accepted practices, covering the care, preparation for burial, or transportation of dead human bodies, which shall include the preservation and sanitation of the bodies and restorative art and those aspects related to public health, jurisprudence, and good business administration.

(34) (68) MORTUARY SERVICE. A location with a specific street address where embalming or cremation, or both, is practiced for a licensed funeral establishment and where no services or merchandise are sold directly or at retail to the public. A mortuary service shall consist of and maintain all of the following facilities:

- a. A preparation room equipped with sanitary nonporous floor and walls, operating embalming equipment, and necessary drainage and ventilation and containing necessary approved tables, instruments, hot and cold running water, containers or receptacles for soiled linen or clothing, and supplies for the preparation and embalming of dead human bodies for burial, cremation, and transportation.
 - b. At least one operating motor vehicle properly



- licensed and equipped for transporting human remains in a casket or urn.
- c. If engaged in the practice of cremation, the
 establishment shall satisfy all requirements for a crematory
 provided in this chapter.
- 454 (69) NICHE. A space usually within a columbarium used 455 or intended to be used for inurnment of cremated remains.
- 456 (35) (70) OPERATOR. A person, corporation, firm, legal
 457 representative, managing funeral director, general manager, or
 458 other organization owning or operating a funeral establishment
 459 or cemetery.
- designed for placement in the grave space around the casket or the urn including, but not limited to, containers commonly known as burial vaults, grave boxes, and grave liners.

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- (72) PERSON. Any individual, firm, corporation,

 partnership, joint venture, limited liability company,

 association, trustee, government or governmental subdivision,

 agency, or other entity, or any combination thereof.
 - (36) (73) PRACTICAL EMBALMER. Any person who has been actively and continuously engaged or employed in the practice of embalming under the supervision of a licensed embalmer for four consecutive years immediately preceding May 1, 1975, and has been issued a license as a practical embalmer under the grandfather provisions of this chapter.
- 474 (74) PREARRANGEMENT. The term applied to completing the
 475 details for selection of merchandise or services on a preneed
 476 basis, which may or may not include prefunding or prepayment.



	(75) PREDEVELOPED. Designated areas or buildings within
<u>a</u>	cemetery that have been mapped and planned for future
C	onstruction but are not yet completed.
	(76) PREDEVELOPED INTERMENT SPACE. An interment space
t	hat is planned for future construction but is not yet
C	ompleted.
	(77) PREFUND. The term applied to completing the
f	inancial details of a prearrangement, which include
<u>p</u>	refunding or prepayment.
	(78) PRENEED. Any time prior to death.
	(79) PRENEED CONTRACT. A written contract to purchase
f	uneral merchandise, funeral services, cemetery merchandise,
0	r cemetery services from the seller on a preneed basis.
	(80) PRENEED CONTRACT TRUST FUND. The funds received
p	ursuant to a preneed contract which are required by law to be
h	eld in trust until the merchandise or services purchased
p	ursuant to the contract are delivered or provided or until
0	therwise lawfully withdrawn.
	(81) PRENEED SALES AGENT. A person who is in the
b	usiness of selling preneed contracts.
	$\frac{(37)}{(82)}$ PROCESSING or PULVERIZATION. The reduction of
i	dentifiable bone fragments after the completion of the
С	remation process to unidentifiable bone fragments or
g	ranulated particles by manual or mechanical means.
	(83) PROVIDER. The person, who may or may not be the
S	eller, who actually provides merchandise and services under
t	he terms of a preneed contract.
	(84) PURCHASE PRICE. The amount paid by the purchaser

101	merchandise and services purchased under a preneed
con	tract, exclusive of finance charges, sales tax, charges
rel	ating to interment rights, arrangement conference fees, or
cha	rges for credit life insurance.
	(85) PURCHASER. The person who purchases a preneed
con	tract either on his or her behalf or on behalf of a
<u>thi</u>	rd-party beneficiary.
	(86) RELIGIOUS INSTITUTION. An organization formed
pri	marily for religious purposes which has applied and
qua	lified for exemption from federal income tax as an exempt
org	anization under Section 501(c)(3) of the Internal Revenue
Cod	le of 1986, as amended.
	(87) SCATTERING. The lawful dispersion of cremated
rem	mains.
	(88) SELLER. Any person offering or selling merchandise
or	services on a preneed basis including, but not limited to,
<u>fun</u>	eral establishments, cemetery authorities, crematory
aut	horities, and memorial retailers.
	(89) SPECIAL CARE. Any care provided, or to be
pro	vided, that is supplemental to, or in excess of, endowment
car	e, in accordance with the specific directions of any donor
of	funds for those purposes.
	(90) SUCCESSOR-IN-INTEREST. A person who lawfully
fol	lows another in ownership or control of property or rights.
	(38)(91) TEMPORARY CONTAINER. A receptacle for cremated
rem	ains, usually composed of cardboard, plastic, or similar
mat	erial, that can be closed in a manner that prevents the
lea	kage or spillage of the cremated remains or the entrance of



foreign material, and is a single container of sufficient size to hold the cremated remains until an urn is acquired or the cremated remains are scattered or buried.

- (92) THIRD-PARTY SELLER. Any person, who is not a funeral establishment or a cemetery authority, engaged in the sale of preneed funeral merchandise or cemetery merchandise.
- (93) TRUSTEE. Any person, state or national bank, trust company, or federally insured savings and loan association lawfully appointed as fiduciary over funds deposited by one or more purchasers of a preneed contract or deposited pursuant to an endowment care trust fund. The term does not refer to a board of trustees.
- 545 (39) (94) URN. A receptacle designed to encase cremated remains.
 - (b) Nothing in this chapter shall require a funeral director or funeral establishment to have or provide a chapel or to restrict the conduct of funeral services from a church or chapel."
- 551 "\$34-13-20

- Service Services, consisting of nine 14 members, each of whom shall be citizens of the United States and residents of the State of Alabama. The membership of the board shall be divided into two distinct divisions, the funeral division and the preneed division, with each division having jurisdiction over their respective areas of service.
 - (b) The appointing authorities shall coordinate their appointments to assure board membership is inclusive and



reflects the racial, gender, geographic, <u>urban/rural</u> <u>urban</u>, rural, and economic diversity of the state.

(c) (1) Commencing on January 1, 2019, as the terms of the members serving on the board on August 1, 2017, expire, the membership of the <u>funeral division of the</u> board shall be reconstituted to consist of seven professional members and two consumer members.

(1) Each professional member of the <u>funeral division of</u>
<u>the</u> board shall be a citizen of the United States, a resident
of Alabama, and licensed and in good standing with the board
as an embalmer or funeral director at the time of appointment
and during the entire term of office. Professional members of
the board shall be appointed by the Governor pursuant to
subsection (e). As the terms of the members serving on the
board on October 1, 2023, expire, the professional membership
of the board shall be appointed to reflect the following:

a. Four Three of the professional members of the board shall hold a current license from the board to practice embalming in the state, shall have been actively practicing embalming in the state for the last 10 consecutive years immediately preceding appointment, and shall be engaged in the practice of embalming at the time of appointment to the board.

b. Three Four of the professional members of the board shall hold a current license from the board to practice funeral directing in the state, shall have been actively engaged in funeral directing in the state for the last 10 consecutive years immediately preceding appointment, and shall be the operator of a funeral establishment in this state at



589 the time of appointment to the board.

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(2) Commencing on October 1, 2023, the preneed division of the board shall be created to consist of four professional members and one consumer member. Two professional members shall be licensed funeral directors and two professional members shall be licensed preneed sales agents employed by a cemetery. Each professional member of the preneed division of the board shall hold a current license from the board to practice as a preneed sales agent, shall have been actively engaged in preneed sales or direct management of preneed sales in the state for the last five consecutive years immediately preceding appointment, and shall be employed by a certificate of authority license holder in this state at the time of appointment to the board. Two of these professional members shall also hold a current certificate of authority to sell preneed services and merchandise. The initial appointment of two of the preneed sales agents appointed pursuant to this paragraph shall expire on December 31, 2025, and for the other two, shall expire on December 31, 2026. Thereafter, the preneed sales agent members shall serve pursuant to subsection (e). Professional members of the board shall be appointed by the Governor pursuant to subsection (e).

(2)(3) Each consumer member of the board shall represent the public in general and shall have been a citizen of the United States and a resident of Alabama for the last 10 consecutive years immediately preceding appointment and during the entire term of office. A consumer member of the board may not have held, nor currently hold, a license or certification

issued by the board, be employed at any time by, or professionally or financially associated with, the holder of a license or certificate issued by the board, or be related within the third degree of consanguinity or affinity to the holder of a license or certificate issued by the board. One

Two consumer member members of the board shall be appointed by the Lieutenant Governor and one consumer member shall be appointed by the Speaker of the House of Representatives pursuant to a procedure adopted by rule of the board.

- (d) Commencing in October of 2018, and each October thereafter of a year where at least one professional member term on either division of the board has expired, or is vacant for any reason, all licensed funeral directors and licensed embalmers for a funeral division member, and all licensed preneed sales agents for a preneed division member, shall meet in Montgomery, at a time and place fixed by the respective division of the board, for the purpose of nominating and submitting the names of three licensed persons for each position on the board to the Governor. The Governor shall promptly appoint one of the three persons so nominated to serve as a professional member of the board.
- (e) (1) Professional and consumer members of the board shall serve staggered terms of four years each to provide continuity of service on the board. If an appointment is not made before the expiration of a term, the board member then serving may continue to serve until a successor has been appointed. A board member may not serve more than two full consecutive terms on the board.



645	(2) A board member who is appointed to fill a vacancy
646	which occurs before the expiration of the term of the vacating
647	member shall serve the remaining portion of the term to which
648	the former member was appointed. A vacancy on the board for
649	any reason shall be filled by appointment of the Governor for
650	the unexpired term. The appointee shall serve until his or her
651	successor is nominated and appointed pursuant to subsection
652	(d). If a member is appointed to fill an unexpired term of
653	less than two years, the time may not be counted toward the
654	maximum eight years of service.

(3) Not more than Only one professional <u>funeral</u> division member and one professional <u>preneed division</u> member of the board a division may reside in the same <u>each</u> district as created by Section 34-13-21.

- (4) At each meeting where nominations are made for the professional members of the <u>funeral division of the board</u>, only one licensed funeral director or licensed embalmer employed by the same funeral establishment may vote. <u>At each meeting where nominations are made for the professional members of the preneed division of the board</u>, only one licensed preneed sales agent employed by the same certificate of authority holder may vote.
- (f)(1) In accordance with applicable law, in addition to a board member resigning from the board in writing, a board member may be removed from the board for any of the following grounds:
- a. The refusal or inability to perform board duties in an efficient, responsible, or professional manner.



- b. The misuse of his or her position on the board to obtain financial gain or seek personal advantage for himself, herself, or another person.
- c. A final adjudication or determination of guilt by
 any lawful authority of the board member or sanction of the
 board member for the violation of any law the board determines
 is substantially related to any practice governed by this
 chapter.
- d. The revocation or suspension of the license of a professional member of the board.

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- (2) Any board member who fails to qualify after appointment shall automatically become ineligible to serve as a member of the board and a new member, properly qualified, shall be appointed in the same manner as the original appointment and shall serve the remainder of the term of the vacating board member.
- (3) If a consumer board member fails to attend two or more meetings within a year, without a valid excuse as determined by the board, he or she shall be removed from the board. A new consumer board member shall be appointed in the same manner as the original appointment and shall serve the remainder of the term.
- (g) (1) The status of any person or entity properly
 licensed by the Alabama Board of Funeral Service on the
 effective date of this act shall continue under the Alabama
 Board of Funeral Services.
- (2) All the rights, duties, property, real or personal,
 and all other effects existing in the name of the Alabama



701	Board of Funeral Service shall be transferred to the Alabama
702	Board of Funeral Services. Any reference to the Alabama Board
703	of Funeral Service in any existing law, contract, or other
704	instrument, shall be deemed a reference to the Alabama Board
705	of Funeral Services.
706	(3) A reasonable transition period for the name change
707	shall be allowed to permit an orderly and cost-effective

- shall be allowed to permit an orderly and cost-effective

 transition, relating particularly to the use of equipment and

 supplies, all letterhead, business cards, forms, and any other

 materials in use by the board containing the name Alabama

 Board of Funeral Service shall continue to be used by the

 Alabama Board of Funeral Services until the supplies are

 exhausted. Replacement supplies shall contain the name of the

 Alabama Board of Funeral Services.
- (4) The Code Commissioner, pursuant to Section 29-7-8, at times determined appropriate, shall implement this statutory name change in applicable sections of this code."

718 "\$34-13-21

There are created, for the purpose of this chapter, seven geographical districts which shall be identical with the seven congressional districts as fixed and established by Section 17-14-70, as may be amended. It is the purpose and intention of this section to provide that not more than one professional member of each division of the board shall be selected from each district and that three nominees to the Governor for appointment to the board shall be made from each district. The two three consumer members of the board may not reside in the same congressional district."



729 "\$34-13-22

(a) The Alabama Board of Funeral Service Services shall 730 731 hold not less than one joint meeting of both divisions 732 quarterly, such meeting for the purpose of reviewing 733 financial, budgetary, and employment matters. The quarterly 734 meetings to be held at such a time and place as the board may 735 determine after notice of such the meeting has been given in 736 the manner prescribed herein at least 15 days prior to-such 737 the meeting. The board may hold such other meetings as it the board may deem necessary. A majority of the appointed members 738 739 shall constitute a quorum authorized to transact general business in the name of the board. The board shall not meet on 740 741 the premises of any embalming school or college of mortuary 742 science; and, if any such meeting is held, all the proceedings 743 of such meeting shall be void Upon the executive director 744 serving on the effective date of the act amending this 745 subsection leaving office, two-thirds of the appointed members 746 of each division shall constitute a quorum for the purposes of selecting an executive director and establishing fees. 747 748 (b) Additionally, each division of the board shall hold

(b) Additionally, each division of the board shall hold at least one division meeting quarterly."

"§34-13-23

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(a) (1) The board appointed under this chapter and each successor thereto may shall select from its own membership a chair and to adopt rules for the transaction of its business and for the betterment and promotion of the standards of service and practice to be followed in the death care industry in the State of Alabama as the board may deem expedient and



- 757 consistent with the laws of this state and for the public 758 good.
- 759 (2) The chair shall preside at all meetings of the 760 board unless otherwise ordered, and he or she shall exercise 761 and perform all duties and functions incident to the office of 762 chair.
- 763 (3) The board may <u>also</u> select from its own membership a
 764 vice chair, a secretary, and a treasurer. No two offices shall
 765 be held by the same person.

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- (b) The treasurer shall give bond to the State of Alabama in the sum of ten thousand dollars (\$10,000), and any premium payable for the bond shall be paid from the funds of the board. The bond shall be deposited with the Treasurer of the State of Alabama.
- 771 (c) A board member shall be reimbursed for necessary 772 travel expenses, per diem, and the necessary expenses incident 773 to his or her attendance upon the business of the board, and, 774 in addition thereto, shall receive compensation in the amount of seventy-five dollars (\$75) for every day not to exceed 20 775 776 days per year actually spent by the member upon the business 777 of the board. The board may employ in the unclassified service 778 an executive director and up to four associate executive 779 directors who shall each receive and be paid an annual salary 780 to be fixed by the board pursuant to Section 36-6-6. The 781 salary shall be paid on a semimonthly basis. In addition, the 782 executive director and associate executive directors shall each receive his or her necessary travel and other incidental 783 784 expenses as are incurred in the performance of duties, and all



expenses, per diem, and compensation shall be paid out of the receipts of the board. At no time shall the operation of the board be an expense to the state.

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- (d) The executive director of the board shall have complete supervision and be held responsible for the direction of the office of the board, shall have supervision over employees, field inspections, audits examinations, and enforcement of this chapter, and shall be responsible and answerable to the board. The associate executive directors shall assist the executive director and perform such other duties as may be assigned to him or her by the executive director.
- 797 (e) The executive director shall keep a record in which 798 shall be registered the name and business address of every 799 person to whom licenses have been granted in accordance with 800 this chapter, the number and date of the license and the date 801 of each renewal. Upon request to do so, the executive director 802 shall supply a list of all persons and establishments holding 803 a license under this chapter, then in force, giving the names 804 of the persons, their business addresses, and the numbers of 805 their licenses.
- (f) It shall be the duty of the executive director to prepare under the direction of the board and cause to be printed all forms required by this chapter to be prescribed by the board. All notices required to be mailed by this chapter shall be directed to the last known address of the party to whom the notice is sent.
 - (g) The executive director shall serve at the pleasure



of the board and shall perform duties as may be necessary for the proper functioning of the board as the board may determine or as may be prescribed in this chapter. During the employment of the executive director, he or she may not be employed by any funeral establishment.

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- (h) All fees and fines received under this chapter shall be paid into a special fund in the State Treasury to be known as the Alabama State Funeral Service Fund, which is hereby created, for the necessary and proper expenses of the board, and for a reasonable reserve for future use by the board. All monies in the fund are hereby appropriated, as a continuing appropriation, to the board to be used for carrying out this chapter. Commencing on October 1, 2023, the name of the fund shall be changed to the Alabama Board of Funeral Services Fund.
- (i) Each member of the board, the executive director, 828 829 the associate executive directors, designated employees, and 830 independent contractors of the board appropriately identified 831 are authorized at any given time to enter the office, 832 premises, establishment, or place of business where any 833 practice or activity regulated by this chapter is carried on, 834 or advertised as being carried on, to investigate complaints 835 or perform audits examinations or inspections. Each on-site 836 inspection shall include an inspection of the license, 837 certification, and registration of each licensee and 838 apprentice trainee operating therein.
 - (j) All members of the board or designated employees of the board may serve and execute any process issued by any

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court under this chapter and execute any papers, orders, or process issued by the board or any officer or member of the board under this chapter.

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- (k) The board may employ clerical assistants and employees as necessary to carry out this chapter, and the terms and conditions of employment shall be determined by the board. The board may establish and equip an office from which this chapter may be carried out.
- (1)(1) The board may acquire and hold, in its own name, real property by purchase, gift, lease, lease with the option to purchase, or other lawful means, except eminent domain, which real property may be used by the board to carry out its responsibilities. The board may also transfer, sell, convey, or cause to be conveyed real property and any improvements thereon, subject to the requirements of this section. In purchasing any real property, maintaining real property, or making improvements thereto, the board may expend any funds contained in the Funeral Board Property Acquisition Fund established in subdivision (2), and any obligations created in connection with the purchase or improvement of the real property shall not create debts, obligations, or liabilities of the state. As used in this subsection, real property shall include land, lots, and all things and interests, including leasehold interests, pertaining thereto, and all other things annexed or attached to the land which would pass to a vendee by conveyance of the land or lot, including mineral, gas, and oil interests. All sales or leases made by the board of any real property owned or held by the board shall be subject to



- the requirements of Article 3, Chapter 15, Title 9.
- Notwithstanding the foregoing, the proceeds from the sale of
- 871 real property owned by the board which are distributed
- pursuant to Section 9-15-83 shall be paid to the board and
- 873 deposited into the property acquisition fund.
- 874 (2) There is established the Funeral Board Property
- 875 Acquisition Fund within the State Treasury. Any funds received
- by the board pursuant to this section shall be deposited into
- the property acquisition fund and shall be held by the board
- in trust for carrying out the purposes of the property
- 879 acquisition fund. Amounts in the property acquisition fund
- 880 shall be budgeted and allotted in accordance with Sections
- 881 41-4-80 through 41-4-96 and Sections 41-19-1 through 41-19-12.
- 882 Not later than May 1, 2022, the executive director shall
- 883 transfer from the Alabama State Funeral Service Fund to the
- 884 property acquisition fund an amount determined by vote of the
- 885 board for the purchase of real property. Thereafter, the board
- shall annually, during the month of October, transfer an
- amount between two percent and seven percent of the receipts
- 888 of the board from the previous fiscal year to the property
- 889 acquisition fund.
- 890 (3) At the end of each fiscal year, any unencumbered
- and unexpended balance in the property acquisition fund shall
- 892 not revert to the State General Fund but shall carry over to
- 893 the next fiscal year."
- 894 "\$34-13-27
- 895 (a) The board shall adopt a common seal, which may be
- 896 altered as often as the board may desire, and the funeral



- 897 <u>division of the board</u> may adopt and enforce, for the 898 protection of the public health, safety, and welfare, 899 reasonable rules relating to all of the following:
- 900 (1) The practice of the profession of embalming, 901 including, but not limited to, solicitation of business.
- 902 (2) The practice of the profession of funeral 903 directing, including, but not limited to, solicitation of 904 business.

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- (3) The sanitary condition and physical facilities of funeral homes, mortuaries, and funeral establishments where the profession of embalming and funeral directing is carried on, with particular regard to plumbing, sewage, disinfecting, ventilation, and equipment.
- 910 (4) Carrying out generally the various provisions of 911 this chapter for the protection of the peace, health, safety, 912 and welfare of the public.
- 913 (5) Carrying out a program for training of apprentice 914 embalmers and apprentice funeral directors.
- 915 (6) The sale of goods, services, and merchandise and 916 the operation of entities and establishments regulated by the 917 board.
- 918 (b) The preneed division of the board may adopt and
 919 enforce, for the protection of the public health, safety, and
 920 welfare, reasonable rules relating to the sale of preneed
 921 merchandise and services."
- Section 2. The following heading is added to Division 1, commencing with Section 34-13-170, of Article 5, Chapter 13, Title 34, Code of Alabama 1975:



925 "Article 5. Alabama Preneed Funeral and Cemetery Act of 926 2023. "Division 1. General Provisions." 927 928 Section 3. Sections 27-17A-1, 27-17A-3, and 27-17A-4 of 929 the Code of Alabama 1975, are amended and renumbered as Division 1 of Article 5 of Chapter 13 of Title 34, Code of 930 931 Alabama 1975, to read as follows: " $\frac{\$27-17\lambda-1}{\$34-13-170}$ 932 (a) This chapter article shall be known and may be 933 cited as the Alabama Preneed Funeral and Cemetery Act of 2023. 934 935 (b) (1) The Alabama Board of Funeral Services succeeds 936 to and is vested with the powers, duties, and functions of the Department of Insurance relating to the regulation of 937 938 endowment care, preneed sales contracts, and the licensing of 939 preneed sales agents. 940 (2) All records of the Department of Insurance relating 941 to the regulation of preneed sales contracts, endowment care, 942 and the licensing of preneed sales agents are transferred to 943 the board. 944 (3) The status of any person properly licensed by the 945 Department of Insurance under the former Chapter 17A of Title 946 27, on the effective date of the act adding this subdivision, 947 shall continue under the board. 948 (4) The administrative rules of the Department of 949 Insurance existing on the effective date of the act adding this subdivision shall remain in effect as administrative 950 rules of the board until added, amended, or repealed by the 951

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board.

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- Preneed Funeral and Cemetery Act, created and functioning pursuant to Sections 27-17A-1 to 27-17A-57, inclusive, is continued as the Alabama Preneed Funeral and Cemetery Act of 2023, under this article. All rights, duties, and obligations existing in the name of the Department of Insurance, relating to endowment care, preneed sales contracts, and preneed sales agent licenses, shall continue under the board. Any reference to the Department of Insurance in any existing law, contract, or other instrument relating to endowment care, preneed sales contracts, and preneed sales agent licenses, shall be deemed a reference to the board.
- (6) The transfer of the regulation of preneed contracts and the licensing of preneed sales agents from the Department of Insurance to the board shall not affect the rights of any person held before the effective date of the act adding this subdivision, as those rights relate to any preneed trust funds, endowment care trust funds, or any other funds held in trust pursuant to the Alabama Preneed Funeral and Cemetery Act."
- 973 "\$27-17A-3\$34-13-171

(a) Nothing in this chapter shall be construed to prohibit the funding of preneed contracts with multiple insurance or annuity contracts. Life insurance and annuity contracts used to fund preneed contracts shall conform with the provisions of this title Title 27 as they relate to life insurance and annuities and shall cover not less than the initial retail price of the preneed contract.

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- (b) The initial premium payment for a life insurance policy or annuity contract shall be made payable to the issuing insurance company and the preneed seller shall remit the payment to the insurance company within 10 business days after the insurance application is signed by the parties. If a preneed contract provides for installment payments, each premium payment shall be made payable to the insurance company and, if collected by the preneed seller, shall be remitted to the insurance company within 10 business days after receipt by the preneed seller.
- (c) Nothing in this chapter shall prohibit a seller, or any other person, from receiving commissions earned and payable in regard to funding preneed contracts with life insurance or annuity contracts, provided the seller or other person holds a valid insurance producer license in this state and is appointed by the insurance company paying the commission.
- (d) A preneed seller may be identified as the beneficiary or assignee of the death benefit proceeds of a life insurance policy or annuity contract sold as a future funding mechanism for a preneed contract, but may not be the owner of the policy or annuity contract or exercise any ownership rights in the policy or annuity. If the preneed contract is cancelled before or after the death of the funeral beneficiary, the preneed seller shall cancel and relinquish any assignment of benefits or beneficiary status under the policy or annuity contract, and deliver the policy or contract, if in the custody of the preneed seller, to the



- 1009 policy owner or his or her legal representative."
- 1010 "\$27-17\\ 4\$34-13-172
- Nothing in this chapter shall be construed to prohibit
- 1012 cemetery authorities from selling funeral merchandise, funeral
- 1013 establishments from selling cemetery merchandise, or
- 1014 third-party sellers from selling either funeral merchandise or
- 1015 cemetery merchandise, or both. Provided, the required amount
- 1016 of the purchase price to be placed into trust shall be
- 1017 governed by the appropriate section of this chapter."
- 1018 Section 4. The following heading is added to Division
- 1019 2, commencing with Section 34-13-190, of Article 5, Chapter
- 1020 13, Title 34, Code of Alabama 1975:
- 1021 "Division 2. Certificate of Authority."
- 1022 Section 5. Sections 27-17A-10, 27-17A-11, 27-17A-11.1,
- 1023 27-17A-12, 27-17A-13, 27-17A-14, 27-17A-15, 27-17A-16,
- 1024 27-17A-17, 27-17A-18, 27-17A-19, 27-17A-20, 27-17A-21,
- 1025 27-17A-22, 27-17A-23, 27-17A-24, and 27-17A-25 of the Code of
- 1026 Alabama 1975, are amended and renumbered as Division 2 of
- 1027 Article 5 of Chapter 13 of Title 34, Code of Alabama 1975, to
- 1028 read as follows:
- 1029 "\$27-17A-10\$34-13-190
- 1030 (a) No person may sell a preneed contract without first
- 1031 having a valid certificate of authority.
- 1032 (b) (1) No person may receive any funds for payment on a
- 1033 preneed contract who does not hold a valid certificate of
- 1034 authority.
- 1035 (2) Any preneed transaction in which a buyer pays to
- 1036 the seller before need, in whole or in part, a purchase price

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for funeral or cemetery merchandise and services, and in which the seller is not obligated to deliver the contracted for merchandise or to perform the services until need, in whole or in part, shall be evidenced by a written preneed contract satisfying the requirements of this chapter and signed by the seller and the purchaser. No person may receive or accept any form of consideration in such a transaction without a fully signed written preneed contract. A transaction not evidenced by a signed written preneed contract shall be voidable at the election of the buyer and, if such election is made, the seller shall refund to the buyer the entire amount paid by the buyer together with interest thereon at the legal rate within 30 days after notice to the seller.

1050 (3) The provisions of subdivision (1) do not apply to 1051 the purchase of a life insurance policy or annuity, the benefits of which are assigned to a funeral home and/or or 1052 1053 cemetery authority, or the benefits of which are to be paid to 1054 a funeral home and/or or cemetery authority named as 1055 beneficiary of the policy or annuity, as long as the purchaser 1056 and funeral home and/or or cemetery authority acknowledge in 1057 writing that no preneed contract is entered as a result of the 1058 purchase or assignment of the life insurance policy or annuity 1059 at the time the policy or annuity is purchased. Benefits from 1060 a life insurance policy or annuity issued under this subdivision shall only be paid to a funeral home and/or or 1061 cemetery authority which provides funeral or cemetery 1062 merchandise and services at the death of the insured whether 1063 1064 or not such funeral home and/or or cemetery has been named as

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an assignee or the beneficiary of the policy or annuity. If the amount of the policy or annuity proceeds shall exceed the actual funeral costs at the time of need, such the excess amount must shall be paid to a designated beneficiary, other than a funeral home and/or or cemetery authority, or to the estate of the insured or annuitant.

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- (4) The provisions of subdivision Subdivision (1) do does not apply to any legal reserve insurance company or to any trust company or to any national or state bank or savings and loan association having trust powers which company, bank, or association receives any money in trust pursuant to the sale of a preneed contract.
- 1077 (c) (1) No person may obtain a certificate of authority 1078 under this article chapter for the preneed sale of funeral 1079 services or cemetery services unless the person or its agent, in the case of a corporate entity, holds a license as a 1080 funeral director or a funeral establishment, or is a cemetery 1081 1082 authority. and qualifies as an applicant for a certificate of 1083 authority pursuant to the following standards and 1084 qualifications:
- 1085 <u>a. The applicant shall be at least the legal age of</u>
 1086 majority in this state.
- b. The applicant shall be in good standing with the board.
- c. The applicant may not have any felony or misdemeanor convictions that relate to any activity regulated by this chapter or a crime involving moral turpitude, as defined by this chapter.



d. The applicant shall be of good moral character as	<u>1d</u>
submit to a criminal history background check pursuant to	
subdivision (2).	
(2) An applicant for a certificate of authority shall	11
submit to the board, on a form sworn to by the applicant,	his
or her name, date of birth, Social Security number, and tw	0
complete sets of fingerprints for completion of a criminal	
history background check. The board shall submit the	
fingerprints to the Alabama State Law Enforcement Agency f	or a
state criminal history background check. The fingerprints	
shall be forwarded by the agency to the Federal Bureau of	
Investigation for a national criminal history background	
check. Costs associated with conducting a criminal history	
background check shall be paid by the applicant. The board	
shall keep information received pursuant to this subdivisi	on
confidential, except that information received and relied	upon
in denying the issuance of a certificate of authority may	<u>be</u>
disclosed if necessary to support the denial. All characte	r
information, including the information obtained through th	<u>e</u>
criminal history background checks, shall be considered in	
licensure decisions to the extent permissible by all	
applicable laws.	
(d) The provisions of this This section do does not	
apply to a cemetery authority owned or operated by a	
governmental agency or a religious institution or to those	,
cemeteries that do not charge fees or sell plots, intermen	<u>t</u>
rights, or any related cemetery merchandise."	
" \$27-17A-11 \$34-13-191	



- 1121 (a) An application to the commissioner board for a 1122 certificate of authority shall be accompanied by the statement 1123 and other matters described in this section in the form 1124 prescribed by the commissioner board. Annually thereafter, 1125 within six months after the end of its fiscal period, or within an extension of time therefor, as the commissioner 1126 1127 board for good cause may grant, the person authorized to 1128 engage in the sale of preneed contracts shall file with the 1129 commissioner board a full and true statement of his or her financial condition, transactions, and affairs, prepared on a 1130 1131 basis as adopted by a rule of the commissioner board, as of the preceding fiscal period or at such other time or times as 1132 1133 the commissioner board may provide by rule, together with 1134 information and data which may be required by the commissioner 1135 board.
 - (b) The statement shall include all of the following:
 - (1) The types of preneed contracts proposed to be written and the type of funding vehicle vehicles to be used.
- 1139 (2) The name and address of the place of business of the person offering to write preneed contracts.

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- 1141 (3) Evidence that the person offering the statement has 1142 the following qualifications:
- a. Has the ability to discharge his or her <u>preneed</u>
 liabilities as they become due in the normal course of
 business and has sufficient funds available during the
 calendar year to perform his or her obligations under the
 contract.
 - b. Has complied with the trust requirements for the



funds received under contracts issued by himself or herself as hereinafter described.

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- c. Has disbursed interest, dividends, or accretions earned by trust funds, in accordance with this <u>article</u> <u>chapter</u> and rules <u>promulgated</u> adopted hereunder.
- d. Has complied with this chapter and any rules of the commissioner board.
- 1156 (4) Any other information considered necessary by the

 1157 commissioner board to meet the commissioner's board's

 1158 responsibilities under this chapter.
 - (c) If the person is an individual, the statement shall be sworn by him or her; if a firm or association, by all members thereof; or, if a corporation, by any officer of the corporation.
- 1163 (d) (1) An application to the commissioner board for an initial certificate of authority shall be accompanied by an 1164 1165 application fee in an amount to be determined by the 1166 commissioner board, not to exceed one hundred fifty dollars (\$150) one hundred ninety-eight dollars (\$198). Thereafter, 1167 1168 each annual application for renewal of a certificate of 1169 authority shall be accompanied by the appropriate fee as 1170 determined by the commissioner board not to exceed seventy-five dollars (\$75) ninety-nine dollars (\$99). 1171
 - (2) Any person or entity that is part of a common business enterprise that has a certificate of authority issued pursuant to this article chapter and elects to operate under a name other than that of the common business enterprise shall submit an application on a form adopted prescribed by the

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1177	commissioner board to become a branch registrant. Upon the
1178	approval of the commissioner board that the entity qualifies
1179	to sell preneed contracts under this <u>article</u> chapter except
1180	for the requirements of subparagraph 1. , of paragraph a . of
1181	subdivision (3) of subsection (b) and if the certificate
1182	holder meets the requirements of <pre>paragraph a.</pre> subparagraph 1.,
1183	a branch registration shall be issued. Each branch registrant
1184	may operate under the certificate of authority of the common
1185	business enterprise upon the payment of a fee established by
1186	the commissioner board not to exceed one-hundred fifty dollars
1187	(\$150) one hundred ninety-eight dollars (\$198) accompanying
1188	the application on <u>July September</u> 1 annually.

(e) Upon the <u>commissioner</u> <u>board</u> being satisfied that the statement and matters which may accompany <u>it</u> the statement meet the requirements of this <u>article</u> <u>chapter</u> and of its rules, the <u>commissioner</u> <u>board</u> shall issue or renew the certificate of authority.

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- (f) The certificate of authority shall expire annually on <u>September October</u> 1, unless renewed, or at such other time or times as the <u>commissioner</u> board may provide by rule.
- 1197 (g) On or before July 1 of a date adopted by the board

 1198 each year, the certificate holder shall file with the

 1199 commissioner board in the form prescribed by the commissioner

 1200 board a full and true statement as to the activities of any

 1201 trust established by it pursuant to this article chapter for

 1202 the preceding calendar year.
 - (h) In addition to any other penalty that may be provided for under this article chapter, the commissioner



1205 board may levy a fine not to exceed fifty dollars (\$50) per 1206 day for each day the certificate holder fails to file its 1207 annual statement, and the commissioner board may levy a fine 1208 not to exceed fifty dollars (\$50) per day for each day the 1209 certificate holder fails to file the statement of activities 1210 of the trust. Upon notice to the certificate holder by the 1211 commissioner board that the certificate holder has failed to 1212 file the annual statement or the statement of activities of 1213 the trust, the certificate holder's authority to sell preneed contracts shall cease while the default continues. 1214

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- (i) To facilitate uniformity in financial statements and to facilitate analysis, the <u>commissioner board</u> may by rule adopt a form for financial statements. The holder of a certificate of authority may submit a written request to the <u>commissioner board</u> to exempt the holder from filing financial statements at renewal. The <u>commissioner board</u> may waive the requirement for filing a financial statement at renewal if all of the following are satisfied:
- (1) No valid complaint has been filed since the last examination audit.
- 1225 (2) No administrative action against the preneed entity
 1226 has been instituted since the last examination audit.
- 1227 (3) The certificate holder certifies that all
 1228 outstanding preneed contracts written by the holder since
 1229 April 30, 2002, are fully funded in accordance with this
 1230 chapter.
- 1231 (4) The certificate holder certifies that it will fully
 1232 fund all preneed contracts with life insurance, annuity, or

- will deposit 100 percent of all funds collected on all preneed contracts in trust within 30 days after the end of the calendar month in which the funds are collected.
 - (5) The preneed entity has provided to the department board in a timely manner all required and requested records.
 - (6) The preneed entity agrees to file quarterly reports of its preneed activity on a form or, in a format, and as often as prescribed by the commissioner board.
- 1241 (j) The commissioner board may authorize the transfer of certificates of authority and establish fees for the 1242 1243 transfer in an amount not to exceed one hundred dollars (\$100) one hundred thirty-two dollars (\$132). Upon receipt of an 1244 1245 application for transfer, the commissioner board may grant a 1246 temporary certificate of authority to the proposed transferee, 1247 based upon criteria established by the commissioner board by rule, which criteria shall promote the purposes of this 1248 1249 article chapter in protecting the consumer. A temporary 1250 certificate of authority shall expire 60 days after issuance unless renewed by the commissioner board." 1251

1252 "\$27-17\\Lambda-11.1\$34-13-192

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(a) On a semi-annual basis, within 45 days after the end of each second calendar reporting period or before July 1, each year, the certificate holder shall file a report of its preneed contract activity on a form or in a format prescribed by the commissioner board. The information reported shall include the total number of preneed contracts in force at the end of the previous reporting period calendar year, the total number of preneed contracts sold during the reporting period

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- 1261 previous calendar year, the total number of preneed contracts 1262 fulfilled during the reporting period previous calendar year, 1263 the total number of preneed contracts in force at the end of 1264 the reporting period previous calendar year, and such other 1265 information as may be required by the commissioner board. The 1266 report shall be organized by type of funding including, life 1267 insurance, annuity, trust, letter of credit, or surety bond. 1268 The report shall also provide a certification by the trustee 1269 of the amount of assets held by the trust at the beginning of the reporting period and at the end of the reporting period, 1270 1271 together with the amount of deposits and withdrawals during 1272 the reporting period. If a certificate holder shall twice 1273 default in complying with the requirements of this subsection, the commissioner board may require that the certificate holder 1274 1275 thereafter submit the report within 45 days after the end of each calendar quarter and shall continue so reporting for a 1276 1277 time to be determined by the commissioner board.
- 1278 (b) The certificate holder shall maintain a written log
 1279 of preneed sales. The log shall be on a form or in a format
 1280 prescribed by the <u>commissioner board</u>, shall detail all
 1281 information required by the <u>commissioner board</u>, and shall be
 1282 available for inspection at any time by the <u>commissioner</u>
 1283 board.
- (c) Each cemetery authority shall maintain a written
 log of the sale of cemetery interment rights. The log shall be
 on a form or in a format prescribed by the commissioner board
 and shall detail all information required by the commissioner
 board.



1289	(d) The board may maintain a statewide database of
1290	preneed contracts reported to the board pursuant to subsection
1291	(a). The board may make information in this database
1292	searchable by the public by means of unique identifiers, or
1293	any other means, that the board determines respects the
1294	privacy of those involved while also protecting consumers from
1295	financial waste by allowing families to determine if a
1296	deceased loved one has an existing preneed contract. Any
1297	preneed consumer who does not wish for his or her information
1298	to appear in this searchable database may opt out by following
1299	a process established by the board."
1300	" \$27-17A-12 <u>\$34-13-193</u>
1301	(a) Preneed contract forms and related forms shall be
1302	filed with and approved by the <u>commissioner</u> board.
1303	(b) Specific disclosure regarding whether, consistent
1304	with the requirements of this chapter, the certificate holder
1305	is placing certain preneed funds received with the contract in
1306	trust, in an annuity, or in insurance, is required in the
1307	preneed contract.
1308	(c) Preneed contracts which have been submitted to the
1309	<pre>commissioner board shall be deemed to have been approved by</pre>
1310	the commissioner board in the event that the commissioner
1311	board fails to notify the certificate holder that approval has
1312	been denied within 30 days following submission to the
1313	<pre>commissioner_board."</pre>
1314	" \$27-17A-13 <u>\$34-13-194</u>

(a) Except as provided in Sections 27-17A-3 and

 $\frac{27-17\lambda-14}{34-13-171}$ and $\frac{34-13-195}{34-13-195}$, every preneed contract

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shall require the monies paid to the seller or trustee to be placed in trust in accordance with <u>Article 3 Division 3</u>, for funeral merchandise and services sold by funeral establishments or third party sellers, or <u>Article 4 Division 4</u>, for cemetery merchandise and services sold by cemetery authorities.

(b) Although this chapter does not apply to preneed contracts entered into prior to May 1, 2002, a preneed provider which contends that a preneed trust fund which was in effect prior to May 1, 2002, complies with this chapter with respect to the contracts entered into prior to May 1, 2002, may provide to the commissioner board documentary proof thereof. Upon the commissioner board determining that compliance has been established, the pre-existing preneed trust fund assets may be merged with or into the trust fund required under this chapter or continued as the trust fund and that determination by the commissioner board shall be noted on the certificate of authority, and thereafter all preneed contracts covered by the trust fund, including those entered into prior to May 1, 2002, shall be subject to this chapter."

"\$27-17A-14\$34-13-195

(a) As an alternative to the trust requirement of Section 27-17A-13 34-13-194, the details of which are set forth in Articles 3 and 4 Divisions 3 and 4, a preneed provider may, with—the prior approval of the commissioner board, may purchase a surety bond in an amount not less than the aggregate value of outstanding liabilities on undelivered preneed contracts for merchandise, services, and cash

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advances. For the purposes of this section, the term outstanding liabilities means the original retail amount of services and cash advances and the actual cost to the entity to provide the undelivered merchandise sold on each contract written after April 30, 2002. The surety bond shall be in an amount sufficient to cover the outstanding liability at the time each contract is executed.

- (b) The bond shall be made payable to the State of Alabama for the benefit of the <u>commissioner board</u> and of all purchasers of preneed merchandise, services, and cash advances. The bond shall be issued by an insurance company licensed in the State of Alabama and authorized to issue surety bonds and approved by the <u>commissioner</u> board.
- (c) The amount of the bond shall be based on a report documenting the outstanding liabilities of the preneed provider for the previous calendar quarter and the projected liability for the immediately following quarter, shall be prepared by the preneed provider using generally accepted accounting principles, and shall be signed by the chief executive officer or chief financial officer of the preneed provider. The report shall be compiled as of the end of the preneed provider's fiscal year and updated quarterly.
- (d) The amount of the bond shall be increased or decreased as necessary to correlate with changes in the outstanding liabilities. Further, the <u>commissioner</u> board may order the bond to be increased as necessary to correlate with changes in the outstanding liabilities of bonded contracts due to increases in the consumer price index.

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(e) If the preneed provider fails to maintain a bond pursuant to this section the preneed provider shall cease the offering for sale and sale of preneed merchandise, services, and cash advances as provided by rule of the board.

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1377 (f) No surety bond used to comply with this section 1378 shall be canceled or subject to cancellation unless at least 1379 60 days' advance notice thereof, in writing, is filed with the 1380 commissioner, board by the surety company. The cancellation of 1381 the bond shall not relieve the obligation of the surety company for claims arising out of contracts issued or 1382 1383 otherwise covered before cancellation of the bond. In the event that notice of termination of the bond is filed with the 1384 1385 commissioner board, the certificate holder insured thereunder 1386 shall, within 30 days of the filing of the notice of 1387 termination with the commissioner board, shall provide the commissioner board with a replacement bond or with evidence 1388 1389 which is satisfactory to the commissioner board demonstrating 1390 that the provisions of this chapter have has been fully 1391 complied with. If within 30 days of filing of the notice of 1392 termination with the commissioner board no replacement bond 1393 acceptable to the commissioner board or no evidence 1394 satisfactory to the commissioner board demonstrating that the 1395 provisions of this chapter have has been complied with is 1396 filed with the commissioner board, the commissioner board 1397 shall suspend the license of the certificate holder until the certificate holder files a replacement bond acceptable to the 1398 commissioner board or demonstrates to the satisfaction of the 1399 1400 commissioner board that it has complied with the provisions of



1401 this chapter.

(g) Upon prior approval by the <u>commissioner board</u>, the preneed provider may file with the <u>commissioner board</u> a letter of credit in the amount of the outstanding liabilities in lieu of a surety bond, in the form and subject to the terms and conditions evidencing the financial responsibility of the party or parties issuing the letter of credit, and otherwise, as may be prescribed by the <u>commissioner board</u>."

"\$27-17A-15\$34-13-196

- may deem_deemed necessary, examine shall examine the business of any person writing, or holding himself or herself out to be writing, preneed contracts under this chapter to the extent applicable. The examination shall be made by designated representatives employed or examiners of the Department of Insurance contracted by the board.
- (b) The written report of each examination, when completed, shall be filed in the office of the commissioner board and, when so filed, shall not constitute a public record.
- 1421 (c) Any person being examined shall produce, upon
 1422 request, all records of the person. The designated
 1423 representative of the <u>commissioner board</u> may at any time
 1424 examine the records and affairs of the person, whether in
 1425 connection with a formal examination or not.
- 1426 (d) The <u>commissioner may board shall</u> waive the

 1427 examination requirements of this section if the certificate

 1428 holder submits audited financial statements. Upon receipt of a



verifiable complaint, the board may perform a target market

conduct examination as a part of an investigation.

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- (e) The person examined shall pay the examination expenses, travel expense, and per diem subsistence allowance provided for examiners and incurred by the commissioner's board's representatives or examiners in connection with an examination in accordance with Section 27-2-25 as prescribed by rule of the board.
- (f) Whenever any special examination of the premises,

 facilities, books, or records of a licensee is necessary based

 on the failure of the licensee to comply with this chapter or

 rule adopted by the board, the board shall charge a fee based

 on the cost of the special examination including, but not

 limited to, the prorated compensation of board employees

 involved in the special examination and any expenses incurred.
- 1444 (g) If the board finds that a certificate of authority

 1445 holder or licensee has failed to operate in accordance with

 1446 this chapter and, by their action, has created a deficit of

 1447 preneed funds entrusted to them by the consumer, then the

 1448 board may:
 - (1) Bring an action for injunctive relief against the responsible licensee or the holder of the certificate of authority in the Circuit Court of Montgomery County.
- 1452 (2) Issue an emergency suspension of all licenses held
 1453 by the holder of the certificate of authority, and its
 1454 associated personnel, in accordance with the Administrative
 1455 Procedure Act.
 - (3) Take any other disciplinary action authorized by



1457 this chapter."

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1458 "\$27-17\Lambda-16\$34-13-197

- (a) A certificate holder shall be considered inactive upon the acceptance of the surrender of its license by the commissioner board or upon the nonreceipt by the commissioner board of the certificate of authority renewal application and fees.
- 1464 (b) A certificate holder shall cease all preneed sales
 1465 to the public upon becoming inactive. The certificate holder
 1466 shall collect and deposit into trust all of the funds paid
 1467 toward preneed contracts sold prior to becoming inactive.
 - (c) Any certificate holder desiring to surrender its license to the <u>commissioner</u> board shall first do all of the following:
 - (1) File notice with the commissioner board.
 - (2) Submit copies of its existing trust agreements.
- 1473 (3) Submit a sample copy of each type of preneed contract sold.
- 1475 (4) Resolve to the <u>commissioner's</u> satisfaction <u>of the</u>

 1476 <u>board</u> all findings and violations resulting from the last

 1477 examination conducted.
- 1478 (5) Pay all outstanding fines and invoices due the 1479 commissioner board.
 - (6) Submit its current certificate of authority.
- 1481 (d) Upon receipt of the notice, the <u>commissioner</u> <u>board</u>

 1482 shall review the certificate holder's trust funds, trust

 1483 agreements, and evidence of all outstanding preneed contracts.
- 1484 (e) After a review to the commissioner's satisfaction



of the board, the commissioner board shall terminate the

certificate of authority by an order which shall set forth the

conditions of termination established by the commissioner

board to ensure that the preneed funds will be available for

their intended purpose.

- (f) The trust fund of the certificate holder shall be held intact and in trust after the certificate holder has become inactive, and the funds in that trust shall be disbursed in accordance with the requirements of the written contracts until the funds have been exhausted.
- (g) The <u>commissioner</u> <u>board</u> shall continue to have jurisdiction over the inactive certificate holder as if the certificate were active and to require the reports and inspect the records as the <u>commissioner</u> <u>board</u> deems appropriate so long as there are funds in trust or preneed contracts that are not fulfilled.
- (h) <u>In addition to any other Other</u> terms of revocation or suspension ordered pursuant to <u>Chapter 13 of Title 34</u>, the <u>provisions of</u> this chapter may <u>also</u> apply.—"

1504 "\$27-17\\\-17\$34-13-198

- (a) Any dissolution or liquidation of a certificate

 1506 holder shall be deemed to be the liquidation of an insurance

 1507 company and shall be conducted under the supervision of the

 1508 commissioner, who shall have all powers with respect thereto

 1509 granted to the commissioner under Chapter 32 with respect to

 1510 the liquidation of insurance companies.
- 1511 (b) The commissioner may apply for an order directing

 1512 the commissioner to liquidate a certificate holder upon any



1513	one or more grounds set out in Section 27-32-6 or when, in the
1514	commissioner's opinion, the continued operation of the
1515	certificate holder would be hazardous either to purchasers,
1516	beneficiaries, or to the people of this state.
1517	The board may fine and revoke, suspend, or place on
1518	probation the certificate of authority and the establishment
1519	license of a certificate holder on any of the following
1520	grounds:
1521	(1) The certificate holder is impaired or insolvent.
1522	(2) The certificate holder has refused to submit, or
1523	has withheld, any of its books, records, accounts, or affairs
1524	to examination by the board.
1525	(3) The certificate holder has concealed or removed
1526	records or preneed assets, or both.
1527	(4) The certificate holder has failed to comply with an
1528	order of the board.
1529	(5) The certificate holder has transferred, or
1530	attempted to transfer, substantially its entire property or
1531	business, or has entered into any transaction the effect of
1532	which is to merge substantially its entire property or
1533	business with that of any other certificate holder, person,
1534	corporation, or entity without first having obtained the
1535	written approval of the board.
1536	(6) The certificate holder has willfully violated its
1537	articles of incorporation or any law of this state, including
1538	any rule of the board.
1539	(7) The certificate holder has an officer, director, or

1540 manager who has refused to be examined under oath concerning



the affairs of the certificate holder.

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(8) If the board determines that the continued preneed sales of the certificate holder would be hazardous to purchasers, beneficiaries, or residents of this state."

"\$27-17A-18\$34-13-199

- (a) All individuals who offer preneed contracts to the public, or who execute preneed contracts on behalf of a certificate holder, shall be registered with the commissioner board as preneed sales agents, pursuant to this article chapter.
- (b) All preneed sales agents and funeral directors acting as preneed sales agents shall be affiliated with the certificate holder that they are representing.
- 1554 (c) A certificate holder shall be responsible for the 1555 activities of all preneed sales agents and all funeral directors acting as preneed sales agents, who are affiliated 1556 1557 with the certificate holder and who perform any type of 1558 preneed-related activity on behalf of the certificate holder. 1559 In addition to the preneed sales agents and funeral directors 1560 acting as preneed sales agents, each certificate holder shall 1561 also be subject to discipline if its preneed sales agents or 1562 funeral directors acting as preneed sales agents violate any 1563 provision of this article chapter.
- (d) A preneed sales agent and a funeral director acting
 as a preneed sales agent shall be authorized to may sell,
 offer, and execute preneed contracts on behalf of all properly
 licensed entities owned or operated by the sponsoring
 certificate holder.

1569	(e) An individual may begin functioning operating as a
1570	preneed sales agent as soon as a completed application for
1571	registration, as set forth in subsection (g), is sent to the
1572	commissioner approved by the board.
1573	(f) $\underline{\text{(1)}}$ The qualifications for a preneed sales agent are
1574	as follows:
1575	$\frac{(1)}{a}$. The applicant must be at least 18 years of age.
1576	$\frac{(2)}{b}$. The applicant must be in good standing with the
1577	commissioner board.
1578	(3)c. The applicant must may not have any felony or
1579	misdemeanor convictions that relate to any activity regulated
1580	by this chapter or a crime involving moral turpitude, as
1581	defined by this chapter.
1582	d. The applicant shall be of good moral character and
1583	submit to a criminal history background check pursuant to
1584	subdivision (2).
1585	(2) An applicant for licensure as a preneed sales agent
1586	shall submit to the board, on a form sworn to by the
1587	applicant, his or her name, date of birth, Social Security
1588	number, and two complete sets of fingerprints for completion
1589	of a criminal history background check. The board shall submit
1590	the fingerprints to the Alabama State Law Enforcement Agency
1591	for a state criminal history background check. The
1592	fingerprints shall be forwarded by the agency to the Federal
1593	Bureau of Investigation for a national criminal history
1594	background check. Costs associated with conducting a criminal
1595	history background check shall be paid by the applicant. The

1596 board shall keep information received pursuant to this

subdivision confidential, except that information received and
relied upon in denying the issuance of a certificate of
authority may be disclosed if necessary to support the denial.
All character information, including the information obtained
through the criminal history background checks, shall be
considered in licensure decisions to the extent permissible by
all applicable laws.

- agent shall be submitted to the <u>commissioner board</u> with an application fee determined by the <u>commissioner board</u>, but not to exceed <u>twenty-five dollars (\$25)</u> thirty-three dollars (\$33), by the certificate holder in a form that has been prescribed by <u>commissioner board</u> rule and approved by the <u>commissioner</u>. The application shall contain, at a minimum, all of the following:
- (1) The name, address, Social Security number, and date of birth of the applicant and any other information as the commissioner board may reasonably require of the applicant.
- (2) The name, address, and license number of the sponsoring certificate holder.
- (3) A representation, signed by the applicant, that the applicant meets the requirements set forth in subsection (f).
- (4) A representation, signed by the certificate holder, that the applicant is authorized to offer, sell, and sign preneed contracts on behalf of the certificate holder, and that the certificate holder has trained the applicant in the provisions of this article chapter relating to preneed sales, the provisions of the certificate holder's preneed contract,



- and the nature of the merchandise, services, or burial rights sold by the certificate holder.
 - (5) A statement indicating whether the applicant has any type of working or agency relationship with any other certificate holder or insurance company.
 - (h) An individual may be registered as a preneed sales agent on behalf of more than one certificate holder, provided that the individual has received the written consent of all certificate holders.
 - (i) A certificate holder who has registered a preneed sales agent shall notify the <u>commissioner</u> board within 30 days after the individual's status as a preneed sales agent has been terminated.
- 1638 (j) Upon-receipt approval of an application that 1639 complies with all of the requirements of subsection (q), the commissioner board shall register the applicant. The 1640 1641 commissioner shall by rule board, in accordance with this 1642 chapter, shall provide for annual renewal of registration upon 1643 receipt of a renewal application and a renewal fee not to exceed twenty-five dollars (\$25) thirty-three dollars (\$33) as 1644 1645 set by the commissioner board."

1646 "\$27-17A-19\$34-13-200

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No person shall engage in this state in any trade

practice which is addressed in the Alabama Deceptive Trade

Practices Act (Section 8-19-1 et seq.) Chapter 19 of Title 8,

or as determined pursuant to this chapter to be, an unfair

method of competition or an unfair or deceptive act or

practice."





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- (a) Whenever the commissioner board has reason to believe that any person has engaged, or is engaging, in this state in any unfair method of competition or any unfair or deceptive act or practice as defined in this article chapter, or is engaging in the sale of preneed contracts without being properly licensed as required by this article chapter, or is otherwise acting in violation of this chapter, and that a proceeding by the commissioner board in respect thereto would be in the interest of the public, the commissioner board shall institute a proceeding in accordance with this section.
- (b) A statement of charges, notice, or order or other 1664 process under this chapter may be served by anyone duly 1665 1666 authorized by the commissioner board. Service may be made 1667 either in the manner provided by law for service of process in civil actions or by certifying and mailing a copy of the 1668 1669 statement to the person affected by the statement, notice, or 1670 order or other process at his or her or its residence or 1671 principal office or place of business. The verified return by 1672 the person so serving the statement, notice, or order or other 1673 process, setting forth the manner of the service, shall be 1674 proof of the service; and the return postcard receipt for the 1675 statement, notice, or order or other process, certified and 1676 mailed as provided in this subsection, shall be proof of 1677 service of the statement, notice, or order or other process.
 - (c) The <u>commissioner</u> <u>board</u> shall conduct or cause to have conducted a hearing in accordance with <u>Article 1 of</u>

 <u>Chapter 2</u> this chapter, and shall, during the conduct of the



hearing, have those powers necessary to enforce this chapter

and rules of the board; however, the penalties for failure to

comply with a subpoena or with an order directing discovery

shall be limited to a fine not to exceed one thousand dollars

(\$1,000) per violation. In accordance with Section 36-12-40,

evidence introduced and presented in a hearing conducted under

this chapter shall be deemed a public writing."

"\$27-17A-21\$34-13-202

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- (a) If the <u>commissioner</u> <u>board</u> finds that one or more grounds exist for the discretionary suspension or revocation of a certificate of authority <u>or establishment license</u> issued under this <u>article chapter</u>, the <u>commissioner may board</u>, in lieu of the suspension or revocation, <u>may impose</u> a fine upon the certificate holder in an amount not to exceed one thousand dollars (\$1,000) for each nonwillful violation and in an amount not to exceed ten thousand dollars (\$10,000) for each willful violation.
- (b) The commissioner board may grant not more than 30 days from the date of the order for the payment of any fine."

 "\$27-17A-22\$34-13-203
- 1701 (a) (1) A person who knowingly receives payments for a 1702 preneed contract without having a valid certificate of 1703 authority:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the payments collected equal

 or exceed, in the aggregate, two thousand five hundred dollars

 (\$2,500).
 - b. Commits a Class C felony, punishable as provided by



- law, as to each contract on which the payments collected are between, in the aggregate, five hundred dollars (\$500) and two thousand five hundred dollars (\$2,500).
- 1712 c. Commits a Class A misdemeanor, punishable as

 1713 provided by law, as to each contract on which the payments

 1714 collected do not exceed, in the aggregate, five hundred

 1715 dollars (\$500).
- 1716 (2) In addition to the criminal penalty imposed under
 1717 subdivision (1), upon conviction of an offense under
 1718 subdivision (1), a person may not thereafter obtain a
 1719 certificate of authority or register as a preneed sales agent.
- (b) (1) A person who willfully fails to timely deposit
 the amount required to be so deposited under this chapter in a
 preneed merchandise and services trust or endowment care
 trust:
- a. Commits a Class B felony, punishable as provided by

 law, as to each contract on which the amount due for deposit

 in trust equals or exceeds, in the aggregate, two thousand

 five hundred dollars (\$2,500).
- b. Commits a Class C felony, punishable as provided by

 law, as to each contract on which the amount due for deposit

 in trust is less than, in the aggregate, two thousand five

 hundred dollars (\$2,500).
- (2) In addition to the criminal penalty imposed under subdivision (1), upon conviction of an offense under subdivision (1), the certificate of authority or preneed sales agent registration held by the person shall be automatically revoked and the person may not thereafter obtain a certificate



- 1737 of authority or register as a preneed sales agent.
- 1738 (c) (1) A person who knowingly withdraws funds or assets 1739 from a preneed merchandise and services trust or endowment 1740 care trust in a manner or under circumstances not authorized 1741 by this chapter or rule of the board:
- a. Commits a Class B felony, punishable as provided by

 law, if the aggregate amount withdrawn in any single

 transaction or series of related transactions equals or

 exceeds two thousand five hundred dollars (\$2,500).
- b. Commits a Class C felony, punishable as provided by

 law, if the aggregate amount withdrawn in any single

 transaction or series of related transactions is less than two

 thousand five hundred dollars (\$2,500).
- 1750 (2) In addition to the criminal penalty imposed under
 1751 subdivision (1), upon conviction of an offense under
 1752 subdivision (1), the certificate of authority or preneed sales
 1753 agent registration held by the person shall be automatically
 1754 revoked and the person may not thereafter obtain a certificate
 1755 of authority or register as a preneed sales agent.
 - (d) A person commits a Class C felony, punishable as provided by law, if any of the following occur:

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- 1758 (1) The person knowingly delivers to the commissioner

 1759 board any official form, report, record, data, or other

 1760 document required by the commissioner board containing a false

 1761 statement or false information concerning a matter material to

 1762 the commissioner board in the exercise of his or her its

 1763 authority to administer and enforce this chapter.
 - (2) Incident to, or during the course of, an

- 1765 examination, inspection, investigation, or other inquiry authorized by this chapter, the person knowingly makes available to a representative of the commissioner board any official form, report, record, data, or other document 1769 required by the commissioner board containing a false statement or false information concerning a matter material to the purpose of the examination, inspection, investigation, or inquiry.
- 1773 (3) With respect to the business records of a person engaging in, or who has at any time engaged in, the sale of a 1774 1775 preneed contract, a person, with a purpose to use deception as defined in subdivision (1) of Section 13A-8-1, makes false 1776 1777 entries in such the records or alters, erases, obliterates, 1778 deletes, or removes a correct entry in such the records, fails 1779 to make a correct entry in such the records, or prevents the making of a correct entry, or causes the omission of a correct 1780 1781 entry in such the records.
 - (e) Except as otherwise provided in this section chapter, the willful violation of this chapter is a Class A misdemeanor, punishable as provided by law.
- 1785 (f) The duties and authority of the insurance fraud 1786 unit created under Section 27-12A-40, including the powers of 1787 the unit's investigators, shall extend to investigations into violations of this section." 1788
- "\$27-17A-23\$34-13-204 1789

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The commissioner board, the Attorney General, or any person may bring a civil action against a person or company violating this chapter or rule of the board in Montgomery



1793 County or the appropriate court of the county in which the 1794 alleged violator resides or has his or her or its principal 1795 place of business or in the county wherein the alleged 1796 violation occurred. Upon adverse adjudication, the defendant 1797 shall be liable for actual damages caused by the violation. 1798 The court, as provided by common law, may award punitive 1799 damages and may provide equitable relief as it deems proper or 1800 necessary, including enjoining the defendant from further violation of this chapter or rule of the board." 1801

"\$27-17A-24\$34-13-205

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The provisions of this chapter are cumulative to rights under the general civil and common law, and no action of the commissioner_board may abrogate the rights to damages or other relief in any court."

"\$27-17A-25\$34-13-206

- (a) All fees collected by the <u>commissioner</u> <u>board</u>

 pursuant to this chapter shall be deposited into the <u>State</u>

 <u>Treasury to the credit of the Insurance Department</u> <u>Alabama</u>

 State Funeral Service Fund.
- 1812 (b) All fines collected by the <u>commissioner board</u>

 1813 pursuant to this chapter shall be deposited into the <u>State</u>

 1814 <u>Treasury to the credit of the State General Alabama State</u>

 1815 Funeral Service Fund.
- 1816 (c) The <u>commissioner</u> board may use funds available from
 1817 any source including, but not limited to, grants,
 1818 appropriations, and gifts, for any purpose in the enforcement
 1819 of this chapter."
- 1820 Section 6. The following heading is added to Division

- 1821 3, commencing with Section 34-13-230, of Article 5, Chapter
- 1822 13, Title 34, Code of Alabama 1975:
- 1823 "Division 3. Funeral Merchandise and Services Trust
- 1824 Fund."
- 1825 Section 7. Sections 27-17A-30, 27-17A-31, 27-17A-32,
- 27-17A-33, and 27-17A-34 of the Code of Alabama 1975, are
- amended and renumbered as Division 3 of Article 5 of Chapter
- 1828 13 of Title 34, Code of Alabama 1975, to read as follows:
- 1829 "\$27-17A-30\$34-13-230
- To comply with the trust requirement of subsection (a)
- of Section $\frac{27-17\Lambda-13}{27-17\Lambda-13}$ 34-13-194, all certificate holders
- 1832 providing preneed contracts for funeral services or funeral
- 1833 merchandise shall be subject to this article chapter."
- 1834 "\$27-17\\\-31\\$34-13-231
- 1835 (a) Any person who is paid, collects, or receives funds
- 1836 under a preneed contract for funeral services or funeral
- 1837 merchandise to be funded by trust shall deposit in trust an
- 1838 amount at least equal to the sum of 75 percent of the amount
- 1839 collected on the purchase price for all funeral services and
- 1840 funeral merchandise sold, transportation, and facilities
- 1841 rented other than outer burial containers, 60 percent of the
- 1842 amount collected on the purchase price for outer burial
- 1843 containers, 110 percent of the wholesale cost of memorials
- 1844 from the amount collected on the purchase price of memorials,
- and 100 percent of the amount collected on the purchase price
- 1846 for all cash advance items sold.
- 1847 (b) All deposits shall be made within 30 days after the
- 1848 end of the calendar month in which the preneed contract is



paid in full, unless, prior to that time, all liabilities of the seller under the preneed contract to deliver the specific funeral merchandise or funeral services, or both, or the specific cash advances, identified by the preneed provider as properly allocated to the payment, have been satisfied, or the preneed contract is validly cancelled.

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- (c) The trustee shall take title to the property conveyed to the trust for the purpose of investing, protecting, and conserving it for the certificate holder; collecting income; and distributing the principal and income as prescribed in this article chapter.
- (d) The certificate holder is prohibited from sharing in the discharge of these responsibilities, except that the certificate holder may appoint an adviser to the trustee or elect tax free investments. Nothing in this chapter shall prohibit a trustee from electing the qualified funeral trust option under the Internal Revenue Code.
- (e) The trust agreement shall be submitted to the commissioner board for approval and filing.
- 1868 (f) The funds shall be held in trust, both as to
 1869 principal and income earned thereon, and shall remain intact,
 1870 except that the cost of the operation of the trust or trust
 1871 account authorized by this section may be deducted from the
 1872 income earned thereon.
- 1873 (g) The contract purchaser shall have no interest

 1874 whatsoever in, or power whatsoever over, funds deposited in

 1875 trust pursuant to this section.
 - (h) In no event may such the funds be loaned to a





1877 certificate holder, an affiliate of a certificate holder, or 1878 any person directly or indirectly engaged in the burial, 1879 funeral home, or cemetery business. Furthermore, the 1880 certificate holder's interest in the trust shall not be 1881 pledged as collateral for any loans, debts, or liabilities of 1882 the certificate holder and shall not be transferred to any person without the prior written approval from the 1883 1884 commissioner board and the trustee. Even though the 1885 certificate holder shall be deemed and treated as the settlor and beneficiary of the trust for all purposes, all of the 1886 1887 trust funds are exempt from all claims of creditors of the 1888 certificate holder except as to the claims of the contract 1889 purchaser, his or her representative, or the commissioner 1890 board.

(i) For all preneed contracts written or entered into on or after January 1, 2015, all required deposits in trust 1893 shall commence not later than 30 days after the end of the calendar month in which the sum of the monies collected on the preneed contract exceeds the amount that is not required to be deposited in trust as determined under subsection (a) unless, prior to that time, all liabilities of the preneed seller under the preneed contract have been satisfied, or the preneed contract is validly cancelled. Further required deposits on the contract shall thereafter be made not later than 30 days after the end of the calendar month in which each contract 1902 payment is collected by the seller."

"\$27-17A-32\$34-13-232

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(a) If amounts paid by the purchaser under a preneed

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contract for funeral merchandise have previously been deposited in trust, the seller may withdraw the principal amount and trust appreciation attributable to the delivered item at such time as the funeral merchandise is delivered or installed or, if comprised of materials designed to withstand prolonged, protected storage without deterioration, the merchandise is placed in storage with a responsible third party bonded and insured for the wholesale value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the location of the item, and the identity and address of the bonding and insuring parties. For purposes of this subsection only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior to the death of the funeral beneficiary.

(b) The trustee shall make regular valuations of the assets it holds in trust and provide a report of the valuations to the certificate holder at least quarterly. At all times, the certificate holder shall be able to determine the amount held in trust attributable to each contract holder. For all contracts effective on or after January 1, 2015, the determination shall be based upon the fair market value of the trust at the time and the proportionate share of the fair market value attributable to each contract holder. For all contracts in effect before January 1, 2015, the valuation of each contract may be calculated using any valuation method that had been previously approved by the commissioner or the department Commissioner or the Department of Insurance before

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1933 January 1, 2015. Any person who withdraws appreciation in the 1934 value of trust, other than the pro rata portion of such the 1935 appreciation which may be withdrawn upon the death of a 1936 contract's funeral beneficiary or upon cancellation of a 1937 preneed contract, shall be required to make additional 1938 deposits from his or her own funds to restore the aggregate 1939 value of assets to the value of funds deposited in trust, but 1940 excluding from the funds deposited those funds paid out upon 1941 preneed contracts which the person has fully performed or 1942 which have been otherwise withdrawn, as provided in this 1943 article chapter. The certificate holder shall be liable to third parties to the extent that income from the trust is not 1944 1945 sufficient to pay the expenses of the trust.

(c) The trustee of the trust established pursuant to this <u>article</u> chapter shall have all of the following powers:

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- (1) Make investments and exercise necessary investment powers, provided that the <u>commissioner</u> board may by order require the trustee to liquidate or dispose of any investment within 30 days after the order.
 - (2) Commingle the property of the trust with the property of any other preneed funeral, preneed cemetery, or endowment care trust established pursuant to this article chapter and make corresponding allocations and divisions of assets, liabilities, income, and expenses.
- 1957 (d) Notwithstanding the provisions of Section 19-3-125,
 1958 the trustee may, subject to compliance with the requirements
 1959 set forth below, may invest any portion or all of the funds
 1960 received under preneed contracts and deposited in trust in



- life insurance contracts or annuities issued on the lives of
 preneed contract purchasers or preneed contract beneficiaries,
 hereinafter, the insured or annuitant, without any obligation
 to cover at a minimum the retail amount of the preneed
 contract at the time of purchase of the life insurance
 contracts or annuities as set forth in Section 27-17A-3
- 1968 (1) Trust funds shall not be invested by the trustee in 1969 life insurance contracts or annuities unless the following 1970 requirements are met:

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34-13-171.

- a. The company issuing the life insurance contracts or annuities is licensed by the Department of Insurance and the insurance producer or annuity seller is properly licensed within its domiciliary jurisdiction.
- b. Prior to the investment, the insured or annuitant consents, in writing, to the investment in life insurance contracts or annuities.
- c. For life insurance contracts or annuities issued
 prior to May 6, 2008, and currently in force, such contracts
 shall be construed to have been an authorized investment by
 the trustee under this chapter if the insured or annuitant is
 notified in writing of the existence of any such contract and
 provided with a copy of the contract.
- 1984 (2) Upon request, the insured or annuitant shall be
 1985 provided with a copy of any life insurance contract or annuity
 1986 issued to a preened trustee at no expense to the insured or
 1987 annuitant.
 - (3) Any life insurance contract or annuity issued in



- accordance with this subsection and otherwise in compliance therewith shall be valid and in full force according to the terms and conditions thereof.
 - (4) A trustee that invests all or any portion of the funds received under preneed contracts and deposited in trust in life insurance contracts or annuities issued by one company licensed by the department State Department of Insurance shall be considered to satisfy the standards and requirements of Section 19-3-120.2 and Chapter 3B of Title 19.
- 1998 (5) It is the intention of the Legislature that this
 1999 subsection shall be retroactive and shall apply to all life
 2000 insurance contracts or annuities issued prior to May 6, 2008."

"\$27-17A-33\$34-13-233

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- 2002 (a) A purchaser, by providing written notice to the 2003 certificate holder, may cancel a preneed contract within 30 2004 days of the date that the contract was executed provided that 2005 the funeral merchandise and funeral services have not yet been 2006 used. Upon providing the notice, the purchaser shall be 2007 entitled to a complete refund of the amount paid, except for 2008 the amount allocable to any funeral merchandise or funeral 2009 services that have been used, and shall be released from all 2010 obligations under the contract. This subsection shall apply to 2011 all items that are purchased as part of a preneed contract.
 - (b) After 30 days from the date the preneed contract was executed, a purchaser, by providing written notice to the certificate holder, may cancel the funeral services, funeral merchandise, facilities, and cash advance items portions of a preneed contract at any time, and shall be entitled to the

2017 refund defined in the preneed contract allocable to those 2018 items. Any accumulated earnings allocable to the preneed 2019 contract shall be paid to the certificate holder upon the 2020 cancellation.

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- (c) Upon breach of contract or failure of the 2022 certificate holder to provide funeral merchandise or services 2023 under a preneed contract, the contract purchaser shall be entitled to a refund of 100 percent of all money paid on the contract. The refund shall be made within 30 days after 2026 receipt by the certificate holder of the contract purchaser's written request for refund.
- 2028 (d) If a purchaser is 90 days past due in making 2029 payments on a preneed contract, the contract shall be considered to be in default, and the certificate holder shall 2030 2031 be entitled to cancel the contract and withdraw all funds in trust. Upon making the withdrawal, the certificate holder 2032 2033 shall refund to the purchaser the amount defined in the 2034 preneed contract in the event of default of the purchaser, 2035 provided that the certificate holder has provided the 2036 purchaser with 30 days' written notice of its intention to 2037 exercise any of its rights under this provision.
- 2038 (e) All preneed contracts are cancelable and revocable 2039 as provided in this section during the lifetime of the 2040 purchaser, provided that a preneed contract does not restrict any contract purchaser who is a qualified applicant for, or a 2041 2042 recipient of, supplemental security income, temporary cash 2043 assistance, or Medicaid from making his or her contract 2044 irrevocable.

- 2045 (f) In the event that the preneed contract is made 2046 irrevocable pursuant to subsection (e), the purchaser or the 2047 authorizing agent shall have the right to appoint a provider 2048 other than the seller of the preneed contract. In the event 2049 that a provider is appointed pursuant to this subsection, the 2050 seller shall transfer to the appointed provider the amount 2051 paid by the purchaser to the seller and those amounts 2052 deposited into trust, less a reasonable transfer fee 2053 determined by the seller board. In the event the preneed 2054 contract was funded by an insurance or annuity policy, the 2055 seller shall cancel and relinquish any assignment of benefits 2056 or beneficiary status under the policy or annuity contract, 2057 and deliver the policy, if in the custody of the preneed 2058 seller, to the policy owner or his or her legal 2059 representative, and the seller may collect a reasonable transfer fee as determined by rule of the board. No transfer 2060 2061 hereunder shall occur without the acceptance of the appointed 2062 provider.
- 2063 (g) All refunds required to be made under this section 2064 to a purchaser who has canceled a contract must be made within 2065 30 days after the date the written notice of cancellation is 2066 received by the certificate holder."

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(a) Disbursement of funds discharging any preneed contract for funeral services or funeral merchandise fulfilled after May 1, 2002, shall be made by the trustee to the certificate holder upon receipt by the trustee of a certification of the certificate holder that the preneed

2073 contract has been performed in whole or in part or the preneed 2074 contract has been cancelled. Before the trustee may disburse 2075 any trust funds, the certificate holder shall provide to the 2076 trustee a death certificate or other valid proof of death, a 2077 letter from the preneed contract holder cancelling the preneed 2078 contract or valid proof the contract has been cancelled in 2079 accordance with Section $\frac{27-17A-33}{4}$ 34-13-233, or valid proof 2080 the merchandise has been delivered and installed, and services 2081 have been performed. Any trustee accepting preneed contract 2082 proceeds under this article chapter may rely upon the 2083 certification of the certificate holder accompanied by the 2084 required proof, and shall not be liable to anyone for such 2085 reliance. If the contract is only partially performed, the 2086 disbursement shall only cover that portion of the contract 2087 performed. In the event of any contract default by the 2088 contract purchaser, or in the event that the funeral 2089 merchandise or funeral service contracted for is not provided, 2090 the trustee shall return, within 30 days after its receipt of 2091 a written request therefor, 100 percent of the funds deposited 2092 into the trust on the contract and the income and accretion 2093 thereon to the certificate holder or to its assigns, subject 2094 to Section $\frac{27-17\lambda-33}{34-13-233}$.

(b) For all contracts effective on or after January 1, 2015, the amount that may be withdrawn from the trust upon fulfillment or cancellation of any particular preneed contract may not exceed the amount attributable to that preneed contract in proportion to the total amount held in trust for all preneed contracts as of the date of withdrawal. For all

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- 2101 contracts in effect before January 1, 2015, the valuation of 2102 each contract and the amount that may be withdrawn from the 2103 trust may be calculated using any valuation method that had 2104 been approved by the commissioner or the department 2105 Commissioner or the Department of Insurance before January 1, 2015." 2106 2107 Section 8. The following heading is added to Division 2108 4, commencing with Section 34-13-260, of Article 5, Chapter 2109 13, Title 34, Code of Alabama 1975: "Division 4. Cemetery Merchandise and Services Trust 2110 2111 Fund." Section 9. Sections 27-17A-40, 27-17A-41, 27-17A-42, 2112 27-17A-43, 27-17A-44, 27-17A-45, 27-17A-46, 27-17A-47, 2113 27-17A-48, 27-17A-49, 27-17A-50, 27-17A-51, 27-17A-52, 2114 2115 27-17A-53, 27-17A-54, 27-17A-55, 27-17A-56, and 27-17A-57 of the Code of Alabama 1975, are amended and renumbered as 2116 Division 4 of Article 5 of Chapter 13 of Title 34, Code of 2117 2118 Alabama 1975, to read as follows: 2119 "\$27-17\\ 40\\$34-13-260 2120 To comply with the trust requirement of subsection (a) 2121 of Section 27-17A-13 34-13-194, all certificate holders who 2122 are cemetery authorities providing preneed contracts for 2123 cemetery services or cemetery merchandise shall be subject to 2124 this article chapter."
- 2125 "\$27-17A-41\$34-13-261
- 2126 (a) Any person who receives or collects any funds on
 2127 account of a preneed contract in this state for cemetery
 2128 services or cemetery merchandise, or both, entered into after



- May 1, 2002, shall have the obligation to pay over and contribute into a trust fund as hereinafter described, those amounts or proportions of the funds as hereinafter provided.
 - (b) Whether or not the preneed contract provides for cemetery merchandise or cemetery services, or any combination thereof, the trust fund shall be referred to in this section as the Cemetery Merchandise and Services Trust Fund.
- 2136 (c) The trustee of the Cemetery Merchandise and
 2137 Services Trust Fund shall be qualified as such within the
 2138 definition of the trustee.
 - (d) The trustee shall take title to the property conveyed to the Cemetery Merchandise and Services Trust Fund subject to this section.
- (e) The contract purchaser shall have no interest
 whatsoever in, or power whatsoever over, the funds deposited
 in the Cemetery Merchandise and Services Trust Fund.
- 2145 (f) The party contracting to deliver the cemetery
 2146 merchandise or cemetery services or cash advances, whether or
 2147 not a preneed provider, shall be referred to in this section
 2148 as the "seller."
- 2149 (g) The seller shall be the beneficiary of the Cemetery 2150 Merchandise and Services Trust Fund."

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- 2152 (a) The obligation of the seller under a preneed
 2153 contract shall be to make contributions into the Cemetery
 2154 Merchandise and Services Trust Fund in accordance with the
 2155 following formulae:
 - (1) With respect to all cemetery merchandise, 110



- 2157 percent of wholesale cost.
- 2158 (2) With respect to outer burial containers, 60 percent 2159 of the purchase price specified in the preneed contract.
- 2160 (3) With respect to cemetery services, 60 percent of 2161 the purchase price specified in the preneed contract.
- 2162 (4) With respect to all cash advance items sold, 100
 2163 percent of the purchase price specified for the same in the
 2164 preneed contract.
- 2165 (5) With respect to caskets, 75 percent of the purchase 2166 price.
- 2167 (b) All contributions shall be made within 30 days after the end of the calendar month in which the preneed 2168 contract is paid in full, unless, prior to that time, all 2169 2170 liabilities of the seller under the preneed contract to 2171 deliver the specific cemetery merchandise or cemetery 2172 services, or both, or the specific cash advances, identified 2173 by the preneed provider as properly allocated to the payment, 2174 have been satisfied, or the preneed contract is validly 2175 cancelled.
- 2176 (c) For all preneed contracts entered into on or after 2177 January 1, 2015, all contributions shall be made not later 2178 than 30 days after the end of the calendar month in which the 2179 sum of the monies collected on the preneed contract exceeds 2180 the amount that is not required to be contributed as determined under subsection (a), unless, prior to that time, 2181 2182 all liabilities of the seller under the preneed contract have been satisfied, or the preneed contract is validly cancelled. 2183 2184 Further required trust contributions on the contract shall

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- thereafter be made not later than 30 days after the end of the calendar month in which each contract payment is collected by the seller.
- 2188 (d) The trustee shall invest and reinvest the Cemetery
 2189 Merchandise and Services Trust Fund.
- 2190 (e) The trustee shall make regular evaluations of the fair market value of assets held in and liabilities, if any, 2191 2192 of the Cemetery Merchandise and Services Trust Fund and 2193 provide a report of the evaluations to the seller at least 2194 quarterly. Upon receipt of each quarterly report, the seller 2195 may submit to the trustee a written and detailed analysis concerning the balance of funds in the Cemetery Merchandise 2196 2197 and Services Trust Fund, certified under oath as being true 2198 and correct upon information and belief by a responsible 2199 officer of the seller.
- (f) While the obligation of the seller to make 2200 2201 contributions to the Cemetery Merchandise and Services Trust 2202 Fund is set forth in this section, the obligation of the 2203 seller at the time of making certain withdrawals from the 2204 Cemetery Merchandise and Services Trust Fund as herein 2205 provided for shall be calculated with respect to the current 2206 wholesale cost of cemetery merchandise and current retail 2207 price of cemetery services and cash advances at the time of withdrawal. If the fair market value as reported by the 2208 2209 trustee exceeds 110 percent of the total of the following, the 2210 seller shall be entitled to withdraw and retain from the merchandise trust fund, the excess funds therein: 110 percent 2211 2212 of the current wholesale cost of the liability to deliver all

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2213 cemetery merchandise, 60 percent of the current retail price 2214 for all cemetery services, 60 percent of the current retail 2215 price of outer burial containers, 75 percent of the current 2216 retail price of caskets, and 100 percent of the current retail 2217 price of all cash advances, for the total of all preneed 2218 contracts for which the purchasers have paid in full, all calculated as of the time of withdrawal; and concerning the 2219 2220 total of all preneed contracts for which the purchasers have 2221 not paid in full, 25 percent of the total of the following: 2222 110 percent of the current wholesale cost of the liability to 2223 deliver all cemetery merchandise, 60 percent of the current retail price for all cemetery services, and 100 percent of the 2224 2225 current retail price of all cash advances, all calculated as of the time of withdrawal. 2226

aforesaid analysis and certification and provide the same to the trustee. If the certification discloses that the fair market value of the Cemetery Merchandise and Services Trust Fund is less than 100 percent of the aggregate calculated amount the seller shall from its own funds contribute to the Cemetery Merchandise and Services Trust Fund within the 12 months succeeding the annual computation the amount necessary to restore the trust fund to an amount equal to not less than 100 percent of the aggregate amount so calculated."

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(a) Upon cancellation of a preneed contract by mutual agreement between the seller and purchaser, or upon unilateral cancellation of a preneed contract by the seller by reason of

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default on the part of the purchaser, or other valid cancellation by reason of transfers to another seller or otherwise, the seller may, upon submission of a certification under oath by a responsible officer of the seller to the trustee, may withdraw from the Cemetery Merchandise and Services Trust Fund and retain an amount equal to the amount of all funds contributed to the trust fund with respect to the preneed contract. Any trustee accepting preneed contract proceeds under this article chapter may rely on the seller's certification under oath as required herein to be made, and shall not be liable to anyone for such reliance.

- (b) At such time as the seller undertakes to perform its obligations under a preneed contract by delivery or installation, or both, of cemetery merchandise and the provision of cemetery services and disbursement on account of cash advances, or otherwise, upon certification to the trustee under oath by a responsible officer of the seller that the obligations of the seller under the contract have been completely fulfilled, the seller may withdraw from the Cemetery Merchandise and Services Trust Fund and retain an amount equal to the current wholesale cost to the fund with respect to the preneed contract.
- (c) At such time as the seller has fulfilled all of its obligations under all preneed contracts with respect to which funds have been contributed to the trust fund, and certification under oath to the trustee by a responsible officer of the seller of those facts, the seller may withdraw from the trust fund and retain all of the remaining assets





2269 thereof."

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2271 If the amounts paid by the purchaser under a preneed 2272 contract for cemetery merchandise have previously been 2273 deposited in trust, the seller may withdraw the principal 2274 amount there, at such time as the cemetery merchandise is 2275 delivered or installed or, if comprised of materials designed 2276 to withstand prolonged, protected storage without 2277 deterioration, the merchandise is placed in storage with a responsible third party bonded and insured for the wholesale 2278 2279 value thereof and evidenced by a receipt specifically identifying the item, the specific preneed contract, the 2280 2281 location of the item, and the identity and address of the 2282 bonding and insuring parties. For purposes of this section 2283 only, caskets and alternative containers may not be held in storage by the seller or a third party storage facility prior 2284 2285 to the death of the funeral beneficiary."

"\$27-17A-45\$34-13-265

2287 An endowment care fund and all payments or 2288 contributions to it are expressly permitted as and for 2289 charitable and eleemosynary purposes. No payment, gift, grant, 2290 bequest, or other contribution for endowment care is invalid 2291 by reason of any indefiniteness or uncertainty of the persons 2292 designated as beneficiaries in the instruments creating the 2293 fund, nor is the fund or any contributions to it invalid as 2294 violating any law against perpetuities, or the suspension of the power of alienation of title to property." 2295

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Any cemetery now existing or hereafter established, excluding those operated by governmental agencies or religious institutions, shall be may be qualified as an endowment care cemetery, except those cemeteries which do not charge fees or sell plots, interment rights, or any related cemetery."

"\$27-17A-47\$34-13-267

- (a) Every cemetery authority operating an endowment care cemetery shall establish an endowment care fund which shall be placed with and held by a bank, trust company, savings and loan association, or other financial institution authorized to provide trust services under Title 5, as amended, or under the applicable laws of the United States or any other state, or a board of trustees, consisting of at least three members, who shall reside in the State of Alabama, one of whom is engaged in outside cemetery management, and each of whom shall be bonded to honestly perform the duties of trustee under a formal trust agreement.
- (b) Except as specifically provided in this subsection, commencing on July 1, 2014, a person serving on a board of trustees or cemetery authority may not also serve as a trustee of an endowment care fund for the cemetery authority. A board of trustees in existence on July 1, 2014, may continue to serve as the trustee of an endowment care fund if the board of trustees otherwise complies with this subsection. Unless exempted by the commissioner board pursuant to this subsection, on or before January 1, 2015, each member of a board of trustees in existence on July 1, 2014, shall furnish the bond required by subsection (a) in the greater of one

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hundred thousand dollars (\$100,000) or the amount in each
endowment care fund for which the board of trustees acts as
trustee as of December 31, 2014. Thereafter, the amount of the
bonds shall be increased on January 1 of each succeeding year
to equal the amount in each endowment care fund as of the
immediately preceding December 31. The commissioner board
shall exempt a board of trustees from the bond requirement if
the board of trustees provides to the commissioner board an
annual audit report that satisfies all of the following
criteria:

- (1) The report is prepared by a certified public accountant authorized to practice in Alabama.
- (2) The report evidences that the review made the subject of the report by the accountant encompasses each endowment care fund for which the board of trustees acts as trustee.
- 2341 (3) The report notes relating to the endowment care
 2342 fund or funds are in a form that is reasonably acceptable to
 2343 the commissioner board.
- 2344 (4) The report does not evidence any material violation 2345 of or noncompliance with this chapter relating to an endowment 2346 care fund.
- 2347 (c) The corporate trustee or board of trustees shall be
 2348 referred to as a qualified trustee. Unless otherwise specified
 2349 in this article chapter or in the terms of the trust
 2350 instrument, the trustee of any trust established under or
 2351 pursuant to this article chapter shall have all powers granted
 2352 to trustees under Article 14 of Chapter 3 of Title 19. The

- 2353 incorporation herein of such powers shall not be deemed to 2354 imply any duties of trustees of trusts established under or 2355 pursuant to this article chapter not expressly delineated in 2356 this article chapter.
 - (d) The cemetery authority may employ a person to advise the trustee in the management of the fund.
- (e) The cemetery authority may enter into a contract with the qualified trustee for the management and investment of the endowment care fund, which contract may provide for the payment of income from the fund of reasonable fees or commissions to the trustee, and its reasonable expenses for administering the trust. 2364
- 2365 (f) As often as he or she the board may deem necessary, 2366 the commissioner board may examine the records or facilities, 2367 or both, of any cemetery authority operating an endowment care 2368 cemetery."

"\$27-17A-48\$34-13-268

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- (a) Each cemetery authority shall comply with this chapter and maintain at each place of business a list of the 2372 names and addresses of its owners and directors, which shall be available to the public.
- 2374 (b) Each cemetery authority shall maintain a record of 2375 all property interment space owners by name and last known 2376 address with a description of merchandise and location of 2377 burial lots, crypts, or niches and the records shall be on a 2378 form or in a format prescribed by the board and shall detail all information required by the board. A plat map shall be 2379 2380 maintained for each cemetery location at the cemetery business



office. A book or file shall be kept as to the date, location by lot, and space number of each person interred or entombed in the cemetery. A written copy of the cemetery rules and regulations shall be maintained at each location and made available to the public upon request.—"

"\$27-17A-49\$34-13-269

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- (a) From the sale price of each plot, crypt, or niche sold by the cemetery authority, of an endowment care cemetery, it shall pay an amount, not less than as determined in accordance with the following schedule, to the trustee of the endowment care fund, which payment shall be paid over to the trustee not more than four months after the close of the month in which the total or final payment on the sale has been received:
- 2395 (1) Fifteen percent of the <u>sale</u> net sales price of each grave or lawn crypt space.
 - (2) Five percent of the <u>sale</u> net <u>sales</u> price of each mausoleum crypt or niche.
- 2399 (3) If a cemetery donates or gives a free space,

 2400 mausoleum, or niche, a minimum of fifty dollars (\$50) shall be

 2401 paid to the endowment care fund.
- 2402 (3) (4) The amount received for special care funds,
 2403 gifts, grants, contribution devises, or bequests made with
 2404 respect to the separate or special care of a particular lot,
 2405 grave, crypt, niche, mausoleum, monument, or marker or that of
 2406 a particular family, as distinguished from the general endowed
 2407 care of a cemetery or of a garden.
 - (b) In addition to subsection (a), a cemetery authority



may receive, and transfer to the trustee, as a part of or
incident to the endowment care fund, any property, real,
personal, or mixed, bequeathed, devised, given, or otherwise
contributed to it for endowment care purposes. Any contractual
endowment care deposits shall fall under this article chapter.

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- (c) Any cemetery authority which is organized and engaged in business prior to May 1, 2002, shall qualify as an endowment care cemetery if the following occur:
- 2417 (1) Not already placed, it shall within 90 days of May 1, 2002, have placed the entire principal of any endowment 2418 2419 care fund in its possession, custody, or control, into the hands of a qualified trustee designated by it, to be 2420 2421 administered as set forth in this article chapter; and 2422 principal of its endowment care fund, or the aggregate 2423 principal of its endowment care funds, if more than one, shall have a fair market value on either May 1, 2002, or on the date 2424 2425 of transfer to the trustee of not less than twenty-five 2426 thousand dollars (\$25,000); or it shall substitute 25 percent 2427 for each percentage of each sale for the next five years or 2428 five thousand dollars (\$5,000) per year, whichever is greater, 2429 until the balance of twenty-five thousand dollars (\$25,000) is 2430 reached. In such case, the entire amount of twenty-five 2431 thousand dollars (\$25,000) shall be paid into the fund before 2432 the end of the fifth year, and no interest may be removed from 2433 the fund until the twenty-five thousand dollars (\$25,000) minimum has been reached. 2434
- 2435 (2) It shall at all times after May 1, 2002, comply
 2436 with the minimum requirements for payments to the trustee for



2437 endowment care.

- 2438 (d) Any cemetery authority organizing a cemetery after 2439 May 1, 2002, whether it be by incorporation, association, 2440 individually, or by any other means, or having its first 2441 burial after May 1, 2002, before disposing of any burial lot or right or making any sale thereof or making its first 2442 2443 burial, or both, shall cause to be deposited with a qualified 2444 trustee, in cash, the sum of twenty-five thousand dollars 2445 (\$25,000) in the endowment care fund.
- 2446 (e) When a cemetery authority has placed with a 2447 trustee, pursuant to this article chapter, a sum of money in excess of the aggregate which would be required only under 2448 2449 subsection (a), the cemetery authority shall not be required 2450 under this article chapter to make further payments to the 2451 trustee until such time thereafter as, taking into account all 2452 sales of plots, crypts, and niches in the cemetery property 2453 since the first of the sales, the aggregate of payments to the 2454 trustee if made in accordance with subsection (a) would equal 2455 the applicable minimum amount paid to the trustee under 2456 subdivision (1) of subsection (c), or subsection (d) of this 2457 section.
- 2458 (f) Any deposit previously made, or represented to be
 2459 made to an existing endowment care fund which exceeds 10
 2460 percent of the gross selling price of all plots, crypts, and
 2461 niches sold since representation of endowment care shall be
 2462 made a permanent part of the endowment care fund and
 2463 transferred to the qualified trustee under this article
 2464 chapter."





2465 "\$27-17A-50\$34-13-270

- 2466 (a) No cemetery authority may directly or indirectly 2467 require or direct the investment, reinvestment, or retention 2468 by a qualified trustee of any part of an endowment care trust 2469 in any asset or business in which the cemetery authority or 2470 any officer, director, owner, partner, or employee of the 2471 cemetery authority has a financial interest. Nothing contained 2472 in this subsection shall prevent the trustee, subject to the 2473 provisions regarding investment and reinvestment of the trust 2474 estate as are contained in the governing instrument creating 2475 the trust, from investing, reinvesting, or retaining any asset 2476 or business in which the cemetery authority or any officer, 2477 director, owner, partner, or employee of the cemetery 2478 authority has an insubstantial or nonmaterial financial 2479 interest, provided that the trustee, in the exercise of the 2480 trustee's discretion, deems the investment, reinvestment, or 2481 retention to be for the best interest of the trust estate.
- 2482 (b) The net income from the endowment care fund, to the 2483 extent that the same is distributed from the fund, shall be 2484 used exclusively for covering the costs of endowment care of 2485 the cemetery.
- 2486 (c) For the purposes of this section, net income does
 2487 not include realized or unrealized capital gains or losses.
 2488 All realized capital gains and losses shall be recorded to
 2489 corpus, which is the sum of deposits made by a cemetery
 2490 authority into an endowment care fund, pursuant to Section
 2491 27-17A-49 34-13-269, and all realized capital gains or losses.
- 2492 Capital gains taxes, if any, may be paid from the corpus.



Unrealized capital gains and losses, if any, shall be recorded as an adjustment to the fair market value of the endowment care fund."

"\$27-17A-51\$34-13-271

The trustee shall not be required to inquire into the propriety of the expenditures made by the cemetery authority in connection with endowment care of the cemetery, and it shall not be held responsible in any manner whatsoever for and on account of payments of the income from the endowment care fund made to the cemetery authority."

"\$27-17A-52\$34-13-272

The trustee shall, not less than annually, shall file with the cemetery authority an account which shall include a complete disclosure of all activity since the previous account and a statement detailing fund investments."

"\$27-17A-53\$34-13-273

To the extent that any endowment care trust existing on May 1, 2002, includes investments or assets, the retention of which the trustee in the free exercise of its discretion deems not in the best interest of the trust estate, the trustee shall dispose of the investments or assets as soon as practicable without undue sacrifice to the trust estate, and in any event within two years after May 1, 2002."

"\$27-17A-54\$34-13-274

An annual report of the endowment care fund shall be made to the <u>commissioner</u> board by each cemetery authority within 90 days of the close of each calendar year. This report shall include the qualified trustee's name or names, the bond

numbers if individual trustees or the name and address of the financial institution in which the fund is maintained, and the affidavit of the cemetery authority affirming compliance with this article chapter. Prior to the sale or transfer of a cemetery, the cemetery authority shall report and document to the commissioner board that the endowment care fund is currently funded in accordance with this article chapter."

"\$27-17A-55\$34-13-275

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A cemetery authority shall start construction of that section of a mausoleum or bank of below-ground crypts in which sales, contracts for sale, reservations for sale, or agreements for sale are being made, within five years after the date of the first sale or when 75 percent of the mausoleum 2534 or below-ground crypts have been sold and the purchase price has been received, whichever occurs first. The construction shall be completed within six years after the date of the first sale made. Extensions for completion, not to exceed one year, may be granted by the commissioner board for good cause shown. If the units have not been completely constructed at the time of need or the time specified herein, unless otherwise specified in the preneed contract, all monies paid shall be refunded upon request, plus interest earned thereon if deposited by the cemetery authority in an escrow or trust fund, and if not so deposited in an escrow or trust fund earning interest, then plus interest in an amount equal to the interest or discount which would have been earned thereon had the funds been invested in United States Treasury Bills having a 90-day maturity."



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- (a) Commetery Each commetery shall adopt rules and regulations—are adopted for the mutual protection of the cemetery owners and the owners of interment rights in the cemetery. All owners of interment rights and other persons within the cemetery shall be subject to these rules and regulations as they now exist and as they may be amended or altered by the cemetery. The cemetery authority has the right to shall enforce these rules and regulations. The cemetery authority expressly reserves the right and, at any time and without prior notice to any owners, to may adopt new rules and regulations or to amend, modify, or repeal any section, paragraph, or sentence of these rules and regulations.
- (b) This section shall not apply to the officers, directors, shareholders, partners, employees, agents, or representatives of a cemetery authority who intentionally commit an act of vandalism or other illegal act.—"

"\$27-17A-57\$34-13-277

The <u>commissioner</u> <u>board</u> shall have the same jurisdiction over funeral establishments, funeral directors, cemetery authorities, or third party sellers who sell preneed contracts without a preneed certificate of authority as <u>he or she</u> the <u>board</u> has over those preneed sellers who possess a preneed certificate of authority."

Section 10. Beginning with the 2024 fiscal year, the Department of Insurance may transfer to the Alabama Board of Funeral Service and Cemetery Service quarterly, for deposit by the board into the Alabama Board of Funeral Services Fund, the



2577 total amount of three hundred thousand dollars (\$300,000) per 2578 fiscal year, to defray costs associated with the 2579 administration and operation of the Alabama Preneed Funeral 2580 and Cemetery Act of 2023 by the board. Unless extended by an 2581 act of the Legislature, this section shall be repealed at the 2582 end of the 2027 fiscal year. 2583 Section 11. Although this bill would have as its 2584 purpose or effect the requirement of a new or increased 2585 expenditure of local funds, the bill is excluded from further 2586 requirements and application under Section 111.05 of the 2587 Constitution of Alabama of 2022, because the bill defines a new crime or amends the definition of an existing crime. 2588 2589 Section 12. This act shall become effective on the 2590 October 1, 2023, following its passage and approval by the

Governor, or its otherwise becoming law.