- 1 HB113
- 2 135731-4
- 3 By Representative Hill
- 4 RFD: Insurance
- 5 First Read: 07-FEB-12
- 6 PFD: 02/02/2012

2 <u>ENROLLED</u>, An Act,

| 3 | Relating to insurance; to amend Sections 27-7-1, |
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| 4 | 27-7-5, 27-7-14.1, 27-7-17, 27-7-37, 27-8A-1, and 27-8A-6, |
| 5 | Code of Alabama 1975, and to add Section 27-7-4.4 to the Code |
| 6 | of Alabama 1975; to add Chapter 22A to Title 27, beginning |
| 7 | with Section 27-22A-1, and to repeal Sections 27-7-20 and |
| 8 | 27-7-21, Code of Alabama 1975; to eliminate the insurance |
| 9 | producer lines of authority for automobile and industrial fire |
| 10 | and provide a transition for existing producer licenses; to |
| 11 | add travel and crop insurance as limited lines insurance; to |
| 12 | provide exceptions to the prelicensing course of study to |
| 13 | qualify for an insurance producer license for applicants with |
| 14 | a college insurance degree and for applicants for the variable |
| 15 | life and variable annuity line of authority; to authorize the |
| 16 | Commissioner of Insurance to prescribe by regulation |
| 17 | alternative methods to serve administrative complaints; to |
| 18 | eliminate certain exemptions from the continuing education |
| 19 | requirements of insurance producers while providing a |
| 20 | grandfather provision for those currently exempt; to eliminate |
| 21 | the requirement that insurance producers certify on the |
| 22 | license renewal form whether they have complied with the |
| 23 | continuing education requirement; to require insurance |
| 24 | licensees to notify the commissioner of any change in mailing |
| 25 | address or electronic mail address within 30 days; to |

| Τ | authorize the commissioner to require applicants to submit |
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| 2 | fingerprints and to perform a criminal history record check of |
| 3 | all new applicants; to define terms relating to insurance |
| 4 | coverage of portable electronics; to require vendors to hold a |
| 5 | certain license to offer a policy of portable electronics |
| 6 | insurance; to provide certain requirements applicable to |
| 7 | vendors of portable electronics insurance; to provide fees for |
| 8 | a limited lines insurance producer license for portable |
| 9 | electronics insurance; and to provide an effective date. |
| 10 | BE IT ENACTED BY THE LEGISLATURE OF ALABAMA: |
| 11 | Section 1. Sections 27-7-1, 27-7-5, 27-7-14.1, |
| 12 | 27-7-17, 27-7-37, 27-8A-1, and 27-8A-6, Code of Alabama 1975, |
| 13 | are amended to read as follows: |
| 14 | " \$27-7-1. |
| 15 | "For the purposes of this chapter, the following |
| 16 | terms shall have the meanings respectively ascribed to them by |
| 17 | this section: |
| 18 | "(1) BUSINESS ENTITY. A corporation, association, |
| 19 | partnership, limited liability company, limited liability |
| 20 | partnership, or other legal entity. |
| 21 | "(2) COMMISSIONER. The Alabama Commissioner of |
| 22 | Insurance. |
| 23 | "(3) HOME STATE. The District of Columbia and any |
| 24 | state or territory of the United States in which an insurance |
| 25 | producer maintains his or her principal place of residence or |

principal place of business and is licensed to act as an insurance producer.

3 "(4) INSURANCE. As defined in Section 27-1-2.

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"(5) INSURANCE PRODUCER or PRODUCER. A person
required to be licensed under the laws of this state to sell,
solicit, or negotiate insurance.

"(6) INSURER. As defined in Section 27-1-2. For the purposes of this chapter, insurer shall also mean an insurance company licensed pursuant to Chapter 3, commencing with Section 27-3-1 of this title; a health care service plan licensed pursuant to Article 6, commencing with Section 10-4-100 of Chapter 4 of Title 10 10A-20-6.01 of Chapter 20 of Title 10A; a dental service corporation licensed pursuant to Article 12, commencing with Section 22-21-360 of Chapter 21 of Title 22; a health maintenance organization licensed pursuant to Chapter 21A, commencing with Section 27-21A-1 of this title; a mutual aid association licensed pursuant to Chapter 30, commencing with Section 27-30-1 of this title; a fraternal benefit society licensed pursuant to Chapter 34, commencing with Section 27-34-1 of this title; an automobile club or association licensed pursuant to Chapter 39, commencing with Section 27-39-1 of this title; and a legal service insurance corporation licensed pursuant to Chapter 43, commencing with Section 27-43-1 of this title.

| 1 | "(7) LICENSE. A document issued by the commissioner |
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| 2 | authorizing a person to act as an insurance producer for the |
| 3 | lines of authority specified in the document. The license |
| 4 | itself does not create any authority, actual, apparent, or |
| 5 | inherent, in the holder to represent or commit an insurance |
| 6 | carrier. |

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- "(8) LICENSEE. A producer or service representative licensed in accordance with this chapter; a reinsurance intermediary licensed in accordance with Chapter 5A; a managing general agent licensed in accordance with Chapter 6A; and a surplus line broker licensed in accordance with Chapter 10.
- "(9) LICENSEE PENALTIES. For a producer or service representative licensed in accordance with this chapter, the penalties set forth in Section 27-7-19; for a reinsurance intermediary licensed in accordance with Chapter 5A, the penalties set forth in Section 27-5A-11; for a managing general agent licensed in accordance with Chapter 6A, the penalties set forth in Section 27-6A-7; and for a surplus line broker licensed in accordance with Chapter 10, the penalties set forth in Section 27-10-32.

"(8)(10) LIFE LINES OF AUTHORITY. Any one or more of the following lines as defined in Section 27-7-14.1: Life; accident and health or sickness, also known as disability; and variable life and variable annuity products.

| 1 | " $\frac{(9)}{(11)}$ LIMITED LINE CREDIT INSURANCE. Credit life, |
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| 2 | credit disability, credit property, credit unemployment, |
| 3 | creditor-placed, also known as forced-placed, nonfiling, |
| 4 | involuntary unemployment, mortgage life, mortgage guaranty, |
| 5 | mortgage disability, guaranteed automobile protection (GAP), |
| 6 | family and medical leave insurance, and any other form of |
| 7 | insurance offered in connection with an extension of credit |
| 8 | that is limited to partially or wholly extinguishing that |
| 9 | credit obligation that the commissioner determines should be |
| 10 | designated a form of limited line credit insurance. |
| 11 | " (10) (12) LIMITED LINE CREDIT INSURANCE PRODUCER. A |
| 12 | person who sells, solicits, or negotiates one or more forms of |
| 13 | limited line credit insurance coverage to individuals through |
| 14 | a master, corporate, group, or individual policy. |
| 15 | "(11)(13) LIMITED LINES INSURANCE. Limited line |
| 16 | credit insurance, insurance on rental vehicles defined in |
| 17 | Section 27-7-5.1, travel and crop insurance as defined in |
| 18 | Section 27-7-14.1, portable electronics insurance as defined |
| 19 | in Chapter 22A, and any other line of insurance that the |
| 20 | commissioner deems necessary to recognize for the purposes of |
| 21 | complying with subsection (e) of Section 27-7-28. |
| 22 | "(12)(14) LIMITED LINES PRODUCER. A person |
| 23 | authorized by the commissioner to sell, solicit, or negotiate |

limited lines insurance.

| 1 | " (13) (15) NAIC. The National Association of |
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| 2 | Insurance Commissioners. |
| 3 | " $\frac{(14)}{(16)}$ NEGOTIATE. The act of conferring directly |
| 4 | with or offering advice directly to a purchaser or prospective |
| 5 | purchaser of a particular contract of insurance concerning any |
| 6 | of the substantive benefits, terms, or conditions of the |
| 7 | contract, provided that the person engaged in that act either |
| 8 | sells insurance or obtains insurance from insurers for |
| 9 | purchasers. |
| 10 | " $\frac{(15)}{(17)}$ PERSON. An individual or a business |
| 11 | entity. |
| 12 | "(16)(18) PROPERTY LINES OF AUTHORITY. Any one or |
| 13 | more of the following lines as defined in Section 27-7-14.1: |
| 14 | Property; casualty; and personal lines; and automobile. |
| 15 | "(17)(19) SELL. To exchange a contract of insurance |
| 16 | by any means, for money or its equivalent, on behalf of an |
| 17 | insurance company. |
| 18 | "(18)(20) SERVICE REPRESENTATIVE. A natural person, |
| 19 | other than an officer, manager, or managing general agent of |
| 20 | the insurer, employed on salary or at an hourly rate by an |
| 21 | insurer, managing general agent, or a captive producer to work |
| 22 | for, with or through producers in selling, soliciting, or |
| 23 | negotiating insurance in the insurer or in the insurers |
| 24 | represented by the managing general agent or a captive |
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producer, but only in the property lines of authority.

| Τ | Officers and salaried nonresident traveling representatives of |
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| 2 | a mutual insurer operating on the premium deposit plan or of a |
| 3 | reciprocal insurer not using resident producers for the |
| 4 | solicitation of business who inspect risks or solicit |
| 5 | insurance in this state and who receive no commissions from |
| 6 | the insurer shall be deemed also to be service |
| 7 | representatives. A service representative shall otherwise |
| 8 | qualify and be licensed as a service representative under this |
| 9 | chapter, but shall not be required to take and pass an |
| 10 | examination nor be a resident of Alabama if qualified as a |
| 11 | service representative in the state of his or her domicile. |
| 12 | The service representative must be appointed for each insurer |
| 13 | or association of insurers represented and for each class of |
| 14 | insurance handled by the insurer or insurers in this state. |
| 15 | " $\frac{(19)}{(21)}$ SOLICIT. Attempting to sell insurance or |
| 16 | asking or urging a person to apply for a particular kind of |
| 17 | insurance from a particular company. |
| 18 | " $\frac{(20)}{(22)}$ TERMINATE. The cancellation of the |
| 19 | relationship between an insurance producer and the insurer or |
| 20 | the termination of a producer's authority to transact |
| 21 | insurance. |
| 22 | " $\frac{(21)}{(23)}$ UNIFORM BUSINESS ENTITY APPLICATION. The |
| 23 | current version of the NAIC Uniform Business Entity |
| 24 | Application for resident and nonresident business entities. |

| 1 | " (22) (24) | UNIFORM APPLIC | CATION. The | current version |
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| 2 | of the NAIC Uniform | Application fo | or resident | and nonresident |
| 3 | producer licensing. | | | |

"\$27-7-5.

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- "(a) An individual applying for a resident insurance producer license shall make application to the commissioner on the Uniform Application, and an individual applying for a service representative license shall make application to the commissioner on the application prescribed by the commissioner, each declaring under penalty of refusal, suspension, or revocation of the license that the statements made in the application are true, correct, and complete to the best of the individual's knowledge and belief. Before approving the application, the commissioner shall find that the individual has satisfied all of the following:
 - "(1) The individual is at least 18 years of age.
- "(2) The individual has not committed any act that is a ground for denial, suspension, or revocation set forth in Section 27-7-19.
- "(3) The individual has completed a prelicensing course of study for the lines of authority for which the person has applied, consisting of 20 classroom hours per line of authority, or equivalent individual instruction, on the general principles of insurance for that line of authority, the course to be taught only by those educational

| L | institutions, junior or senior colleges, technical colleges, |
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| 2 | trade schools, insurance companies, or insurance trade |
| 3 | organizations which hold written authority from the |
| 1 | commissioner to issue certificates of completion. |

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- "a. Each authority holder must apply annually for the continued authority to issue certificates under rules and regulations to be prescribed by the commissioner.
- "b. Prior to writing the designated examination for license, the applicant must furnish a certificate of completion of the aforesaid prelicensing course from the authorized educational institution, insurance company, or insurance trade organization.
- "c. All applicants for a license to transact the life lines of authority who are holders of the professional designation chartered life underwriter (CLU); all applicants for a license to transact the property lines of authority who are holders of the professional designations chartered property casualty underwriter (CPCU) or certified insurance counselor (CIC); or other similar professional insurance designations as the commissioner may prescribe by regulation shall be deemed to have completed the prelicensing course as prescribed in this subdivision.
- "d. All applicants with a college insurance degree minimum of a bachelor's degree with a major in insurance from

| Т | an accredited college or university are exempt from the |
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| 2 | requirements of this subdivision for all lines of authority. |
| 3 | "d.e. All applicants for a license to transact only |
| 4 | the following lines of authority shall be exempt from the |
| 5 | requirements of this subdivision: |
| 6 | "1. Industrial fire, commonly known as debit fire, |
| 7 | insurance Variable life and variable annuity products. |
| 8 | "2. Limited lines insurance. |
| 9 | "e.f. All producers and service representatives who |
| 10 | are lawfully licensed as such for a particular line of |
| 11 | authority as an agent, broker, solicitor, or service |
| 12 | representative immediately prior to January 1, 2002, the |
| 13 | effective date of this amendatory act are exempt from the |
| 14 | requirements of this subdivision for that line of authority |
| 15 | unless, after January 1, 2002 the effective date of this |
| 16 | amendatory act, the license is permitted to expire or is |
| 17 | otherwise terminated and remains out of effect for a period of |
| 18 | 12 consecutive months, in which case the exemption from the |
| 19 | prelicensing course shall no longer be applicable. |
| 20 | "(4) The individual has successfully passed the |
| 21 | examination for the lines of authority for which the |
| 22 | individual has applied, except that no examination shall be |
| 23 | required of an applicant as follows: |
| 24 | "a. All applicants for a license to transact only |
| 25 | one or more of the limited lines insurance. |

| Τ | "b. All applicants for a license to transact the |
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| 2 | life lines of authority who are holders of the professional |
| 3 | designation chartered life underwriter (CLU) variable life and |
| 4 | variable annuity products line of authority. |
| 5 | "c. All applicants for a license to transact the |
| 6 | property lines of authority who are holders of the |
| 7 | professional designation chartered property casualty |
| 8 | underwriter (CPCU) or certified insurance counselor (CIC). |
| 9 | "d. The commissioner may prescribe by regulation |
| 10 | other similar professional insurance designations as |
| 11 | exemptions from the examination requirement for particular |
| 12 | lines of authority. |
| 13 | "e.c. All producers lawfully licensed <u>as such</u> for a |
| 14 | particular line of authority as an agent, broker, solicitor, |
| 15 | or service representative immediately prior to January 1, |
| 16 | 2002, the effective date of this amendatory act are exempt |
| 17 | from the requirements of this subdivision for that line of |
| 18 | authority unless, after January 1, 2002 the effective date of |
| 19 | this amendatory act, the license is permitted to expire or is |
| 20 | otherwise terminated and remains out of effect for a period of |
| 21 | 12 consecutive months, in which case the exemption from |
| 22 | examination shall no longer be applicable. |
| 23 | "f.d. All service representatives. |
| 24 | "(5) The individual has paid the fees set forth in |
| 25 | Section 27-4-2. |

| 1 | "(6) All producers seeking to be licensed for or |
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| 2 | holding the variable life and variable annuity product line of |
| 3 | authority must also hold the life line of authority as an |
| 4 | insurance producer and must also successfully complete the |
| 5 | appropriate securities examinations and be registered under |
| 6 | applicable federal and state the securities law securities |
| 7 | <pre>laws.</pre> |
| 8 | "(b) A business entity acting as an insurance |
| 9 | producer is required to obtain an insurance producer license. |
| 10 | Application shall be made using the Uniform Business Entity |
| 11 | Application. Before approving the application, the |
| 12 | commissioner shall find that the business entity has satisfied |
| 13 | all of the following: |
| 14 | "(1) A licensed individual producer has been |
| 15 | designated responsible for the business entity's compliance |
| 16 | with the insurance laws, rules, and regulations of this state. |
| 17 | "(2) The business entity has paid the fees set forth |
| 18 | in Section 27-4-2. |
| 19 | "(c) The commissioner may require any documents |
| 20 | reasonably necessary to verify the information contained in an |
| 21 | application. |
| 22 | "(d) Each insurer that sells, solicits, or |
| 23 | negotiates any form of limited line credit insurance shall |
| 24 | provide to each individual whose duties will include selling, |

| 1 | soliciting, or negotiating limited line credit insurance a |
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| 2 | program of instruction. |
| 3 | "\$27-7-14.1. |
| 4 | "(a) Unless denied licensure pursuant to Section |
| 5 | 27-7-19, persons who have met the requirements of Sections |
| 6 | 27-7-4.3 and 27-7-5 shall be issued an insurance producer |
| 7 | license. An insurance producer may receive qualification for a |
| 8 | license in one or more of the following lines of authority: |
| 9 | "(1) LIFE. Insurance coverage on human lives |
| 10 | including benefits of endowment and annuities, and may include |
| 11 | benefits in the event of death or dismemberment by accident |
| 12 | and benefits for disability income. |
| 13 | "(2) ACCIDENT AND HEALTH OR SICKNESS, commonly known |
| 14 | as disability. Insurance coverage for sickness, bodily injury, |
| 15 | or accidental death and may include benefits for disability |
| 16 | income. |
| 17 | "(3) PROPERTY. Insurance coverage for the direct or |
| 18 | consequential loss or damage to property of every kind. |
| 19 | "(4) CASUALTY. Insurance coverage against legal |
| 20 | liability, including that for death, injury, or disability or |
| 21 | damage to real or personal property, and surety. |
| 22 | "(5) VARIABLE LIFE and VARIABLE ANNUITY PRODUCTS. |
| 23 | Insurance coverage provided under variable life insurance |

contracts and variable annuities.

| 1 | "(6) PERSONAL LINES. Property and casualty insurance |
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| 2 | coverage sold to individuals and families for primarily |
| 3 | noncommercial purposes. |
| 4 | "(7) CREDIT. Limited line credit insurance. |
| 5 | "(8) BAIL BOND. Surety coverage for bail, as defined |
| 6 | in Chapter 13 of Title 15. |
| 7 | "(9) AUTOMOBILE. Property and casualty coverage for |
| 8 | automobiles. |
| 9 | " (10) INDUSTRIAL FIRE, commonly known as debit fire. |
| 10 | Fire insurance sold through a debit agency system, in |
| 11 | accordance with regulations promulgated by the commissioner. |
| 12 | "(11)(9) RENTAL VEHICLE. As described in Section |
| 13 | 27-7-5.1. |
| 14 | "(10) CROP. Insurance providing protection against |
| 15 | damage to crops from unfavorable weather conditions, fire, or |
| 16 | lightning, flood, hail, insect infestation, disease or other |
| 17 | yield-reducing conditions or peril provided by the private |
| 18 | insurance market, or that is subsidized by the Federal Crop |
| 19 | Insurance Corporation, including Multi-Peril Crop Insurance. |
| 20 | "(11) PORTABLE ELECTRONICS. As defined in Section |
| 21 | <u>27-22A-1.</u> |
| 22 | "(12) TRAVEL. Insurance coverage for trip |
| 23 | cancellation, trip interruptions, baggage, life, sickness and |
| 24 | accident, disability, and personal effects when limited to a |

| 1 | specific trip and sold in connection with transportation |
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| 2 | provided by a common carrier. |
| 3 | "(12)(13) Any other line of insurance permitted |
| 4 | under state laws or regulations. |
| 5 | "(b) Unless denied licensure pursuant to Section |
| 6 | 27-7-19, persons who have met the requirements of Section |
| 7 | 27-7-5 shall be issued a service representative license. A |
| 8 | service representative shall receive qualification for a |
| 9 | license in the following lines of authority: |
| 10 | "(1) PROPERTY. Insurance coverage for the direct or |
| 11 | consequential loss or damage to property of every kind. |
| 12 | "(2) CASUALTY. Insurance coverage against legal |
| 13 | liability, including that for death, injury, or disability or |
| 14 | damage to real or personal property, and surety. |
| 15 | "(c) An insurance producer or service representative |
| 16 | license shall remain in effect unless revoked or suspended as |
| 17 | long as the license renewal fee set forth in Section 27-8A-9 |
| 18 | is paid and education requirements for resident individual |
| 19 | producers and service representatives set forth in Chapter 8A |
| 20 | of this title are met by the due date. |
| 21 | "(d) An individual insurance producer who allows his |
| 22 | or her license to lapse may, within 12 months from the due |

date of the renewal fee, reinstate the same license without

the necessity of completing the prelicensing course or passing

a written examination; a service representative who allows his

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or her license to lapse may, within 12 months from the due date of the renewal fee, reinstate the same license without the necessity of completing the prelicensing course; however, a penalty in the amount of double the unpaid renewal fee shall be required for any renewal fee received after the due date.

"(e) A licensed insurance producer or service representative who is unable to comply with license renewal procedures due to military service or some other extenuating circumstance, e.g., a long-term medical disability, may request a waiver of those procedures. The producer or service representative may also request a waiver of any examination requirement or any other fine or sanction imposed for failure to comply with renewal procedures.

"§27-7-17.

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- "(a) The license of a producer or service representative shall state the name and address of the licensee, the personal identification number, date of issuance, the lines of authority, the expiration date, and any other information the commissioner deems necessary.
- "(b) Licensees shall inform the commissioner by any means acceptable to the commissioner of a change in legal name, mailing address, or electronic mail address within 30 days of the change. Failure to timely inform the commissioner of a change in legal name, mailing address, or electronic mail address shall result in a penalty of fifty dollars (\$50).

| 1 | "(c) In order to assist in the performance of the |
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| 2 | commissioner's duties, the commissioner may contract with |
| 3 | nongovernmental entities, including the NAIC or any affiliates |
| 4 | or subsidiaries that the NAIC oversees, to perform any |
| 5 | ministerial functions, including the collection of fees, |
| 6 | related to producer licensing that the commissioner may deem |
| 7 | appropriate. |

- "(d) The commissioner may participate, in whole or in part, with the NAIC or any affiliates or subsidiaries the NAIC oversees in a centralized producer license registry where the producer licenses and appointments may be centrally or simultaneously effected for all states that require a producer license and participate in the centralized producer license registry.
- "(e) If the commissioner finds that participation in a centralized producer license registry is in the public interest, the commissioner may adopt any uniform standards and procedures as are necessary to participate in the registry, to include the central collection of all fees for licenses or appointments that are processed through the registry.

"\$27-7-37.

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"(a) The department shall institute a proceeding against a licensee for the imposition of licensee penalties by filing and serving a complaint as to the licensee, giving

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| | | | | | | | | | _ |
| is li | censed | or ap | point | ted to | repre | sent. | | | |

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"(a)(b)(1) Any person having an interest and feeling aggrieved may file a complaint with the commissioner against any licensed agent, solicitor, broker, managing general agent or service representative for the purpose of revocation or suspension of his license licensee seeking the imposition of licensee penalties against the licensee. The third-party complaint shall be in writing and shall specify in reasonable detail the charge or charges made, the truth of which shall be sworn to by the complainant or some other person who has knowledge of the facts averred.

"(b)(2) If, upon reviewing the a third-party complaint, the commissioner finds that the charges made therein constitute grounds for the revocation or suspension of the license under Section 27-7-19 imposition of licensee penalties against the licensee, he the commissioner shall forthwith notify the licensee against whom the complaint has been made and serve him the licensee with a copy of the complaint and giving notice thereof to all insurers the licensee is licensed or appointed to represent. Service of the notice and copy of the complaint made shall be sent by registered or certified mail, addressed to the licensee at the address shown by the records of the commissioner, return receipt requested and marked "deliver addressee only."

| 1 | "(c) The commissioner shall by regulation prescribe |
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| 2 | the methods through which service of a complaint and other |
| 3 | documents are made, which methods may include personal |
| 4 | service, service by first class mail or certified mail, |
| 5 | service by publication, service by electronic means, or such |
| 6 | other alternative or dual methods of service as the |
| 7 | commissioner may determine to be reasonably calculated to |
| 8 | furnish notice under the circumstances. |
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"(c)(d) Within 30 days after service upon the licensee of the copy of the complaint made against him, the licensee shall file with the commissioner his an answer in writing to the charges, either specifically admitting or denying or specifically confessing and avoiding each of the charges made. If the licensee against whom the complaint has been made stands in default for answer, the charges set forth in the complaint shall be taken as admitted and the commissioner may enter an order imposing such licensee penalties as may be warranted without the need for a hearing.

"(d)(e) After receipt of the licensee's answer, the commissioner shall fix a time and place for the hearing of the complaint at his the commissioner's office or elsewhere as provided in Section 27-2-30 and shall serve notice thereof upon the licensee and the any third-party complainant by registered or certified mail as provided by regulation adopted as directed in subsection (b) (c) of this section with respect

to service of the complaint upon the licensee; such notice shall be served at least 20 days before the date fixed for the hearing.

"(e)(f) At the time fixed by the commissioner for the hearing, the complaint shall be heard before the commissioner or a deputy appointed by him the commissioner, and the any third-party complainant and licensee may each be represented by an attorney-at-law and may give the testimony and offer proof, documentary or ore tenus, as to the truth of the charges and any denial thereof.

"(f)(g) The commissioner shall have any power of subpoena, subpoena duces tecum or discovery obtaining in the circuit courts of this state, and any party shall have the right, upon request in writing filed with the commissioner, to cause a writ of subpoena to issue out of the office of the commissioner which shall be signed by him the commissioner or his or her deputy and directed to the sheriff of any county of this state returnable to the office of the commissioner. The cost of issuing and serving subpoenas and witness fees shall be the same as such costs and fees in the circuit court and shall be recoverable by the prevailing party from the other party. The commissioner shall tax such costs, and, upon the same not being paid within a period of 10 days therefrom, payment thereof may be enforced in any court having jurisdiction over the person of the defaulting party.

| " (g) (h) The testimony may be taken orally or by |
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| deposition, and any party shall have the right of introducing |
| proof by deposition as may obtain in the circuit courts of |
| this state. |

"(h)(i) The commissioner or his a deputy appointed by the commissioner shall preside over the hearing and shall make a written finding of facts upon which his or her decisions shall be based.

"(i)(j) The commissioner or the deputy shall, within 30 days as soon as practicable after the conclusion of the hearing, make a ruling in writing fully disposing of the complaint and a copy of the ruling shall be served upon the any third-party complainant, the licensee and all interested parties insurers represented by the licensee, by registered or certified mail as provided by regulation adopted as directed in subsection (c) of this section, addressed to the licensee at the address shown by the records of the commissioner.

"(j)(k) Pursuant to such hearing, if the commissioner or deputy finds that the grounds therefor exist under Section 27-7-19, he may suspend or revoke the applicable statute, the commissioner or deputy may impose licensee penalties against the licenses of the licensee complained against.

| 1 | "(1) An order imposing licensee penalties may be |
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| 2 | appealed within the time stated in, and according to the |
| 3 | provisions of, Section 27-2-32. |
| 4 | "\$27-8A-1. |
| 5 | "(a) Any natural person <u>individual</u> licensed in this |
| 6 | state as an insurance producer or service representative for |
| 7 | the lines of insurance listed in subsection (b), and not |
| 8 | exempt under subsection (c), shall satisfactorily complete a |
| 9 | minimum of 24 classroom hours biennially of courses, programs |
| 10 | of instruction, or seminars as may be approved by the |
| 11 | commissioner pursuant to this chapter, three hours of which |
| 12 | shall be on the topic of insurance producer ethics or business |
| 13 | practices. No person holding licenses for more than one line |
| 14 | or type of insurance shall be required to complete a greater |
| 15 | number of classroom hours than is required of a person holding |
| 16 | a license for a single line or type of insurance. |
| 17 | "(b) This chapter shall apply to all natural persons |
| 18 | <u>individuals</u> licensed in this state as insurance producers and |
| 19 | service representatives for the following kinds of insurance: |
| 20 | "(1) The life lines of authority. |
| 21 | "(2) The property lines of authority. |
| 22 | "(3) All other lines of insurance for which an |
| 23 | examination is required for licensing. |
| 24 | "(4) Any combination thereof. |

| Τ | "(c) The continuing education requirements of this |
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| 2 | chapter shall not apply to: |
| 3 | "(1) Any person exempt from licensing pursuant to |
| 4 | subsection (b) of Section 27-3-27. |
| 5 | "(2) Any person licensed only for any kind or kinds |
| 6 | of insurance for which an examination is not required by law |
| 7 | of this state. |
| 8 | "(3) Any person licensed only for limited lines |
| 9 | insurance, industrial fire, commonly known as debit fire, |
| 10 | insurance, or any combination thereof. |
| 11 | "(4) All producers and service representatives |
| 12 | licensed in this state for 15 years and at least 60 years of |
| 13 | age or older. |
| 14 | " (5) Any person who holds a designation as a |
| 15 | Chartered Property and Casualty Underwriter, Certified |
| 16 | Insurance Counselor, Chartered Life Underwriter, Chartered |
| 17 | Financial Consultant, Certified Financial Planner certificant, |
| 18 | Registered Health Underwriter, Registered Employee Benefits |
| 19 | Consultant, Certified Health Consultant, or Associate Risk |
| 20 | Manager. |
| 21 | "(6)(4) Newly licensed producers and service |
| 22 | representatives for 12 months following the effective date of |
| 23 | their license. |
| 24 | " (7) Officers of insurers who are not engaged in the |

active sale of products.

| 1 | " (8) Persons who are active members of the Alabama |
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| 2 | Legislature during any portion of the biennial reporting |
| 3 | period. |

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"(d) Up to 24 hours of excess classroom hours

completed during any two-year period may be carried forward to

the next biennial reporting period.

"(e)(d) In lieu of the 24 hours required in subsection (a), any producer or service representative employed by another producer or by an insurer to work only in the office of the employer and who is not licensed as a nonresident in any other state shall satisfactorily complete a minimum of 12 classroom hours biennially, one and one-half two hours of which shall be on the topic of insurance producer ethics or business practices.

"(e) Any individual exempt from the requirements of this section immediately prior to the effective date of this amendatory act shall continue to be exempt from the requirements of this section after the effective date of this amendatory act, for so long as the individual remains exempt as set forth in this section as it existed immediately prior to the effective date of this amendatory act, unless the license is permitted to expire or is otherwise terminated and remains out of effect for a period of 12 consecutive months, in which case the exemption shall no longer be applicable.

"\$27-8A-6.

| "" | the department's application for a license renewal |
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| form shall i | nclude a question asking if the producer has met |
| the state's | continuing education requirements as set forth in |
| this chapter | , and by signing the application, he or she |
| certifies th | e answer of yes or no as being a correct |
| statement. S | tuch certification statement may be answered either |
| by the produ | cer, the employer of the producer, or any insurer |
| with which t | he producer is appointed. In answering the |
| certificatio | on statement, the employer or insurer shall be |
| entitled to | rely on and act upon the oral or written statement |
| of the produ | cer regarding whether the producer has met the |
| state's cont | inuing education requirements, what courses, |
| programs, or | seminars of instruction were taken and the number |
| of hours inv | olved. Neither the an employer of a producer or |
| <u>service repr</u> | esentative nor the any insurer appointing a |
| producer or | service representative shall be responsible or |
| liable in an | y way for the failure of any producer or service |
| <u>representati</u> | ve to meet the requirements of this chapter or to |
| maintain the | necessary records. No employer or insurer shall |
| be required | to investigate or inquire whether the producer or |
| service repr | esentative has met the requirements specified |
| herein prior | to the agent <u>individual</u> becoming licensed |
| appointed as | a producer or service representative for the |
| employer or | insurer. The responsibility for complying with the |

| L | requiremen | nts of this | chapter | Sections | 27-8A-1 | and 27- | 8A-2 |
|---|------------|------------------------|--------------------|-----------------|---------|----------|-----------|
| 2 | shall rest | solely or | the pro | ducer <u>or</u> | service | represen | tative." |
| 3 | | Section 2. | Section | 27-7-4.4 | is adde | d to the | : Code of |

\$27-7-4.4. Fingerprints.

Alabama 1975, to read as follows:

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- (a) In order to make a determination of insurance producer license eligibility, the commissioner is authorized to require fingerprints of initial resident applicants for an insurance producer license and to submit the fingerprints and the fee required to perform the criminal history record checks to the Alabama Department of Public Safety and the Federal Bureau of Investigation (FBI) for state and national criminal history record checks.
- (b) The commissioner shall require a criminal history record check on each initial resident applicant for insurance producer license in accordance with this section. The commissioner shall require each applicant to submit a full set of fingerprints, including a scanned file from a hard copy fingerprint, in order for the commissioner to obtain and receive national criminal history records from the FBI Criminal Justice Information Services Division.
- (c) The commissioner may contract for the collection, transmission, and resubmission of fingerprints required under this section. If the commissioner does so, the fee for collecting, transmitting, and retaining fingerprints

shall be payable directly to the contractor by the applicant.

The commissioner may agree to a reasonable fingerprinting fee

to be charged by the contractor and both the contractor's fee

and the fee required to perform the criminal history check

shall be collected from the applicant by the contractor.

(d) The commissioner may waive submission of fingerprints by any person who has previously furnished fingerprints and those fingerprints are on file with the centralized repository of the NAIC.

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- (e) The commissioner is authorized to receive criminal history record information in lieu of the Alabama Department of Public Safety that submitted the fingerprints to the FBI.
- (f) The commissioner is authorized to submit electronic fingerprint records and necessary identifying information to the NAIC for permanent retention in a centralized repository. The purpose of such a centralized repository is to provide insurance commissioners with access to fingerprint records in order to perform criminal history record checks.
- (g) The commissioner shall treat and maintain an applicant's fingerprints and any criminal history record information obtained under this section as confidential and shall apply security measures consistent with the Criminal Justice Information Services Division of the Federal Bureau of

| 1 | Investigation standards for the electronic storage of |
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| 2 | fingerprints and necessary identifying information and limit |
| 3 | the use of records solely to the purposes authorized in this |
| 4 | section. The fingerprints and any criminal history record |
| 5 | information shall not be subject to subpoena, other than one |
| 6 | issued in a criminal action or investigation, and shall be |
| 7 | confidential. |

- (h) As used in this section, "initial resident applicant" means an initial home state license and an additional line of authority under an existing home state license where a criminal history record check has not been obtained.
- (i) The commissioner may promulgate reasonable regulations as are necessary or proper to carry out the purposes of this section in accordance with Chapter 2 of this title. The commissioner may by regulation provide for the delayed enforcement of this section for up to 24 months following the effective date of this act to allow for implementation.
- Section 3. Chapter 22A is added to Title 27, Code of Alabama 1975, to read as follows:
- 22 Chapter 22A. Portable Electronics Insurance.
- \$27-22A-1. Definitions.

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For purposes of this chapter, the following terms

have the following meanings:

| 1 | (1) COMMISSIONER. The Alabama Commissioner of |
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| 2 | Insurance. |
| 3 | (2) CUSTOMER. A person who purchases portable |
| 4 | electronics or services. |
| 5 | (3) DEPARTMENT. The Alabama Department of Insurance. |
| 6 | (4) ENROLLED CUSTOMER. A customer who elects |
| 7 | coverage under a portable electronics insurance policy issued |
| 8 | to a vendor of portable electronics. |
| 9 | (5) LOCATION. Any physical location in the State of |
| 10 | Alabama or any website, call center site, or similar location |
| 11 | directed to residents of the State of Alabama. |
| 12 | (6) PORTABLE ELECTRONICS. Electronic devices that |
| 13 | are portable in nature, their accessories and services related |
| 14 | to the use of the device. |
| 15 | (7)a. PORTABLE ELECTRONICS INSURANCE. Insurance |
| 16 | providing coverage for the repair or replacement of portable |
| 17 | electronics which may provide coverage for portable |
| 18 | electronics against any one or more of the following causes of |
| 19 | loss: Loss, theft, inoperability due to mechanical failure, |
| 20 | malfunction, damage, or other similar cause of loss. |
| 21 | b. "Portable electronics insurance" does not |
| 22 | include: |
| 23 | 1. A service contract governed by Chapter 32 of |

Title 8 of the Code of Alabama 1975.

| 1 | 2. A policy of insurance covering a seller's or a |
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| 2 | manufacturer's obligations under a warranty. |
| 3 | 3. A homeowner's, renters, private passenger |
| 4 | automobile, commercial multi-peril, or similar policy. |
| 5 | (8) PORTABLE ELECTRONICS TRANSACTION. Either of the |
| 6 | following: |
| 7 | a. The sale or lease of portable electronics by a |
| 8 | vendor to a customer. |
| 9 | b. The sale of a service related to the use of |
| 10 | portable electronics by a vendor to a customer. |
| 11 | (9) SUPERVISING ENTITY. A business entity that is a |
| 12 | licensed insurer or insurance producer that is appointed by an |
| 13 | insurer to supervise the administration of a portable |
| 14 | electronics insurance program. |
| 15 | (10) VENDOR. A person in the business of engaging in |
| 16 | portable electronics transactions directly or indirectly. |
| 17 | §27-22A-2. Licensure of vendors. |
| 18 | (a) A vendor is required to hold a limited lines |
| 19 | insurance producer license to sell or offer coverage under a |
| 20 | policy of portable electronics insurance. |
| 21 | (b) A limited lines insurance producer license |
| 22 | issued in accordance with this chapter shall authorize any |

employee or authorized representative of the vendor to sell or

offer coverage under a policy of portable electronics

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| L | insurance | e to | а | customer | at | each | location | at | which | the | vendor |
|---|-----------|------|-----|-----------|------|-------|-----------|------|-------|-----|--------|
| 2 | engages i | in p | ort | able elec | ctro | onics | transacti | lons | 5. | | |

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- (c) The supervising entity shall maintain a registry of vendor locations which are authorized to sell or solicit portable electronics insurance coverage in this state. Upon request by the director and with 10 days' notice to the supervising entity, the registry shall be open to inspection and examination by the director during regular business hours of the supervising entity.
- (d) Notwithstanding any other provision of law, a license issued in accordance with this section shall authorize the licensee and its employees or authorized representatives to engage in those activities that are permitted in this section.
- \$27-22A-3. Requirements for sale of portable electronics insurance.
- (a) At every location where portable electronics insurance is offered to customers, brochures or other written materials must be made available to a prospective customer which:
- (1) Disclose that portable electronics insurance may provide a duplication of coverage already provided by a customer's homeowner's insurance policy, renter's insurance policy, or other source of coverage.

| 1 | (2) State that the enrollment by the customer in a |
|---|--|
| 2 | portable electronics insurance program is not required in |
| 3 | order to purchase or lease portable electronics or services. |

- (3) Summarize the material terms of the insurance coverage, including all of the following:
 - a. The identity of the insurer.

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- b. The identity of the supervising entity.
- c. The amount of any applicable deductible and how it is to be paid.
 - d. Benefits of the coverage.
- e. Key terms and conditions of coverage such as whether portable electronics may be repaired or replaced with similar make and model reconditioned or non-original manufacturer parts or equipment.
- (4) Summarize the process for filing a claim, including a description of how to return portable electronics and the maximum fee applicable in the event the customer fails to comply with any equipment return requirements.
- (5) State that an enrolled customer may cancel enrollment for coverage under a portable electronics insurance policy at any time and the person paying the premium shall receive a refund or credit of any applicable unearned premium.
- (b) Portable electronics insurance may be offered on a month to month or other periodic basis as a group or master

| L | commercial | inland | marine | policy | issued | to | a | vendor | of | portable |
|---|-------------|----------|---------|----------|----------|----|---|--------|----|----------|
| 2 | electronics | s for it | ts enro | lled cus | stomers. | | | | | |

- (c) Eligibility and underwriting standards for customers electing to enroll in coverage shall be established for each portable electronics insurance program.
- §27-22A-4. Authority of vendors of portable electronics.

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- (a) The employees and authorized representatives of vendors may sell or offer portable electronics insurance to customers and shall not be subject to licensure as an insurance producer under this chapter provided that:
- (1) The vendor obtains a limited lines license to authorize its employees or authorized representatives to sell or offer portable electronics insurance pursuant to this section.
- (2) The insurer issuing the portable electronics insurance either directly supervises or appoints a supervising entity to supervise the administration of the program including development of a training program for employees and authorized representatives of the vendors. The training required by this subdivision shall comply with all of the following:
- a. The training shall be delivered to employees and authorized representatives of the vendors who are directly

| L | engaged | in | the | activity | of | selling | or | offering | portable |
|---|----------|------|------|----------|----|---------|----|----------|----------|
| > | electror | nics | sins | surance. | | | | | |

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- b. The training may be provided in electronic form. However, if conducted in an electronic form the supervising entity shall implement a supplemental education program regarding the portable electronics insurance product that is conducted and overseen by licensed employees of the supervising entity.
- c. Each employee and authorized representative shall receive basic instruction about the portable electronics insurance offered to customers and the disclosures required under Section 27-22A-3.
- (3) No employee or authorized representative of a vendor of portable electronics shall advertise, represent, or otherwise hold himself or herself out as a nonlimited lines licensed insurance producer.
- (b) Notwithstanding any other provision of law, employees or authorized representatives of a vendor of portable electronics shall not be compensated based primarily on the number of customers enrolled for portable electronics insurance coverage but may receive compensation for activities under the limited lines license which is incidental to their overall compensation.
- (c) The charges for portable electronics insurance coverage may be billed and collected by the vendor of portable

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electronics. Any charge to the enrolled customer for coverage that is not included in the cost associated with the purchase or lease of portable electronics or related services shall be separately itemized on the enrolled customer's bill. If the portable electronics insurance coverage is included with the purchase or lease of portable electronics or related services, the vendor shall clearly and conspicuously disclose to the enrolled customer that the portable electronics insurance coverage is included with the portable electronics or related services. Vendors billing and collecting such charges shall not be required to maintain such funds in a segregated account provided that the vendor is authorized by the insurer to hold such funds in an alternative manner and remits such amounts to the supervising entity within 60 days of receipt. All funds received by a vendor from an enrolled customer for the sale of portable electronics insurance shall be considered funds held in trust by the vendor in a fiduciary capacity for the benefit of the insurer. Vendors may receive compensation for billing and collection services.

§27-22A-5. Suspension or revocation of license.

(a) If a vendor of portable electronics or its employees or authorized representative violates any provision of this section, the commissioner, after opportunity for hearing, which hearing may be waived, may do any of the following:

| 1 | | (1 |) Impose | fir | nes no | ot to | excee | d five | hundred | doll | Lars |
|---|-----------|-------|----------|------|--------|-------|--------|--------|--------------------|------|------|
| 2 | (\$500) p | per v | iolation | or | five | thous | sand d | ollars | (\$5 , 000) | in | the |
| 3 | aggregat | te fo | r such c | ondı | ıct. | | | | | | |

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- (2) Impose other penalties that the commissioner deems necessary and reasonable to carry out the purposes of this chapter, including:
- a. Suspending the privilege of transacting portable electronics insurance pursuant to this section at specific business locations where violations have occurred.
- b. Suspending or revoking the ability of individual employees or authorized representatives to act under the license.
- c. Suspending or revoking the vendor's limited lines insurance producer license.
- 15 §27-22A-6. Termination of portable electronics insurance.

17 Notwithstanding any other provision of law:

- (1) An insurer may terminate or otherwise change the terms and conditions of a policy of portable electronics insurance only upon providing the policyholder and enrolled customers with at least 30 days' notice.
- (2) If the insurer changes the terms and conditions, then the insurer shall provide the vendor policyholder with a revised policy or endorsement and each enrolled customer with a revised certificate, endorsement, updated brochure, or other

evidence indicating a change in the terms and conditions has cocurred and a summary of material changes.

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- (3) Notwithstanding subdivision (1) of this section, an insurer may terminate an enrolled customer's enrollment under a portable electronics insurance policy upon 15 days' notice for discovery of fraud or material misrepresentation in obtaining coverage or in the presentation of a claim thereunder.
- (4) Notwithstanding subdivision (1) of this section, an insurer may immediately terminate an enrolled customer's enrollment under a portable electronics insurance policy:
 - a. For nonpayment of premium.
- b. If the enrolled customer ceases to have an active service with the vendor of portable electronics.
- c. If an enrolled customer exhausts the aggregate limit of liability, if any, under the terms of the portable electronics insurance policy and the insurer sends notice of termination to the enrolled customer within 30 calendar days after exhaustion of the limit. However, if notice is not timely sent, enrollment shall continue notwithstanding the aggregate limit of liability until the insurer sends notice of termination to the enrolled customer.
- (5) Where a portable electronics insurance policy is terminated by a policyholder, the policyholder shall mail or deliver written notice to each enrolled customer advising the

enrolled customer of the termination of the policy and the effective date of termination. The written notice shall be mailed or delivered to the enrolled customer at least 30 days prior to the termination.

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(6) Whenever notice or correspondence with respect to coverage under a policy of portable electronics insurance is required pursuant to this section or is otherwise required by law, it shall be in writing and may be mailed or delivered to the vendor of portable electronics at the vendor's mailing address and to its affected enrolled customers' last known mailing addresses on file with the insurer. If mailed, the insurer or vendor of portable electronics, as the case may be, shall maintain proof of mailing in a form authorized or accepted by the United States Postal Service or other commercial mail delivery service. Alternatively, an insurer or vendor policyholder may comply with this subdivision by providing such notice or correspondence to a vendor or its affected enrolled customers, as the case may be, by electronic means. For purposes of this subsection, an enrolled customer's provision of an electronic mail address to the insurer or vendor of portable electronics, as the case may be, shall be deemed consent to receive notices and correspondence by electronic means. If accomplished through electronic means, the insurer or vendor of portable electronics, as the case may

| L | be, | shall | maintain | proof | that | the | notice | or | correspondence | was |
|---|------|-------|----------|-------|------|-----|--------|----|----------------|-----|
|) | sent | | | | | | | | | |

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- (7) Notice or correspondence required by this section or otherwise required by law may be sent on behalf of an insurer or vendor, as the case may be, by the supervising entity appointed by the insurer.
 - §27-22A-7. Application for license and fees.
- (a) A sworn application for a license under this chapter shall be made to and filed with the department on forms prescribed and furnished by the commissioner.
- (b) The application shall provide all of the following:
- (1) The name, residence address, and other information required by the commissioner for an employee or officer of the vendor that is designated by the applicant as the person responsible for the vendor's compliance with the requirements of this chapter. However, if the vendor derives more than 50 percent of its revenue from the sale of portable electronics insurance the information noted above shall be provided for all officers, directors, and shareholders of record having beneficial ownership of 10 percent or more of any class of securities registered under the federal securities law.
- (2) The location of the applicant's home office.

| 1 | (c) Any vendor engaging in portable electronics |
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| 2 | insurance transactions on or before the effective date of this |
| 3 | act must apply for licensure within 90 days of the application |
| 4 | being made available by the department. Any applicant |
| 5 | commencing operations after the effective date of this act |
| 6 | must obtain a license prior to offering portable electronics |
| 7 | insurance. |

(d) The commissioner shall by regulation provide for the expiration date of licenses and for the biennial renewal of licenses issued pursuant to this chapter.

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- (e) Each vendor of portable electronics licensed under this chapter shall pay to the commissioner a fee as prescribed by the commissioner but in no event shall the fee exceed one thousand dollars (\$1,000) for an initial portable electronics limited lines license and five hundred dollars (\$500) for each renewal thereof. However, for a vendor that is engaged in portable electronics transactions at 10 or fewer locations in the state the fee shall not exceed one hundred dollars (\$100) for an initial license and for each renewal thereof.
- (f) Each vendor licensed in accordance with this chapter shall be considered to have performed acts equivalent to and constituting an appointment of the commissioner as the vendor's attorney to receive service of legal process issued against the vendor in this state upon causes of action arising

within this state out of transactions under the license. The provisions of Section 27-7-29 applicable to nonresident insurance producers shall be applicable to vendors licensed in accordance with this chapter.

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Section 4. (a) Every license for the automobile and industrial fire lines of authority in force immediately prior to the effective date of this act and existing under any law amended by this act is valid until its expiration date on or after the effective date of this act, unless earlier terminated in accordance with applicable law. Upon the next renewal of a license for the automobile line of authority, the license shall be replaced with a license for the personal lines line of authority. Upon the next renewal of a license for the industrial fire line of authority, the license shall be replaced with a license for the property line of authority.

(b) Any appointment for the automobile or industrial fire lines of authority in place immediately prior to the effective date of this act and existing under any law amended by this act is valid until its expiration date on or after the effective date of this act, unless earlier terminated in accordance with applicable law. Upon the next renewal of an appointment for the automobile line of authority, the appointment shall be replaced with an appointment for the personal lines line of authority, and upon the next renewal of an appointment for the industrial fire line of authority, the

| 1 | appointment shall be replaced with an appointment for the |
|---|--|
| 2 | property line of authority, and the appointments shall |
| 3 | thereafter be subject to continuation or termination as though |
| 4 | originally issued in accordance with this act. |
| 5 | Section 5. Sections 27-7-20 and 27-7-21, Code of |
| 6 | Alabama 1975, are repealed. |
| 7 | Section 6. This act shall become effective on the |
| 8 | first day of January next following its passage and approval |
| 9 | by the Governor, or its otherwise becoming law. |

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| 11 12 13 | | Greg Pappas Clerk | |
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| 16 | Senate | 03-MAY-12 | Passed |