- 1 SB106
- 2 135731-2
- 3 By Senator Blackwell
- 4 RFD: Banking and Insurance
- 5 First Read: 07-FEB-12
- 6 PFD: 01/30/2012

135731-2:n:01/20/2012:LCG/th LRS2012-329R1 1 2 3 4 5 6 7 SYNOPSIS: Under existing law, insurance producers are 8 licensed for various lines of authority, including 9 10 automobile and industrial fire. 11 Under existing law, certain insurance 12 producers must complete a prelicensing course of 13 study before qualifying for an insurance producer license. 14 Under existing law, administrative 15 16 complaints filed by the Department of Insurance 17 against insurance producers must be served via 18 registered or certified mail. 19 Under existing law, insurance producers are 20 generally subject to a continuing education 21 requirement but there are several exceptions to 22 this requirement. 23 Under existing law, insurance producers are 24 required to certify on the license renewal form 25 whether they have completed the continuing 26 education requirement.

Under existing law, insurance licensees are
 required to notify the commissioner of any change
 in legal name or address within 30 days.

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Under existing law, there are no special provisions in the insurance producer licensing laws regarding the sale of insurance coverage of portable electronics.

This bill would eliminate the insurance producer lines of authority for automobile and industrial fire and provide a transition for existing producer licenses and would add travel and crop insurance as limited lines insurance.

This bill would also provide exceptions to the prelicensing course of study to qualify for an insurance producer license for those applicants with a college insurance degree and for applicants for the variable life and variable annuity line of authority.

19This bill would also provide an exception to20the prelicensing examination requirement for an21insurance producer license for those applicants for22the variable life and variable annuity line of23authority, but would require those applicants to be24licensed for the life line of authority and also be25registered under the securities law.

26This bill would also authorize the27Commissioner of Insurance to prescribe by

1 regulation alternative methods to serve 2 administrative complaints. This bill would eliminate certain exemptions 3 4 from the continuing education requirement for insurance producers, but would provide a 5 grandfather provision for those currently exempt. 6 7 This bill would eliminate the requirement for insurance producers to certify on the license 8 renewal form whether they have complied with the 9 10 continuing education requirement. 11 This bill would require insurance licensees 12 to notify the commissioner of any change in mailing 13 address or electronic mail address within 30 days. This bill would authorize the commissioner 14 to require new applicants for an insurance producer 15 16 license to submit fingerprints and perform a 17 criminal history background check. This bill would provide special licensing 18 provisions for insurance coverage of portable 19 electronics. 20 21 22 A BILL 23 TO BE ENTITLED 24 AN ACT 25 26 Relating to insurance; to amend Sections 27-7-1, 27 27-7-5, 27-7-14.1, 27-7-17, 27-7-37, 27-8A-1, and 27-8A-6,

1 Code of Alabama 1975, and to add Section 27-7-4.4 to the Code 2 of Alabama 1975; to add Chapter 22A to Title 27, beginning with Section 27-22A-1, and to repeal Sections 27-7-20 and 3 4 27-7-21, Code of Alabama 1975; to eliminate the insurance producer lines of authority for automobile and industrial fire 5 6 and provide a transition for existing producer licenses; to 7 add travel and crop insurance as limited lines insurance; to provide exceptions to the prelicensing course of study to 8 9 qualify for an insurance producer license for applicants with 10 a college insurance degree and for applicants for the variable life and variable annuity line of authority; to authorize the 11 12 Commissioner of Insurance to prescribe by regulation 13 alternative methods to serve administrative complaints; to 14 eliminate certain exemptions from the continuing education requirements of insurance producers while providing a 15 grandfather provision for those currently exempt; to eliminate 16 17 the requirement that insurance producers certify on the license renewal form whether they have complied with the 18 continuing education requirement; to require insurance 19 licensees to notify the commissioner of any change in mailing 20 21 address or electronic mail address within 30 days; to 22 authorize the commissioner to require applicants to submit 23 fingerprints and to perform a criminal history record check of 24 all new applicants; to define terms relating to insurance 25 coverage of portable electronics; to require vendors to hold a 26 certain license to offer a policy of portable electronics 27 insurance; to provide certain requirements applicable to

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1 vendors of portable electronics insurance; to provide fees for 2 a limited lines insurance producer license for portable electronics insurance; and to provide an effective date. 3 BE IT ENACTED BY THE LEGISLATURE OF ALABAMA: 4 Section 1. Sections 27-7-1, 27-7-5, 27-7-14.1, 5 27-7-17, 27-7-37, 27-8A-1, and 27-8A-6, Code of Alabama 1975, 6 7 are amended to read as follows: "\$27-7-1. 8 "For the purposes of this chapter, the following 9 10 terms shall have the meanings respectively ascribed to them by this section: 11 12 "(1) BUSINESS ENTITY. A corporation, association, 13 partnership, limited liability company, limited liability 14 partnership, or other legal entity. 15 "(2) COMMISSIONER. The Alabama Commissioner of 16 Insurance. 17 "(3) HOME STATE. The District of Columbia and any state or territory of the United States in which an insurance 18 producer maintains his or her principal place of residence or 19 principal place of business and is licensed to act as an 20 insurance producer. 21 22 "(4) INSURANCE. As defined in Section 27-1-2. 23 "(5) INSURANCE PRODUCER or PRODUCER. A person 24 required to be licensed under the laws of this state to sell, 25 solicit, or negotiate insurance. "(6) INSURER. As defined in Section 27-1-2. For the 26 27 purposes of this chapter, insurer shall also mean an insurance

1 company licensed pursuant to Chapter 3, commencing with 2 Section 27-3-1 of this title; a health care service plan licensed pursuant to Article 6, commencing with Section 3 4 10-4-100 of Chapter 4 of Title 10 10A-20-6.01 of Chapter 20 of Title 10A; a dental service corporation licensed pursuant to 5 6 Article 12, commencing with Section 22-21-360 of Chapter 21 of 7 Title 22; a health maintenance organization licensed pursuant to Chapter 21A, commencing with Section 27-21A-1 of this 8 title; a mutual aid association licensed pursuant to Chapter 9 10 30, commencing with Section 27-30-1 of this title; a fraternal benefit society licensed pursuant to Chapter 34, commencing 11 12 with Section 27-34-1 of this title; an automobile club or 13 association licensed pursuant to Chapter 39, commencing with 14 Section 27-39-1 of this title; and a legal service insurance 15 corporation licensed pursuant to Chapter 43, commencing with Section 27-43-1 of this title. 16

17 "(7) LICENSE. A document issued by the commissioner 18 authorizing a person to act as an insurance producer for the 19 lines of authority specified in the document. The license 20 itself does not create any authority, actual, apparent, or 21 inherent, in the holder to represent or commit an insurance 22 carrier.

"(8) LICENSEE. A producer or service representative
 licensed in accordance with this chapter; a reinsurance
 intermediary licensed in accordance with Chapter 5A; a
 managing general agent licensed in accordance with Chapter 6A;

and a surplus line broker licensed in accordance with Chapter
 10.

"(9) LICENSEE PENALTIES. For a producer or service 3 4 representative licensed in accordance with this chapter, the penalties set forth in Section 27-7-19; for a reinsurance 5 intermediary licensed in accordance with Chapter 5A, the 6 7 penalties set forth in Section 27-5A-11; for a managing general agent licensed in accordance with Chapter 6A, the 8 penalties set forth in Section 27-6A-7; and for a surplus line 9 10 broker licensed in accordance with Chapter 10, the penalties set forth in Section 27-10-32. 11

12 "(8)(10) LIFE LINES OF AUTHORITY. Any one or more of 13 the following lines as defined in Section 27-7-14.1: Life; 14 accident and health or sickness, also known as disability; and 15 variable life and variable annuity products.

"(9)(11) LIMITED LINE CREDIT INSURANCE. Credit life, 16 17 credit disability, credit property, credit unemployment, creditor-placed, also known as forced-placed, nonfiling, 18 involuntary unemployment, mortgage life, mortgage guaranty, 19 mortgage disability, guaranteed automobile protection (GAP), 20 21 family and medical leave insurance, and any other form of 22 insurance offered in connection with an extension of credit 23 that is limited to partially or wholly extinguishing that 24 credit obligation that the commissioner determines should be 25 designated a form of limited line credit insurance.

26 "(10)(12) LIMITED LINE CREDIT INSURANCE PRODUCER. A
 27 person who sells, solicits, or negotiates one or more forms of

limited line credit insurance coverage to individuals through
 a master, corporate, group, or individual policy.

3 "(11)(13) LIMITED LINES INSURANCE. Limited line
4 credit insurance, insurance on rental vehicles defined in
5 Section 27-7-5.1, travel and crop insurance as defined in
6 Section 27-7-14.1, portable electronics insurance as defined
7 in Chapter 22A, and any other line of insurance that the
8 commissioner deems necessary to recognize for the purposes of
9 complying with subsection (e) of Section 27-7-28.

10 "(12)(14) LIMITED LINES PRODUCER. A person
11 authorized by the commissioner to sell, solicit, or negotiate
12 limited lines insurance.

"(13) (15) NAIC. The National Association of
 Insurance Commissioners.

15 "(14)(16) NEGOTIATE. The act of conferring directly 16 with or offering advice directly to a purchaser or prospective 17 purchaser of a particular contract of insurance concerning any 18 of the substantive benefits, terms, or conditions of the 19 contract, provided that the person engaged in that act either 20 sells insurance or obtains insurance from insurers for 21 purchasers.

22 "(15)(17) PERSON. An individual or a business 23 entity.

"(16)(18) PROPERTY LINES OF AUTHORITY. Any one or
 more of the following lines as defined in Section 27-7-14.1:
 Property; casualty; and personal lines; and automobile.

"(17)(19) SELL. To exchange a contract of insurance
 by any means, for money or its equivalent, on behalf of an
 insurance company.

4 "(18)(20) SERVICE REPRESENTATIVE. A natural person, other than an officer, manager, or managing general agent of 5 6 the insurer, employed on salary or at an hourly rate by an 7 insurer, managing general agent, or a captive producer to work for, with or through producers in selling, soliciting, or 8 negotiating insurance in the insurer or in the insurers 9 10 represented by the managing general agent or a captive producer, but only in the property lines of authority. 11 12 Officers and salaried nonresident traveling representatives of 13 a mutual insurer operating on the premium deposit plan or of a 14 reciprocal insurer not using resident producers for the solicitation of business who inspect risks or solicit 15 insurance in this state and who receive no commissions from 16 17 the insurer shall be deemed also to be service representatives. A service representative shall otherwise 18 qualify and be licensed as a service representative under this 19 chapter, but shall not be required to take and pass an 20 21 examination nor be a resident of Alabama if qualified as a 22 service representative in the state of his or her domicile. 23 The service representative must be appointed for each insurer 24 or association of insurers represented and for each class of 25 insurance handled by the insurer or insurers in this state.

1 "(19)(21) SOLICIT. Attempting to sell insurance or 2 asking or urging a person to apply for a particular kind of 3 insurance from a particular company.

4 "(20)(22) TERMINATE. The cancellation of the
5 relationship between an insurance producer and the insurer or
6 the termination of a producer's authority to transact
7 insurance.

8 "(21)(23) UNIFORM BUSINESS ENTITY APPLICATION. The 9 current version of the NAIC Uniform Business Entity 10 Application for resident and nonresident business entities.

11 "(22)(24) UNIFORM APPLICATION. The current version 12 of the NAIC Uniform Application for resident and nonresident 13 producer licensing.

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"§27-7-5.

15 "(a) An individual applying for a resident insurance 16 producer license shall make application to the commissioner on 17 the Uniform Application, and an individual applying for a service representative license shall make application to the 18 commissioner on the application prescribed by the 19 20 commissioner, each declaring under penalty of refusal, 21 suspension, or revocation of the license that the statements 22 made in the application are true, correct, and complete to the 23 best of the individual's knowledge and belief. Before 24 approving the application, the commissioner shall find that the individual has satisfied all of the following: 25

"(1) The individual is at least 18 years of age.

"(2) The individual has not committed any act that
 is a ground for denial, suspension, or revocation set forth in
 Section 27-7-19.

4 "(3) The individual has completed a prelicensing course of study for the lines of authority for which the 5 6 person has applied, consisting of 20 classroom hours per line 7 of authority, or equivalent individual instruction, on the general principles of insurance for that line of authority, 8 the course to be taught only by those educational 9 10 institutions, junior or senior colleges, technical colleges, trade schools, insurance companies, or insurance trade 11 12 organizations which hold written authority from the 13 commissioner to issue certificates of completion.

14 "a. Each authority holder must apply annually for 15 the continued authority to issue certificates under rules and 16 regulations to be prescribed by the commissioner.

17 "b. Prior to writing the designated examination for 18 license, the applicant must furnish a certificate of 19 completion of the aforesaid prelicensing course from the 20 authorized educational institution, insurance company, or 21 insurance trade organization.

"c. All applicants for a license to transact the life lines of authority who are holders of the professional designation chartered life underwriter (CLU); all applicants for a license to transact the property lines of authority who are holders of the professional designations chartered property casualty underwriter (CPCU) or certified insurance

1 counselor (CIC); or other similar professional insurance 2 designations as the commissioner may prescribe by regulation shall be deemed to have completed the prelicensing course as 3 4 prescribed in this subdivision. "d. All applicants with a college insurance degree 5 are exempt from the requirements of this subdivision for all 6 7 lines of authority. "d.e. All applicants for a license to transact only 8 the following lines of authority shall be exempt from the 9 10 requirements of this subdivision: "1. Industrial fire, commonly known as debit fire, 11 12 insurance Variable life and variable annuity products. "2. Limited lines insurance. 13 14 "e.f. All producers and service representatives who 15 are lawfully licensed as such for a particular line of authority as an agent, broker, solicitor, or service 16 17 representative immediately prior to January 1, 2002, the effective date of this amendatory act are exempt from the 18 requirements of this subdivision for that line of authority 19 unless, after January 1, 2002 the effective date of this 20 21 amendatory act, the license is permitted to expire or is 22 otherwise terminated and remains out of effect for a period of 12 consecutive months, in which case the exemption from the 23 24 prelicensing course shall no longer be applicable. "(4) The individual has successfully passed the 25 examination for the lines of authority for which the 26

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individual has applied, except that no examination shall be required of an applicant as follows:

3 "a. All applicants for a license to transact only4 one or more of the limited lines insurance.

5 "b. All applicants for a license to transact the 6 life lines of authority who are holders of the professional 7 designation chartered life underwriter (CLU) variable life and 8 variable annuity products line of authority.

9 "c. All applicants for a license to transact the 10 property lines of authority who are holders of the 11 professional designation chartered property casualty 12 underwriter (CPCU) or certified insurance counselor (CIC).

13 "d. The commissioner may prescribe by regulation
 14 other similar professional insurance designations as
 15 exemptions from the examination requirement for particular
 16 lines of authority.

17 "e.c. All producers lawfully licensed as such for a particular line of authority as an agent, broker, solicitor, 18 19 or service representative immediately prior to January 1,  $\frac{2002}{7}$  the effective date of this amendatory act are exempt 20 21 from the requirements of this subdivision for that line of 22 authority unless, after January 1, 2002 the effective date of 23 this amendatory act, the license is permitted to expire or is 24 otherwise terminated and remains out of effect for a period of 25 12 consecutive months, in which case the exemption from examination shall no longer be applicable. 26

27 "f.<u>d.</u> All service representatives.

"(5) The individual has paid the fees set forth in
 Section 27-4-2.

3 "(6) All producers seeking to be licensed for or
4 holding the variable life and variable annuity product line of
5 authority must also hold the life line of authority as an
6 insurance producer and must also successfully complete the
7 appropriate securities examinations and be registered under
8 the securities law.

9 "(b) A business entity acting as an insurance 10 producer is required to obtain an insurance producer license. 11 Application shall be made using the Uniform Business Entity 12 Application. Before approving the application, the 13 commissioner shall find that the business entity has satisfied 14 all of the following:

"(1) A licensed individual producer has been
designated responsible for the business entity's compliance
with the insurance laws, rules, and regulations of this state.

18 "(2) The business entity has paid the fees set forth19 in Section 27-4-2.

20 "(c) The commissioner may require any documents
21 reasonably necessary to verify the information contained in an
22 application.

"(d) Each insurer that sells, solicits, or negotiates any form of limited line credit insurance shall provide to each individual whose duties will include selling, soliciting, or negotiating limited line credit insurance a program of instruction. 1

"§27-7-14.1.

2 "(a) Unless denied licensure pursuant to Section 27-7-19, persons who have met the requirements of Sections 3 27-7-4.3 and 27-7-5 shall be issued an insurance producer 4 license. An insurance producer may receive qualification for a 5 6 license in one or more of the following lines of authority: 7 "(1) LIFE. Insurance coverage on human lives including benefits of endowment and annuities, and may include 8 benefits in the event of death or dismemberment by accident 9 10 and benefits for disability income. 11 "(2) ACCIDENT AND HEALTH OR SICKNESS, commonly known 12 as disability. Insurance coverage for sickness, bodily injury, 13 or accidental death and may include benefits for disability 14 income. 15 "(3) PROPERTY. Insurance coverage for the direct or consequential loss or damage to property of every kind. 16 17 "(4) CASUALTY. Insurance coverage against legal liability, including that for death, injury, or disability or 18 damage to real or personal property, and surety. 19 "(5) VARIABLE LIFE and VARIABLE ANNUITY PRODUCTS. 20 21 Insurance coverage provided under variable life insurance 22 contracts and variable annuities. 23 "(6) PERSONAL LINES. Property and casualty insurance 24 coverage sold to individuals and families for primarily 25 noncommercial purposes. 26 "(7) CREDIT. Limited line credit insurance.

| 1 | " (          | (8)  | BAIL   | BOND.  | Surety | coverage | for | bail, | as | defined |
|---|--------------|------|--------|--------|--------|----------|-----|-------|----|---------|
| 2 | in Chapter 1 | L3 c | of Tit | cle 15 | •      |          |     |       |    |         |

3 "(9) AUTOMOBILE. Property and casualty coverage for 4 automobiles.

5 "(10) INDUSTRIAL FIRE, commonly known as debit fire.
6 Fire insurance sold through a debit agency system, in
7 accordance with regulations promulgated by the commissioner.
8 "(11)(9) RENTAL VEHICLE. As described in Section

9 27-7-5.1.

10"(10) CROP. Insurance providing protection against11damage to crops from unfavorable weather conditions, fire, or12lightning, flood, hail, insect infestation, disease or other13yield-reducing conditions or peril provided by the private14insurance market, or that is subsidized by the Federal Crop15Insurance Corporation, including Multi-Peril Crop Insurance.16"(11) PORTABLE ELECTRONICS. As defined in Section

17 <u>27-22A-1.</u>

18 "<u>(12) TRAVEL. Insurance coverage for trip</u>
19 cancellation, trip interruptions, baggage, life, sickness and
20 accident, disability, and personal effects when limited to a
21 specific trip and sold in connection with transportation
22 provided by a common carrier.

23 "(12)(13) Any other line of insurance permitted
 24 under state laws or regulations.

"(b) Unless denied licensure pursuant to Section
27-7-19, persons who have met the requirements of Section
27 27-7-5 shall be issued a service representative license. A

service representative shall receive qualification for a
 license in the following lines of authority:

"(1) PROPERTY. Insurance coverage for the direct or
 consequential loss or damage to property of every kind.

5 "(2) CASUALTY. Insurance coverage against legal
6 liability, including that for death, injury, or disability or
7 damage to real or personal property, and surety.

8 "(c) An insurance producer or service representative 9 license shall remain in effect unless revoked or suspended as 10 long as the license renewal fee set forth in Section 27-8A-9 11 is paid and education requirements for resident individual 12 producers and service representatives set forth in Chapter 8A 13 of this title are met by the due date.

14 "(d) An individual insurance producer who allows his 15 or her license to lapse may, within 12 months from the due date of the renewal fee, reinstate the same license without 16 17 the necessity of completing the prelicensing course or passing a written examination; a service representative who allows his 18 or her license to lapse may, within 12 months from the due 19 date of the renewal fee, reinstate the same license without 20 21 the necessity of completing the prelicensing course; however, 22 a penalty in the amount of double the unpaid renewal fee shall 23 be required for any renewal fee received after the due date.

"(e) A licensed insurance producer or service
representative who is unable to comply with license renewal
procedures due to military service or some other extenuating
circumstance, e.g., a long-term medical disability, may

request a waiver of those procedures. The producer or service
 representative may also request a waiver of any examination
 requirement or any other fine or sanction imposed for failure
 to comply with renewal procedures.

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"§27-7-17.

6 "(a) The license of a producer or service 7 representative shall state the name and address of the 8 licensee, the personal identification number, date of 9 issuance, the lines of authority, the expiration date, and any 10 other information the commissioner deems necessary.

"(b) Licensees shall inform the commissioner by any means acceptable to the commissioner of a change in legal name, mailing address, or electronic mail address within 30 days of the change. Failure to timely inform the commissioner of a change in legal name, mailing address, or electronic mail address shall result in a penalty of fifty dollars (\$50).

17 "(c) In order to assist in the performance of the 18 commissioner's duties, the commissioner may contract with 19 nongovernmental entities, including the NAIC or any affiliates 20 or subsidiaries that the NAIC oversees, to perform any 21 ministerial functions, including the collection of fees, 22 related to producer licensing that the commissioner may deem 23 appropriate.

"(d) The commissioner may participate, in whole or
in part, with the NAIC or any affiliates or subsidiaries the
NAIC oversees in a centralized producer license registry where
the producer licenses and appointments may be centrally or

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simultaneously effected for all states that require a producer license and participate in the centralized producer license registry.

"(e) If the commissioner finds that participation in
a centralized producer license registry is in the public
interest, the commissioner may adopt any uniform standards and
procedures as are necessary to participate in the registry, to
include the central collection of all fees for licenses or
appointments that are processed through the registry.

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"§27-7-37.

11 "(a) The department shall institute a proceeding 12 against a licensee for the imposition of licensee penalties by 13 filing and serving a complaint as to the licensee, giving 14 notice thereof to the licensee and all insurers the licensee 15 is licensed or appointed to represent.

"(a)(b)(1) Any person having an interest and feeling 16 17 aggrieved may file a complaint with the commissioner against any licensed agent, solicitor, broker, managing general agent 18 19 or service representative for the purpose of revocation or suspension of his license <u>licensee</u> seeking the imposition of 20 21 licensee penalties against the licensee. The third-party 22 complaint shall be in writing and shall specify in reasonable detail the charge or charges made, the truth of which shall be 23 24 sworn to by the complainant or some other person who has knowledge of the facts averred. 25

26 "(b)(2) If, upon reviewing the <u>a third-party</u>
 27 complaint, the commissioner finds that the charges made

1 therein constitute grounds for the revocation or suspension of the license under Section 27-7-19 imposition of licensee 2 penalties against the licensee, he the commissioner shall 3 4 forthwith notify the licensee against whom the complaint has been made and serve him the licensee with a copy of the 5 complaint and giving notice thereof to all insurers the 6 7 licensee is licensed or appointed to represent. Service of the notice and copy of the complaint made shall be sent by 8 registered or certified mail, addressed to the licensee at the 9 10 address shown by the records of the commissioner, return receipt requested and marked "deliver addressee only." 11

12 "(c) The commissioner shall by regulation prescribe the methods through which service of a complaint and other 13 14 documents are made, which methods may include personal service, service by first class mail or certified mail, 15 service by publication, service by electronic means, or such 16 17 other alternative or dual methods of service as the commissioner may determine to be reasonably calculated to 18 furnish notice under the circumstances. 19

"(c) (d) Within 30 days after service upon the 20 21 licensee of the copy of the complaint made against him, the 22 licensee shall file with the commissioner his an answer in writing to the charges, either specifically admitting or 23 24 denying or specifically confessing and avoiding each of the charges made. If the licensee against whom the complaint has 25 been made stands in default for answer, the charges set forth 26 27 in the complaint shall be taken as admitted and the

<u>commissioner may enter an order imposing such licensee</u>
 penalties as may be warranted without the need for a hearing.

"(d)(e) After receipt of the licensee's answer, the 3 4 commissioner shall fix a time and place for the hearing of the complaint at his the commissioner's office or elsewhere as 5 provided in Section 27-2-30 and shall serve notice thereof 6 7 upon the licensee and the any third-party complainant by registered or certified mail as provided by regulation adopted 8 as directed in subsection (b) (c) of this section with respect 9 10 to service of the complaint upon the licensee; such notice 11 shall be served at least 20 days before the date fixed for the 12 hearing.

13 "(e)(f) At the time fixed by the commissioner for 14 the hearing, the complaint shall be heard before the 15 commissioner or a deputy appointed by him the commissioner, 16 and the any third-party complainant and licensee may each be 17 represented by an attorney-at-law and may give the testimony 18 and offer proof, documentary or ore tenus, as to the truth of 19 the charges and any denial thereof.

"(f) (g) The commissioner shall have any power of 20 21 subpoena, subpoena duces tecum or discovery obtaining in the 22 circuit courts of this state, and any party shall have the 23 right, upon request in writing filed with the commissioner, to 24 cause a writ of subpoena to issue out of the office of the 25 commissioner which shall be signed by him the commissioner or 26 his or her deputy and directed to the sheriff of any county of 27 this state returnable to the office of the commissioner. The

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1 cost of issuing and serving subpoenas and witness fees shall
2 be the same as such costs and fees in the circuit court and
3 shall be recoverable by the prevailing party from the other
4 party. The commissioner shall tax such costs, and, upon the
5 same not being paid within a period of 10 days therefrom,
6 payment thereof may be enforced in any court having
7 jurisdiction over the person of the defaulting party.

8 "(g)(h) The testimony may be taken orally or by 9 deposition, and any party shall have the right of introducing 10 proof by deposition as may obtain in the circuit courts of 11 this state.

12 "(h)(i) The commissioner or his <u>a</u> deputy <u>appointed</u>
13 <u>by the commissioner</u> shall preside over the hearing and shall
14 make a written finding of facts upon which his <u>or her</u>
15 decisions shall be based.

"(i) (j) The commissioner or the deputy shall, within 16 17 30 days as soon as practicable after the conclusion of the hearing, make a ruling in writing fully disposing of the 18 complaint and a copy of the ruling shall be served upon the 19 20 any third-party complainant, the licensee and all interested 21 parties insurers represented by the licensee, by registered or 22 certified mail as provided by regulation adopted as directed in subsection (c) of this section, addressed to the licensee 23 24 at the address shown by the records of the commissioner.

"(j)(k) Pursuant to such hearing, if the
commissioner <u>or deputy</u> finds that the grounds therefor exist
under Section 27-7-19, he may suspend or revoke the applicable

1 <u>statute, the commissioner or deputy may impose licensee</u>
2 <u>penalties against</u> the licenses of the licensee complained
3 against.

4 "(1) An order imposing licensee penalties may be
5 appealed within the time stated in, and according to the
6 provisions of, Section 27-2-32.

"§27-8A-1.

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"(a) Any natural person individual licensed in this 8 state as an insurance producer or service representative for 9 10 the lines of insurance listed in subsection (b), and not 11 exempt under subsection (c), shall satisfactorily complete a 12 minimum of 24 classroom hours biennially of courses, programs 13 of instruction, or seminars as may be approved by the 14 commissioner pursuant to this chapter, three hours of which shall be on the topic of insurance producer ethics or business 15 practices. No person holding licenses for more than one line 16 17 or type of insurance shall be required to complete a greater number of classroom hours than is required of a person holding 18 a license for a single line or type of insurance. 19

"(b) This chapter shall apply to all natural persons 20 21 individuals licensed in this state as insurance producers and 22 service representatives for the following kinds of insurance: "(1) The life lines of authority. 23 24 "(2) The property lines of authority. "(3) All other lines of insurance for which an 25 examination is required for licensing. 26 27 "(4) Any combination thereof.

- "(c) The continuing education requirements of this
   chapter shall not apply to:
- 3 "(1) Any person exempt from licensing pursuant to
  4 subsection (b) of Section 27-3-27.
- 5 "(2) Any person licensed only for any kind or kinds 6 of insurance for which an examination is not required by law 7 of this state.
- 8 "(3) Any person licensed only for limited lines 9 insurance, industrial fire, commonly known as debit fire, 10 insurance, or any combination thereof.
- 11 "(4) All producers and service representatives
  12 licensed in this state for 15 years and at least 60 years of
  13 age or older.
- "(5) Any person who holds a designation as a
   Chartered Property and Casualty Underwriter, Certified
   Insurance Counselor, Chartered Life Underwriter, Chartered
   Financial Consultant, Certified Financial Planner certificant,
   Registered Health Underwriter, Registered Employee Benefits
   Consultant, Certified Health Consultant, or Associate Risk
   Manager.
- 21 "(6)(4) Newly licensed producers and service
  22 representatives for 12 months following the effective date of
  23 their license.
- 24 "(7) Officers of insurers who are not engaged in the
   active sale of products.

"(8) Persons who are active members of the Alabama
 Legislature during any portion of the biennial reporting
 period.

4 "(d) Up to 24 hours of excess classroom hours
5 completed during any two-year period may be carried forward to
6 the next biennial reporting period.

7 "(e)(d) In lieu of the 24 hours required in subsection (a), any producer or service representative 8 employed by another producer or by an insurer to work only in 9 10 the office of the employer and who is not licensed as a nonresident in any other state shall satisfactorily complete a 11 12 minimum of 12 classroom hours biennially, one and one-half two 13 hours of which shall be on the topic of insurance producer 14 ethics or business practices.

15 "(e) Any individual exempt from the requirements of this section immediately prior to the effective date of this 16 17 amendatory act shall continue to be exempt from the requirements of this section after the effective date of this 18 amendatory act, for so long as the individual remains exempt 19 as set forth in this section as it existed immediately prior 20 21 to the effective date of this amendatory act, unless the 22 license is permitted to expire or is otherwise terminated and 23 remains out of effect for a period of 12 consecutive months, 24 in which case the exemption shall no longer be applicable. "§27-8A-6. 25 26 "The department's application for a license renewal

27 form shall include a question asking if the producer has met

1 the state's continuing education requirements as set forth in 2 this chapter, and by signing the application, he or she certifies the answer of yes or no as being a correct 3 statement. Such certification statement may be answered either 4 5 by the producer, the employer of the producer, or any insurer with which the producer is appointed. In answering the 6 7 certification statement, the employer or insurer shall be entitled to rely on and act upon the oral or written statement 8 9 of the producer regarding whether the producer has met the 10 state's continuing education requirements, what courses, 11 programs, or seminars of instruction were taken and the number 12 of hours involved. Neither the an employer of a producer or 13 service representative nor the any insurer appointing a 14 producer or service representative shall be responsible or liable in any way for the failure of any producer or service 15 representative to meet the requirements of this chapter or to 16 17 maintain the necessary records. No employer or insurer shall be required to investigate or inquire whether the producer or 18 service representative has met the requirements specified 19 herein prior to the agent individual becoming licensed 20 21 appointed as a producer or service representative for the 22 employer or insurer. The responsibility for complying with the 23 requirements of this chapter Sections 27-8A-1 and 27-8A-2 24 shall rest solely on the producer or service representative." Section 2. Section 27-7-4.4 is added to the Code of 25 Alabama 1975, to read as follows: 26

27

§27-7-4.4. Fingerprints.

(a) In order to make a determination of insurance 1 2 producer license eligibility, the commissioner is authorized to require fingerprints of initial resident applicants for an 3 insurance producer license and to submit the fingerprints and 4 the fee required to perform the criminal history record checks 5 to the Alabama Department of Public Safety and the Federal 6 7 Bureau of Investigation (FBI) for state and national criminal history record checks. 8

(b) The commissioner shall require a criminal 9 10 history record check on each initial resident applicant for insurance producer license in accordance with this section. 11 12 The commissioner shall require each applicant to submit a full 13 set of fingerprints, including a scanned file from a hard copy 14 fingerprint, in order for the commissioner to obtain and 15 receive national criminal history records from the FBI Criminal Justice Information Services Division. 16

17 (c) The commissioner may contract for the collection, transmission, and resubmission of fingerprints 18 required under this section. If the commissioner does so, the 19 fee for collecting, transmitting, and retaining fingerprints 20 21 shall be payable directly to the contractor by the applicant. 22 The commissioner may agree to a reasonable fingerprinting fee 23 to be charged by the contractor and both the contractor's fee 24 and the fee required to perform the criminal history check 25 shall be collected from the applicant by the contractor.

26 (d) The commissioner may waive submission of
 27 fingerprints by any person who has previously furnished

fingerprints and those fingerprints are on file with the
 centralized repository of the NAIC.

3 (e) The commissioner is authorized to receive
4 criminal history record information in lieu of the Alabama
5 Department of Public Safety that submitted the fingerprints to
6 the FBI.

7 (f) The commissioner is authorized to submit 8 electronic fingerprint records and necessary identifying 9 information to the NAIC for permanent retention in a 10 centralized repository. The purpose of such a centralized 11 repository is to provide insurance commissioners with access 12 to fingerprint records in order to perform criminal history 13 record checks.

14 (q) The commissioner shall treat and maintain an 15 applicant's fingerprints and any criminal history record information obtained under this section as confidential and 16 17 shall apply security measures consistent with the Criminal Justice Information Services Division of the Federal Bureau of 18 Investigation standards for the electronic storage of 19 fingerprints and necessary identifying information and limit 20 21 the use of records solely to the purposes authorized in this 22 section. The fingerprints and any criminal history record 23 information shall not be subject to subpoena, other than one 24 issued in a criminal action or investigation, and shall be confidential. 25

(h) As used in this section, "initial resident
 applicant" means an initial home state license and an

1 additional line of authority under an existing home state 2 license where a criminal history record check has not been 3 obtained.

(i) The commissioner may promulgate reasonable
regulations as are necessary or proper to carry out the
purposes of this section in accordance with Chapter 2 of this
title. The commissioner may by regulation provide for the
delayed enforcement of this section for up to 24 months
following the effective date of this act to allow for
implementation.

11 Section 3. Chapter 22A is added to Title 27, Code of 12 Alabama 1975, to read as follows:

Chapter 22A. Portable Electronics Insurance.
\$27-22A-1. Definitions.

15 For purposes of this chapter, the following terms16 have the following meanings:

17 (1) COMMISSIONER. The Alabama Commissioner of18 Insurance.

19 (2) CUSTOMER. A person who purchases portable20 electronics or services.

21

(3) DEPARTMENT. The Alabama Department of Insurance.

(4) ENROLLED CUSTOMER. A customer who elects
 coverage under a portable electronics insurance policy issued
 to a vendor of portable electronics.

(5) LOCATION. Any physical location in the State of
Alabama or any website, call center site, or similar location
directed to residents of the State of Alabama.

1 (6) PORTABLE ELECTRONICS. Electronic devices that 2 are portable in nature, their accessories and services related 3 to the use of the device.

4 (7)a. PORTABLE ELECTRONICS INSURANCE. Insurance
5 providing coverage for the repair or replacement of portable
6 electronics which may provide coverage for portable
7 electronics against any one or more of the following causes of
8 loss: Loss, theft, inoperability due to mechanical failure,
9 malfunction, damage, or other similar cause of loss.

10 b. "Portable electronics insurance" does not 11 include:

A service contract governed by Chapter 32 of
 Title 8 of the Code of Alabama 1975.

14 2. A policy of insurance covering a seller's or a15 manufacturer's obligations under a warranty.

3. A homeowner's, renters, private passenger
automobile, commercial multi-peril, or similar policy.

18 (8) PORTABLE ELECTRONICS TRANSACTION. Either of the19 following:

a. The sale or lease of portable electronics by avendor to a customer.

b. The sale of a service related to the use ofportable electronics by a vendor to a customer.

(9) SUPERVISING ENTITY. A business entity that is a
 licensed insurer or insurance producer that is appointed by an
 insurer to supervise the administration of a portable
 electronics insurance program.

(10) VENDOR. A person in the business of engaging in
 portable electronics transactions directly or indirectly.

3

§27-22A-2. Licensure of vendors.

4 (a) A vendor is required to hold a limited lines
5 insurance producer license to sell or offer coverage under a
6 policy of portable electronics insurance.

7 (b) A limited lines insurance producer license 8 issued in accordance with this chapter shall authorize any 9 employee or authorized representative of the vendor to sell or 10 offer coverage under a policy of portable electronics 11 insurance to a customer at each location at which the vendor 12 engages in portable electronics transactions.

(c) The supervising entity shall maintain a registry of vendor locations which are authorized to sell or solicit portable electronics insurance coverage in this state. Upon request by the director and with 10 days' notice to the supervising entity, the registry shall be open to inspection and examination by the director during regular business hours of the supervising entity.

(d) Notwithstanding any other provision of law, a
license issued in accordance with this section shall authorize
the licensee and its employees or authorized representatives
to engage in those activities that are permitted in this
section.

25 §27-22A-3. Requirements for sale of portable
26 electronics insurance.

(a) At every location where portable electronics
 insurance is offered to customers, brochures or other written
 materials must be made available to a prospective customer
 which:

5 (1) Disclose that portable electronics insurance may 6 provide a duplication of coverage already provided by a 7 customer's homeowner's insurance policy, renter's insurance 8 policy, or other source of coverage.

9 (2) State that the enrollment by the customer in a 10 portable electronics insurance program is not required in 11 order to purchase or lease portable electronics or services.

12 (3) Summarize the material terms of the insurance13 coverage, including all of the following:

14 a. The identity of the insurer.

15 b. The identity of the supervising entity.

16 c. The amount of any applicable deductible and how 17 it is to be paid.

d. Benefits of the coverage.

18

e. Key terms and conditions of coverage such as whether portable electronics may be repaired or replaced with similar make and model reconditioned or non-original manufacturer parts or equipment.

(4) Summarize the process for filing a claim,
including a description of how to return portable electronics
and the maximum fee applicable in the event the customer fails
to comply with any equipment return requirements.

(5) State that an enrolled customer may cancel
 enrollment for coverage under a portable electronics insurance
 policy at any time and the person paying the premium shall
 receive a refund or credit of any applicable unearned premium.

5 (b) Portable electronics insurance may be offered on 6 a month to month or other periodic basis as a group or master 7 commercial inland marine policy issued to a vendor of portable 8 electronics for its enrolled customers.

9 (c) Eligibility and underwriting standards for
10 customers electing to enroll in coverage shall be established
11 for each portable electronics insurance program.

\$27-22A-4. Authority of vendors of portable
electronics.

(a) The employees and authorized representatives of
vendors may sell or offer portable electronics insurance to
customers and shall not be subject to licensure as an
insurance producer under this chapter provided that:

(1) The vendor obtains a limited lines license to
authorize its employees or authorized representatives to sell
or offer portable electronics insurance pursuant to this
section.

(2) The insurer issuing the portable electronics
insurance either directly supervises or appoints a supervising
entity to supervise the administration of the program
including development of a training program for employees and
authorized representatives of the vendors. The training

1 required by this subdivision shall comply with all of the 2 following:

a. The training shall be delivered to employees and
authorized representatives of the vendors who are directly
engaged in the activity of selling or offering portable
electronics insurance.

b. The training may be provided in electronic form.
However, if conducted in an electronic form the supervising
entity shall implement a supplemental education program
regarding the portable electronics insurance product that is
conducted and overseen by licensed employees of the
supervising entity.

c. Each employee and authorized representative shall
 receive basic instruction about the portable electronics
 insurance offered to customers and the disclosures required
 under Section 27-22A-3.

17 (3) No employee or authorized representative of a
18 vendor of portable electronics shall advertise, represent, or
19 otherwise hold himself or herself out as a nonlimited lines
20 licensed insurance producer.

(b) Notwithstanding any other provision of law, employees or authorized representatives of a vendor of portable electronics shall not be compensated based primarily on the number of customers enrolled for portable electronics insurance coverage but may receive compensation for activities under the limited lines license which is incidental to their overall compensation.

1 (c) The charges for portable electronics insurance 2 coverage may be billed and collected by the vendor of portable electronics. Any charge to the enrolled customer for coverage 3 4 that is not included in the cost associated with the purchase or lease of portable electronics or related services shall be 5 separately itemized on the enrolled customer's bill. If the 6 7 portable electronics insurance coverage is included with the purchase or lease of portable electronics or related services, 8 the vendor shall clearly and conspicuously disclose to the 9 10 enrolled customer that the portable electronics insurance coverage is included with the portable electronics or related 11 12 services. Vendors billing and collecting such charges shall 13 not be required to maintain such funds in a segregated account 14 provided that the vendor is authorized by the insurer to hold 15 such funds in an alternative manner and remits such amounts to the supervising entity within 60 days of receipt. All funds 16 17 received by a vendor from an enrolled customer for the sale of portable electronics insurance shall be considered funds held 18 in trust by the vendor in a fiduciary capacity for the benefit 19 of the insurer. Vendors may receive compensation for billing 20 21 and collection services.

22

§27-22A-5. Suspension or revocation of license.

(a) If a vendor of portable electronics or its
employees or authorized representative violates any provision
of this section, the commissioner, after opportunity for
hearing, which hearing may be waived, may do any of the
following:

(1) Impose fines not to exceed five hundred dollars
 (\$500) per violation or five thousand dollars (\$5,000) in the
 aggregate for such conduct.

4 (2) Impose other penalties that the commissioner
5 deems necessary and reasonable to carry out the purposes of
6 this chapter, including:

a. Suspending the privilege of transacting portable
electronics insurance pursuant to this section at specific
business locations where violations have occurred.

b. Suspending or revoking the ability of individual employees or authorized representatives to act under the license.

13 c. Suspending or revoking the vendor's limited lines14 insurance producer license.

15 §27-22A-6. Termination of portable electronics
16 insurance.

17

Notwithstanding any other provision of law:

18 (1) An insurer may terminate or otherwise change the
19 terms and conditions of a policy of portable electronics
20 insurance only upon providing the policyholder and enrolled
21 customers with at least 30 days' notice.

(2) If the insurer changes the terms and conditions, then the insurer shall provide the vendor policyholder with a revised policy or endorsement and each enrolled customer with a revised certificate, endorsement, updated brochure, or other evidence indicating a change in the terms and conditions has occurred and a summary of material changes. (3) Notwithstanding subdivision (1) of this section,
 an insurer may terminate an enrolled customer's enrollment
 under a portable electronics insurance policy upon 15 days'
 notice for discovery of fraud or material misrepresentation in
 obtaining coverage or in the presentation of a claim
 thereunder.

7 (4) Notwithstanding subdivision (1) of this section,
8 an insurer may immediately terminate an enrolled customer's
9 enrollment under a portable electronics insurance policy:

10

a. For nonpayment of premium.

b. If the enrolled customer ceases to have an activeservice with the vendor of portable electronics.

13 c. If an enrolled customer exhausts the aggregate 14 limit of liability, if any, under the terms of the portable electronics insurance policy and the insurer sends notice of 15 termination to the enrolled customer within 30 calendar days 16 17 after exhaustion of the limit. However, if notice is not timely sent, enrollment shall continue notwithstanding the 18 aggregate limit of liability until the insurer sends notice of 19 termination to the enrolled customer. 20

(5) Where a portable electronics insurance policy is terminated by a policyholder, the policyholder shall mail or deliver written notice to each enrolled customer advising the enrolled customer of the termination of the policy and the effective date of termination. The written notice shall be mailed or delivered to the enrolled customer at least 30 days prior to the termination.

1 (6) Whenever notice or correspondence with respect 2 to coverage under a policy of portable electronics insurance is required pursuant to this section or is otherwise required 3 4 by law, it shall be in writing and may be mailed or delivered to the vendor of portable electronics at the vendor's mailing 5 address and to its affected enrolled customers' last known 6 7 mailing addresses on file with the insurer. If mailed, the insurer or vendor of portable electronics, as the case may be, 8 9 shall maintain proof of mailing in a form authorized or 10 accepted by the United States Postal Service or other commercial mail delivery service. Alternatively, an insurer or 11 12 vendor policyholder may comply with this subdivision by 13 providing such notice or correspondence to a vendor or its 14 affected enrolled customers, as the case may be, by electronic 15 means. For purposes of this subsection, an enrolled customer's provision of an electronic mail address to the insurer or 16 17 vendor of portable electronics, as the case may be, shall be deemed consent to receive notices and correspondence by 18 electronic means. If accomplished through electronic means, 19 the insurer or vendor of portable electronics, as the case may 20 21 be, shall maintain proof that the notice or correspondence was 22 sent.

(7) Notice or correspondence required by this
section or otherwise required by law may be sent on behalf of
an insurer or vendor, as the case may be, by the supervising
entity appointed by the insurer.

27

§27-22A-7. Application for license and fees.

(a) A sworn application for a license under this
 chapter shall be made to and filed with the department on
 forms prescribed and furnished by the commissioner.

4 (b) The application shall provide all of the 5 following:

(1) The name, residence address, and other 6 7 information required by the commissioner for an employee or officer of the vendor that is designated by the applicant as 8 the person responsible for the vendor's compliance with the 9 requirements of this chapter. However, if the vendor derives 10 more than 50 percent of its revenue from the sale of portable 11 12 electronics insurance the information noted above shall be 13 provided for all officers, directors, and shareholders of 14 record having beneficial ownership of 10 percent or more of 15 any class of securities registered under the federal securities law. 16

17

(2) The location of the applicant's home office.

(c) Any vendor engaging in portable electronics
insurance transactions on or before the effective date of this
act must apply for licensure within 90 days of the application
being made available by the department. Any applicant
commencing operations after the effective date of this act
must obtain a license prior to offering portable electronics
insurance.

(d) The commissioner shall by regulation provide for
the expiration date of licenses and for the biennial renewal
of licenses issued pursuant to this chapter.

1 (e) Each vendor of portable electronics licensed 2 under this chapter shall pay to the commissioner a fee as prescribed by the commissioner but in no event shall the fee 3 4 exceed one thousand dollars (\$1,000) for an initial portable electronics limited lines license and five hundred dollars 5 (\$500) for each renewal thereof. However, for a vendor that is 6 7 engaged in portable electronics transactions at 10 or fewer locations in the state the fee shall not exceed one hundred 8 dollars (\$100) for an initial license and for each renewal 9 10 thereof.

(f) Each vendor licensed in accordance with this 11 12 chapter shall be considered to have performed acts equivalent 13 to and constituting an appointment of the commissioner as the 14 vendor's attorney to receive service of legal process issued 15 against the vendor in this state upon causes of action arising within this state out of transactions under the license. The 16 17 provisions of Section 27-7-29 applicable to nonresident insurance producers shall be applicable to vendors licensed in 18 accordance with this chapter. 19

Section 4. (a) Every license for the automobile and 20 21 industrial fire lines of authority in force immediately prior 22 to the effective date of this act and existing under any law 23 amended by this act is valid until its expiration date on or 24 after the effective date of this act, unless earlier 25 terminated in accordance with applicable law. Upon the next 26 renewal of a license for the automobile line of authority, the 27 license shall be replaced with a license for the personal

lines line of authority. Upon the next renewal of a license
 for the industrial fire line of authority, the license shall
 be replaced with a license for the property line of authority.

4 (b) Any appointment for the automobile or industrial fire lines of authority in place immediately prior to the 5 6 effective date of this act and existing under any law amended 7 by this act is valid until its expiration date on or after the effective date of this act, unless earlier terminated in 8 accordance with applicable law. Upon the next renewal of an 9 10 appointment for the automobile line of authority, the appointment shall be replaced with an appointment for the 11 12 personal lines line of authority, and upon the next renewal of 13 an appointment for the industrial fire line of authority, the 14 appointment shall be replaced with an appointment for the property line of authority, and the appointments shall 15 thereafter be subject to continuation or termination as though 16 17 originally issued in accordance with this act.

Section 5. Sections 27-7-20 and 27-7-21, Code of Alabama 1975, are repealed.

20 Section 6. This act shall become effective on the 21 first day of January next following its passage and approval 22 by the Governor, or its otherwise becoming law.